

**Creating a Next Generation Leading Entertainment Company** 

July 8, 2024

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#### **Non-GAAP Financial Measures**

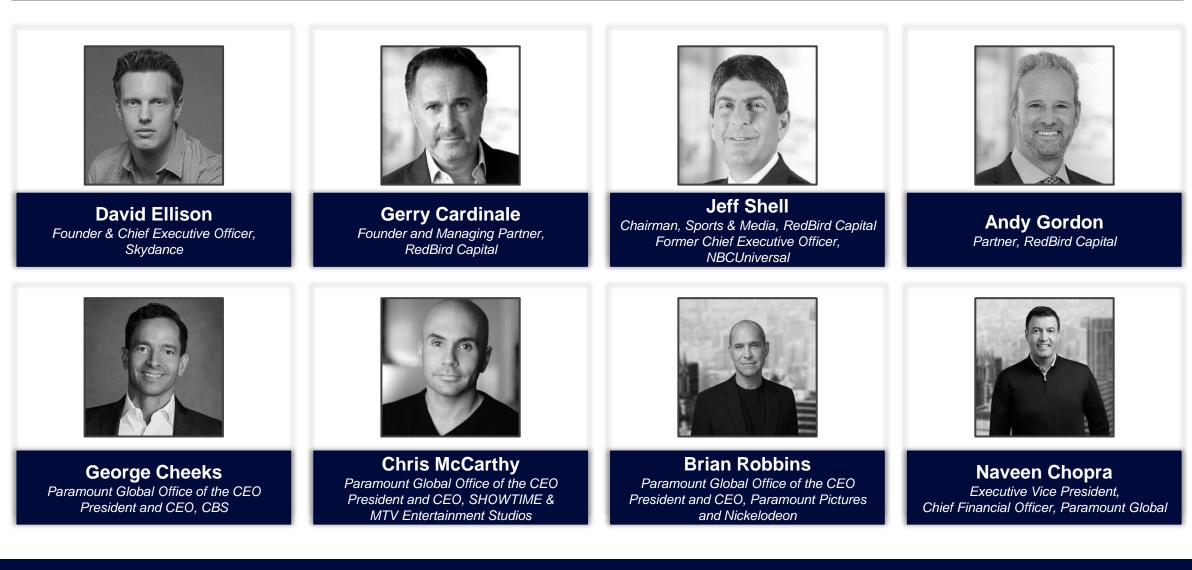
This presentation includes certain non GAAP financial measures, including EBITDA and Adjusted OIBDA. EBITDA is defined as net income plus income tax expense (benefit), interest expense and depreciation and amortization, and amortization, stock-based compensation, restructuring charges, and programming charges, each where applicable. These financial measures are not prepared in accordance with accounting principles generally accepted in the United States ("GAAP") and may be different from non-GAAP financial measures used by other companies. The Companies believe that the use of these non-GAAP financial measures provides an additional tool for management and investors to use in evaluating ongoing operating results and trends. Non-GAAP measures should not be considered in isolation from, or as an alternative to, financial measures determined in accordance with GAAP. This presentation includes certain forward looking non-GAAP financial measures. To the extent a reconciliation of these forward-looking non-GAAP financial measures to the most directly comparable GAAP financial measures is not provided in this presentation, it is because the Companies are not able to provide such reconciliation without unreasonable effort.

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#### **Call Participants**





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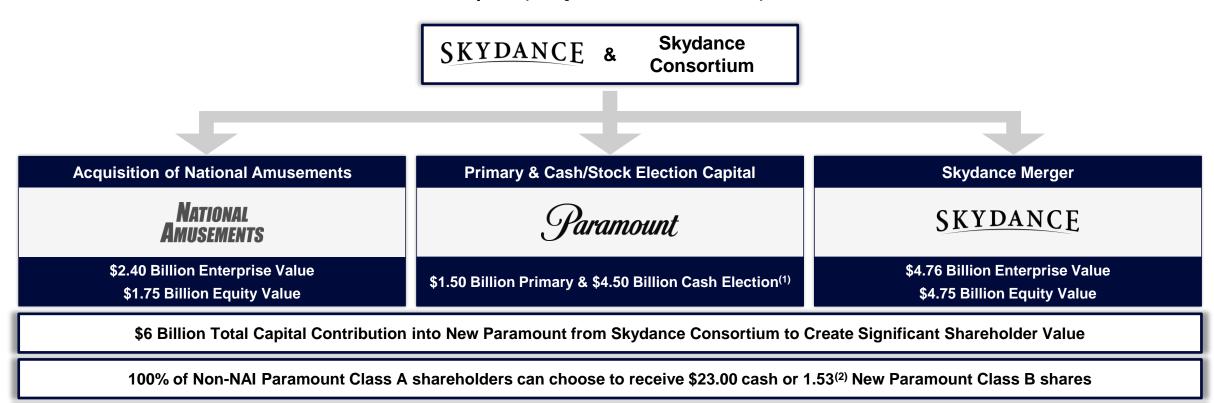


## **1. New Paramount: Transaction Overview and Highlights**



#### **New Paramount: Transaction Overview**

Combining Paramount Global and Skydance and investing \$8 billion of capital led by the Ellison family and RedBird Capital ("Skydance Consortium")



Existing Public Paramount Class B shareholders can elect to receive \$15.00 cash per share<sup>(1)</sup> or one New Paramount Class B share

70%<sup>(3)</sup> Pro Forma Economic and 100% Pro Forma Voting Ownership for Skydance Consortium in New Paramount (Remains Public Company)



(1) Total cash election to existing Public Paramount Class B shareholders shall not exceed \$4.3bn. If total cash elections are less than such amount, the excess cash will remain on the balance sheet, provided total primary proceeds shall not exceed \$3 billion (inclusive of the \$1.5bn intended for primary), with pro rata cutbacks to the aggregate investment thereafter.

(2) Represents ratio of relative A to B transaction price.

(3) Includes impact of outstanding PSUs and RSUs. Assumes maximum cash election.

#### **New Paramount: Transaction Highlights**



Bolsters top management with deep experience and unique creative and technology approach

Strengthens balance sheet while enhancing free cash flow Aligns voting and economic interests in publicly traded New Paramount

Unifies key Paramount IP Positions new company for growth through critical Skydance capabilities in feature animation, sports content and interactive entertainment



## 2. Paramount Overview

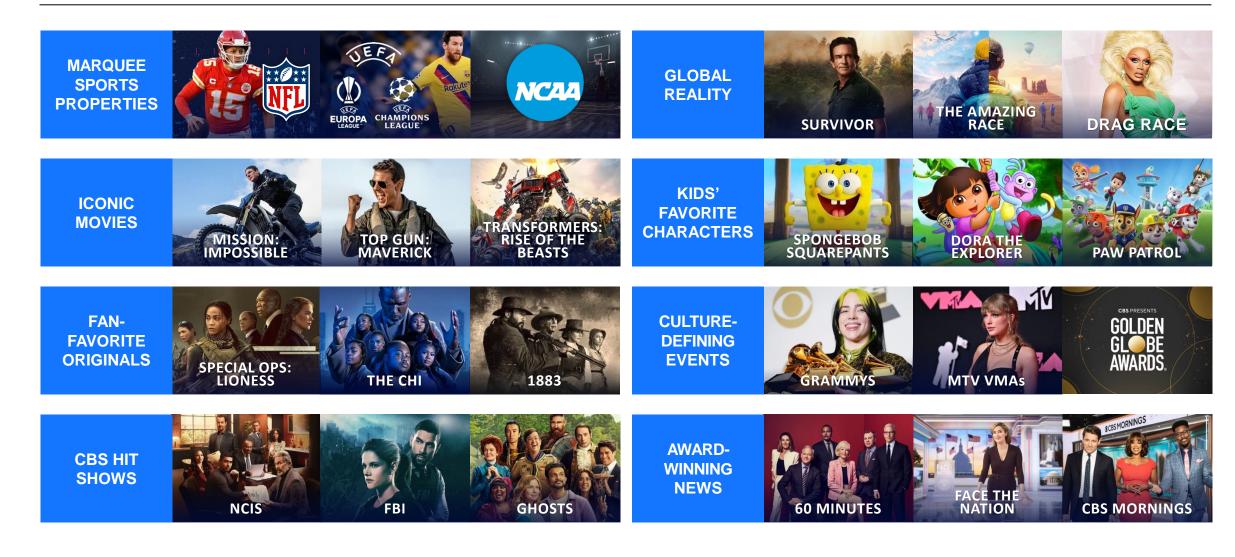


#### Paramount: A Leading Global Media Company





### **Content Strategy Leverages Strong IP Across Sports, News and Entertainment**





#### Marquee Content Reaching Mass Audiences





(2)

# 3. The Skydance Story



## WHAT SETS SKYDANCE APART

Co-owner of key Paramount franchises including Top Gun, Jack Ryan, Reacher, Mission: Impossible, Star Trek, and Transformers

Full-service leading independent film & TV studio that finances, owns and produces its content

Reinventing classic IP and building tomorrow's franchises with global, all-audience appeal across mediums

World-class animation studio with innovative NFL joint venture

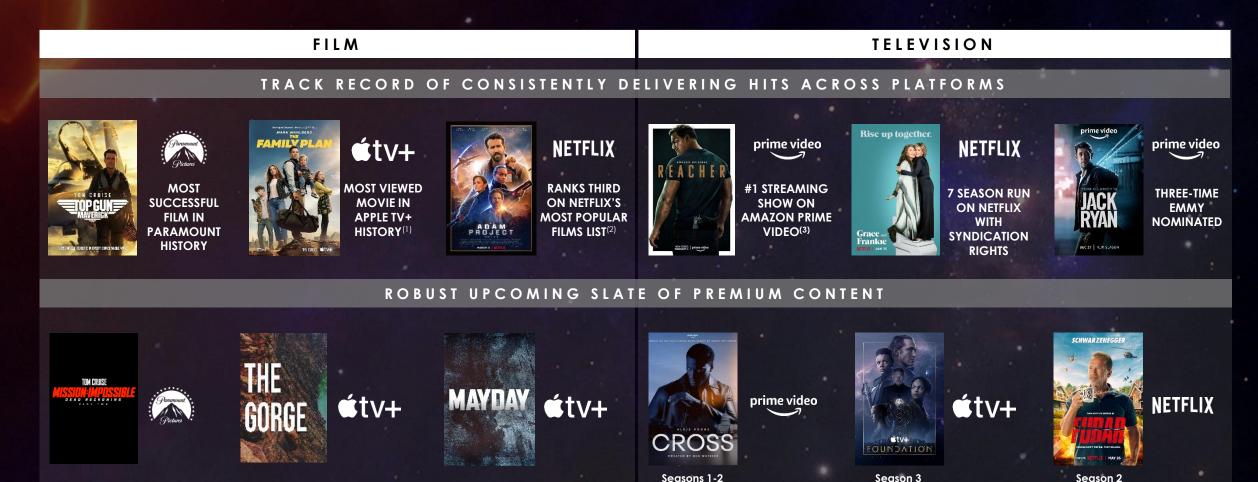
Best-in-class interactive studio and clear platform extension opportunities particularly in consumer products

Robust financial profile with unique combination of growth, revenue visibility and cost discipline driving profitability



### **Scaled Live-Action Film & Television Studio**

- Skydance Live-Action Film & TV is one of the most prolific independent studios
- Owns or co-owns all productions in a de-risked studio model with a diverse set of distribution partners



Season 3

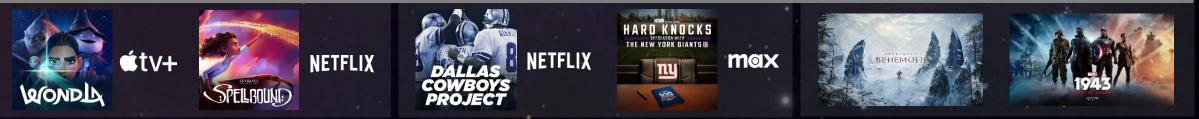


Season 2

### Animation, Sports and Games Divisions Drive Growth

SKYDANCE ANIMATION	SKYDANCE SPORTS	SKYDANCE GAMES					
<ul> <li>Independent animation studio led by Pixar founder John Lasseter with 800+ in-house artists and fully-integrated 24- hour production capabilities</li> <li>Building cutting-edge studio in the cloud</li> <li>Multi-picture partnership with Netflix, scaling to two films per year starting in 2026</li> </ul>	<ul> <li>Skydance Sports launched in 2022 to capitalize on the growing demand for sports content across platforms</li> <li>The NFL selected Skydance Sports as its exclusive partner for NFL content outside of live games, resulting in the launch of the JV in 2023</li> <li>Skydance Sports has since quickly become a leading studio for leagues, teams, elite athletes and A-List talent to produce premier, sports-related entertainment</li> </ul>	<ul> <li>Skydance Games is comprised of a next gen console gaming division and a leading virtual reality studio</li> <li>Pushing boundaries in gaming through development of a proprietary Al-camera system and immersive moment-to-moment game mechanics</li> <li>Trusted by third-parties to develop games based on some of the world's most powerful franchises and IP</li> </ul>					
TRACK RECORD OF CONSISTENTLY DELIVERING HITS ACROSS PLATFORMS							
the second secon	prime video NOMINATED FOR BEST PICTURE (Golden Globes)	COMEta Sants Sinners Over 3MM units Sold(1)					

#### ROBUST UPCOMING SLATE OF PREMIUM CONTENT





## 4. New Paramount Plan



#### **Creating a Next Generation Leading Entertainment Company**





### **1** Creative First: Unification of Marquee Rights

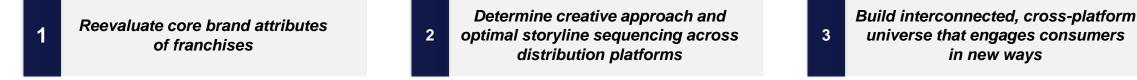
- Skydance and Paramount Global have partnered on nearly 30 productions
- Paramount Global and Skydance oversee and own some of the most recognizable characters and franchises in film and television history

#### **REPRESENTATIVE CO-OWNED FILM & TELEVISION LIBRARY TOP GUN** MISSION: IMPOSSIBLE **STAR TREK AUTHOR UNIVERSES HASBRO** GIĴOE= **MISSION: IMPOSSIBLE GTAR TREK** 'OP GUN Lee TRANSFORMERS Child (1 Co-Produced Film) (4 Co-Produced Films) (2 Co-Produced Films) (3 Co-Produced Films) James Patterson Tom Clancy 72 Episodes Ordered To-Date ~\$1.5bn<sup>(1)</sup> ~\$2.7bn<sup>(1)</sup> ~\$800mm<sup>(1)</sup> ~\$850mm<sup>(1)</sup> Total Co-Produced WWBO Total Co-Produced WWBO Total Co-Produced WWBO Total Co-Produced WWBO Released Films



### 1 Creative First: Franchise Management Unlocks Significant Value Across IP

Renewed focus on franchise management across all lines of business

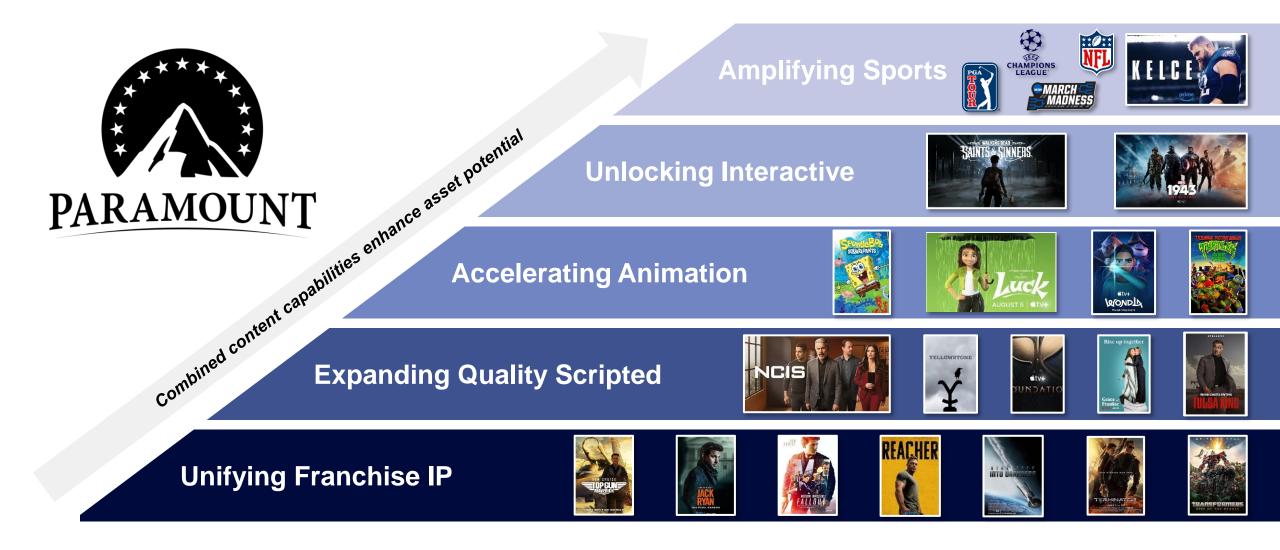


FUELING A POWERFUL AND REPEATABLE IP ECOSYSTEM





### 1 Creative First: New Paramount will be the Premier Destination for Leading Storytellers





## **2** Transition New Paramount to a World-Class Media and Technology Enterprise

"The Art Challenges the Technology, and the Technology Inspires the Art"

# Rebuild DTC Into a Differentiated Platform

- Evaluate DTC investment with a focus on profitability and partnerships in the rapidly changing environment
- Improve algorithmic recommendation engine to increase viewer engagement time spent on platform, reduce churn and drive lifetime value
- Optimize ad-tech to improve buyside transparency and audience reach / measurement
- Enhance value proposition and overall ARPU contribution per subscriber
- Unify cloud providers for all distribution services (e.g., Paramount+, Pluto) to provide CDN efficiencies

#### Studio-in-the-Cloud

- Skydance animation is building studio in the cloud in partnership with Oracle
- Transition from on-prem to cloud-based production and hosting infrastructure
- Utilize artificial intelligence to turbocharge content creation capabilities that improve overall productivity and lower cost

#### **Generative Al**

- Utilize AI tools to enhance creativity while driving production efficiencies
- Opportunity to leverage models and support tools for workstream process streamlining and other operational benefits



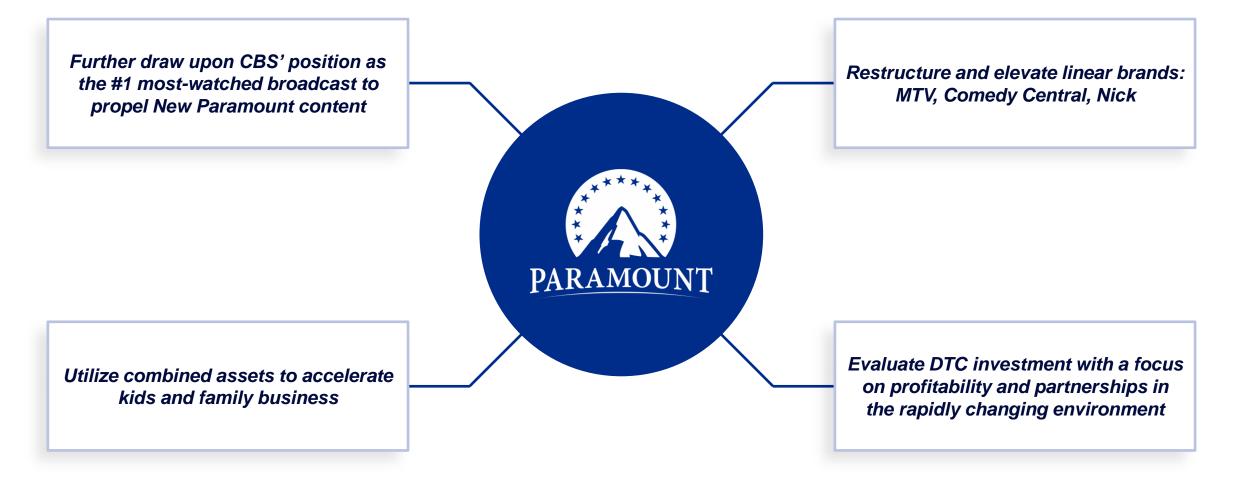
## **3** Reorganize and Restructure Business to Prioritize Cash Flow Generation

- Significant opportunities for value creation across the enterprise following a comprehensive review and reframing of the legacy business
- Detailed, bottom-up initiatives have ability to produce \$2bn+ run-rate cost efficiencies
  - Accelerated delivery of savings (~50%+ delivered by Year 1)
  - Run-rate cost efficiencies represent ~7% of the pro forma cost structure of New Paramount
- Executing this plan will meaningfully change the profitability of New Paramount and enable more investment in growth areas
  - Incremental cost take-out, without materially impacting revenue
  - Consistent net positive in-year cash delivery (each year, incremental savings are greater than one-time costs)
  - Aggregate restructuring and integration costs to achieve plan of \$1.6bn





## **3** Strategic Roadmap to Prioritize Cash Flow and Maintain Flexibility



Management will bring Skydance's Track Record of Disciplined Cost Management to New Paramount



## **5. Transaction Detail**



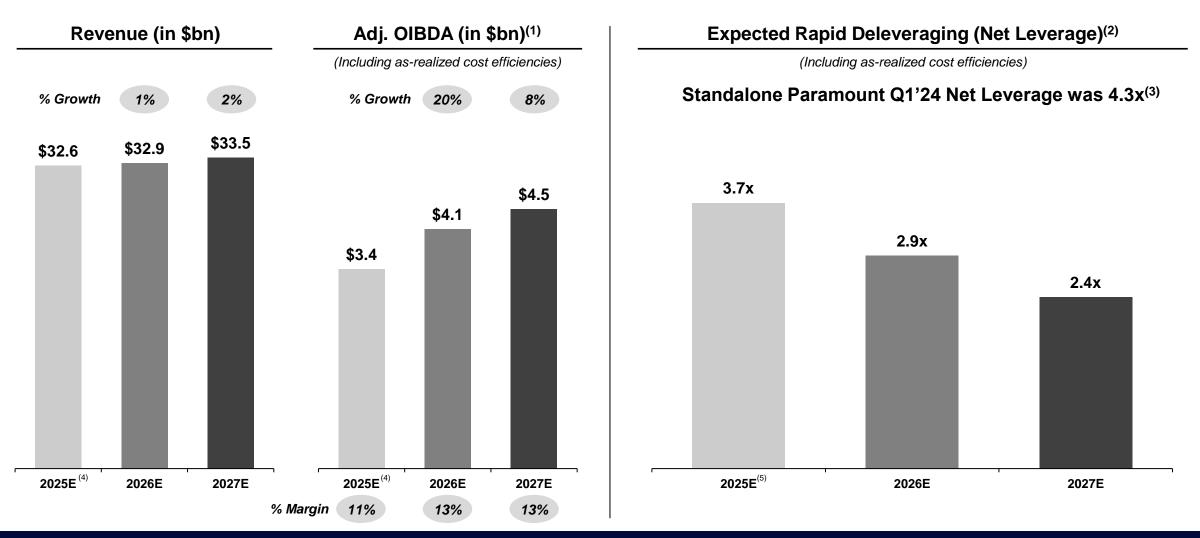
### **Detailed Transaction Overview**

Skydance Consortium	<ul> <li>Led by select Skydance Media shareholders, including Ellison family and RedBird Capital</li> </ul>
Acquisition of NAI	<ul> <li>Skydance Consortium to acquire 100% ownership of NAI at \$1.75bn equity value or \$2.40bn enterprise value</li> </ul>
Skydance Merger	<ul> <li>Merger of Skydance into Paramount at \$4.75bn equity value or \$4.76bn enterprise value in an all-stock transaction</li> <li>Existing Skydance investors receive 317mm newly issued Paramount Class B shares at a \$15.00 share price</li> </ul>
\$6bn Cash Investment	<ul> <li>Primary Capital: Skydance Consortium to make a \$1.50bn<sup>(1)</sup> investment into Paramount in exchange for newly issued Paramount Class B shares at a \$15.00 share price</li> <li>Primary capital to be used to paydown debt &amp; re-capitalize New Paramount's balance sheet for strategic initiatives</li> <li>Cash / Stock Election: Consortium Members invest \$4.50bn to offer:         <ul> <li>For Existing Non-NAI Paramount Class A Shares: 100% of Non-NAI Class A shareholders can choose to receive \$23.00 cash or Paramount Class B stock election, and Non-NAI Class A shareholders not electing to receive cash will receive 1.53<sup>(2)</sup> New Paramount Class B shares for each Paramount Class A share</li> <li>For Existing Public Paramount Class B Shares: remaining cash is used to offer \$15.00 cash per share to Paramount Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders not receiving cash will receive 1 New Paramount Class B share for each Paramount Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders not receiving cash will receive 1 New Paramount Class B share for each Paramount Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders not receiving cash will receive 1 New Paramount Class B share for each Paramount Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders not receiving cash will receive 1 New Paramount Class B share for each Paramount Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders not receiving cash will receive 1 New Paramount Class B share for each Paramount Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders not receiving cash will receive 1 New Paramount Class B share for each Paramount Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders not receiving cash will receive 1 New Paramount Class B share for each Paramount Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders (up to \$4.3bn), and Non-NAI Class B shareholders not receiving cash w</li></ul></li></ul>
Warrants	<ul> <li>Skydance Consortium to receive 200mm Class B warrants with a \$30.50 strike price</li> <li>Class B warrants convert on 1:1 basis into New Paramount Class B shares when exercised</li> </ul>
Financing & Funding	<ul> <li>Cash investment funded exclusively with new common equity investment from Skydance Consortium</li> <li>No debt financing required</li> <li>Paramount Global senior notes, debentures and junior subordinated debentures remain outstanding</li> <li>Change of control under Paramount Global revolving and letter of credit facilities backstopped by Bank of America, N.A.</li> </ul>
Approvals & Timing	<ul> <li>Regulatory filings and other customary closing conditions</li> <li>Anticipated closing by 9/30/2025</li> </ul>



## 6. Financial Highlights







#### (1) Includes as-realized cost efficiencies.

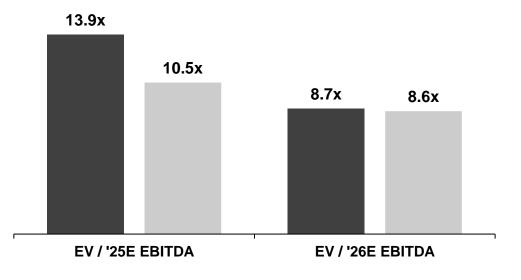
(2)

- Net leverage pro forma for as-realized cost efficiencies and estimated net proceeds of \$467mm from the sale of Viacom18 minority ownership stake.
- (3) Calculated as total debt minus cash minus estimated net proceeds of \$467mm from the sale of Viacom18 minority ownership stake, divided by Adjusted OIBDA.
- (4) 2025E pro forma for full year Skydance Revenue and EBITDA. Includes -\$680mm of cost efficiencies from both Paramount Management and pro forma for the transaction.
  - (5) 2025E Net Leverage assumes 9/30/2025 transaction close for Skydance cash flow contribution. 2025E Adj. OIBDA pro forma for full year Skydance EBITDA.

Skydance Media Valuation (\$ millions)			
Price Per Share	\$15.00		
(x) New Paramount Class B Shares Issued (mm)	317		
Equity Capitalization	\$4,750		
(+) Revolver Borrowings <sup>(1)</sup>	\$375		
(-) Cash <sup>(1)</sup>	(\$361)		
Enterprise Value	\$4,764		

#### Implied Skydance Media Transaction Multiples

- With as-realized cost efficiencies '25E EBITDA: \$343mm '26E EBITDA: \$545mm
- With \$130mm of run-rate cost efficiencies '25E EBITDA: \$452mm '26E EBITDA: \$557mm





New Paramount Valuation (\$ billions)	)	New Paramount Combined Valuation Multiples	
Class A Price Per Share	\$23.00	<i>(Including as-realized cost efficiencies)</i> <b>Pro Forma '25E Adj. OIBDA</b> <sup>(1)</sup> : \$3.4bn <b>Pro Forma '26E Adj. OIBDA</b> : \$4.1bn	
Class B Price Per Share	\$15.00	PTO FOITIla ZOE AUJ. OIBDA. \$4.101	
(x) New Paramount Class A Shares Issued (mm)	32	8.2x	
(x) New Paramount Class B Shares Issued (mm) <sup>(2)</sup>	1,086		6.8x
Equity Capitalization	\$17.0		
(+) Debt and Revolver Borrowings (as of 3/31/2024)	\$15.5		
(-) Cash (as of 3/31/2024) <sup>(3)</sup>	(\$3.2)		
(-) Est. Primary Proceeds <sup>(4)</sup>	(\$1.5)		
Enterprise Value	\$27.8		
(+) Noncontrolling Interests, Net of Equity Investments <sup>(5)</sup>	\$0.3		
Adj. Enterprise Value	\$28.1	Adj. EV / '25E Adj. OIBDA <sup>(1)</sup>	Adj. EV / '26E Adj. OIBDA



- (1) 2025E pro forma for full year Skydance EBITDA. Includes ~\$680mm of cost efficiencies from both Paramount Management and pro forma for the transaction.
- (2) Includes outstanding PSUs and RSUs.
- (3) Pro forma for estimated net proceeds of \$467mm from the sale of Viacom 18 minority ownership stake.
- (4) Excludes potential transaction fees and expenses. Assumes maximum cash election.
- (5) Represents \$443mm of noncontrolling interests as of 3/31/2024 net of \$96mm of equity-method investments as of 12/31/2023 (excluding equity investments without readily determinable fair value).

### Historic Shareholder Alignment

Align the voting and economic interests in New Paramount within the existing dual class share structure

Skydance consortium will retain 70%<sup>(1)</sup> economic and 100% voting ownership

Strengthened Balance Sheet

De-risk New Paramount's capital structure with path to achieve and maintain Investment Grade credit metrics

\$1.5bn primary capital will reduce net leverage (expected below 2.5x by 2027E)

#### Shared Future Upside

Existing public stockholders gain the ability to participate in the future upside of New Paramount

Non-NAI public float will have the opportunity to benefit from future value creation and receive meaningful cash proceeds





### **Creating a Next Generation Leading Entertainment Company**

