## SECURITIES AND EXCHANGE COMMISSION

 WASHINGTON, D.C. 20549FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): April 13, 1995

VIACOM INC.
(Exact name of registrant as specified in its charter)


## Item 5. Other Events

The information included herein is being filed solely in connection with the registration statements of Viacom Inc. (the "Registrant") or Viacom International Inc. filed under the Securities Act of 1933, as amended, including the Registration Statement on Form S-3 (Reg. No. 33-53485) of the Registrant and Viacom International Inc.

Item 7. Financial Statements and Exhibits
(a) Financial Statements of Businesses Acquired.

1. Item 8 and Items 14(a)(1) and 14(a)(2) of the Transition Report on Form 10-K of Paramount Communications Inc. for the eleven month period ended March 31, 1994, as amended by Form 10-K/A Amendment No. 1 dated July 29, 1994 and as further amended by Form 10-K/A Amendment No. 2 dated August 12, 1994.
2. Item 1 of the Quarterly Report on Form 10-Q of Paramount Communications Inc. for the quarter ended June 30, 1994.
3. Item 8 and Items 14(a)(1) and 14(a)(2) of the Annual Report on Form 10-K of Blockbuster Entertainment Corporation for the year ended December 31, 1993.
4. Item 1 of the Quarterly Report on Form 10-Q of Blockbuster Entertainment Corporation for the quarter ended June 30, 1994.
(b) Pro forma financial information
(c) Exhibits.
23.1 Consent of Ernst \& Young LLP as to financial statements of Paramount Communications Inc.
23.2 Consent of Arthur Andersen LLP as to financial statements of Blockbuster Entertainment Corporation.
23.3 Consent of Price Waterhouse LLP as to financial statements of Paramount Communications Inc.

## REPORT OF INDEPENDENT ACCOUNTANTS

Stockholders and Board of Directors
Paramount Communications Inc.
In our opinion, the accompanying consolidated balance sheet and the related consolidated statements of earnings, of changes in stockholders' equity and of cash flows present fairly, in all material respects, the financial position of Paramount Communications Inc. at March 31, 1994, and the results of its operations, changes in its stockholders' equity and its cash flows for the eleven month period then ended in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for the opinion expressed above.

Price Waterhouse

New York, New York
June 3, 1994

Stockholders and Board of Directors
Paramount Communications Inc.
We have audited the accompanying consolidated balance sheet of Paramount Communications Inc. as of April 30, 1993 and October 31, 1992, and the related consolidated statements of earnings, changes in stockholders' equity, and cash flows for the six-month period ended April 30, 1993 and for each of the two years in the period ended October 31, 1992. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Paramount Communications Inc. at April 30, 1993 and October 31, 1992, and the consolidated results of its operations and its cash flows for the six-month period ended April 30, 1993 and for each of the two years in the period ended October 31, 1992 in conformity with generally accepted accounting principles.

As discussed in Notes A and K, in the six-month period ended April 30, 1993, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." As discussed in Notes A and J, effective May 1, 1993, the Company adopted SFAS No. 109, "Accounting for Income Taxes."

Ernst \& Young
New York, New York
August 27, 1993
except for Notes A and J, as to which the date is September 10, 1993

## Paramount Communications Inc.

CONSOLIDATED STATEMENT OF EARNINGS

|  | Eleven Months Ended March 31 |  | Six Months <br> Ended April 30 |  | Year Ended October 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 |  | 1993 |  | 1992 | 1991 |
|  | (In millions, except per share) |  |  |  |  |  |  |
| REVENUES | \$ | 4,433.5 | \$ | 1,898.1 |  | ,264.9 | \$3,895.4 |
| Cost of goods sold |  | 3,179.3 |  | 1,286.8 |  | 2,739.8 | 2,638.7 |
| Selling, general and administrative expenses |  | 1,153.4 |  | 621.4 |  | 1,129.0 | 1,098.9 |
|  |  | 4,332.7 |  | 1,908.2 |  | , 868.8 | 3,737.6 |
| OPERATING INCOME (LOSS) |  | 100.8 |  | (10.1) |  | 396.1 | 157.8 |
| Other income (expense) -- Note D |  | (45.7) |  | (3.7) |  | (6.6) | 0.1 |
| ```Interest and other investment income (expense) -- net -- Note L``` |  |  |  |  |  |  |  |
| Interest expense |  | (107.7) |  | (47.9) |  | (113.8) | (112.0) |
| Interest and other investment income |  | 61.4 |  | 44.9 |  | 121.6 | 133.8 |
|  |  | (46.3) |  | (3.0) |  | 7.8 | 21.8 |
| EARNINGS (LOSS) BEFORE INCOME TAXES |  | 8.8 |  | (16.8) |  | 397.3 | 179.7 |
| Provision (benefit) for income taxes -- Notes A and J |  | 3.1 |  | (7.7) |  | 123.1 | 52.1 |
| EARNINGS (LOSS) BEFORE EXTRAORDINARY ITEM AND CUMULATIVE EFFECT OF ACCOUNTING CHANGE |  | 5.7 |  | (9.1) |  | 274.2 | 127.6 |
| Extraordinary item -- Note E |  |  |  |  |  | (8.8) |  |
| Cumulative effect of accounting change -- Note A |  |  |  | (66.9) |  |  |  |
| NET EARNINGS (LOSS) | \$ | 5.7 | \$ | (76.0) | \$ | 265.4 | \$ 127.6 |
| Average common and common equivalent |  |  |  |  |  |  |  |
| Earnings (loss) per share -- Note A |  |  |  |  |  |  |  |
| Earnings (loss) before extraordinary item and cumulative effect of accounting change | \$ |  | \$ | (.08) | \$ | 2.31 | \$ 1.08 |
| Net earnings (loss) |  | . 05 |  | (.65) |  | 2.23 | 1.08 |

See notes to consolidated financial statements.

A summary description of the Company's business segments is as follows. See Note N for additional disclosures related to business segments.

ENTERTAINMENT
Produces, finances and distributes motion pictures, television programming and prerecorded videocassettes and operates motion picture theaters, independent television stations, sports and entertainment facilities and regional theme parks.

## PUBLISHING

Publishes and distributes hardcover and paperback books, educational textbooks and materials, and provides information services for business and professions.

ReVEnues and operating income (Loss)

Revenues


| Business Segments |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Entertainment | \$ | 2,822.9 | \$ | 2,248.9 | \$ | 1,280.8 | \$ | 1,408.3 | \$ | 2,657.4 | \$ | 2,380.2 |
| Publishing |  | 1,610.6 |  | 1,504.3 |  | 617.3 |  | 590.2 |  | 1,607.5 |  | 1,515.2 |
| Total | \$ | 4,433.5 | \$ | 3,753.2 | \$ | 1,898.1 | \$ | 1,998.5 | \$ | 4,264.9 | \$ | 3,895.4 |


|  | Operating Income (Loss) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Eleven Months | March 31 | Six Months Ended | April 30 | Year Ended | October 31 |
|  | 1994 | 1993 | 1993 | 1992 | 1992 | 1991 |
|  |  | (Unaudited) | (In millions) | (Unaudited) |  |  |
| Business Segments |  |  |  |  |  |  |
| Entertainment | \$ 98.5 | \$191.4 | \$121.9 | \$164.9 | \$279.6 | \$ 66.2 |
| Publishing | 92.2 | 173.3 | (90.9) | (55.0) | 182.0 | 156.2 |
| Total | 190.7 | 364.7 | 31.0 | 109.9 | 461.6 | 222.4 |
| Corporate Expenses | (89.9) | (62.9) | (41.1) | (32.1) | (65.5) | (64.6) |
|  | \$ 100.8 | \$301. 8 | \$(10.1) | \$ 77.8 | \$396.1 | \$157.8 |

Revenues by business segment include revenues that are directly associated with
a particular segment. Revenues between business segments (amounts are
insignificant), which are accounted for on substantially the same basis as revenues from unaffiliated customers, have been eliminated. No single customer accounts for $10 \%$ or more of consolidated revenues.

Export sales to unaffiliated customers were \$657.1, \$290.7, \$606.8 and \$690.7 million, respectively, for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991. These sales were principally made in Europe, Asia and Canada.

During the eleven months ended March 31, 1994, the Company recorded a
$\$ 84.3$-million charge against Publishing's operating income and a $\$ 22.3$-million
charge against Corporate Expenses. During the six months ended April 30, 1993, the Company recorded a $\$ 35$-million and a $\$ 5$-million charge, respectively, against Publishing's operating loss and Corporate Expenses and during the year ended October 31, 1991, recorded a \$52-million charge against Entertainment's operating income. For further details related to these charges see Management's Discussion and Analysis.

## CONSOLIDATED BALANCE SHEET

|  | March 31 | April 30 | October 31 |
| :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1992 |
|  | (In millions) |  |  |
| ASSETS |  |  |  |
| CURRENT ASSETS |  |  |  |
| Cash and cash equivalents -- Notes A and M | \$ 239.3 | \$ 372.6 | \$ 324.3 |
| Short-term investments -- Notes A and M | 67.3 | 569.7 | 912.0 |
| Trade receivables -- net -- Note L | 914.3 | 829.6 | 972.9 |
| Inventories -- Notes A and F | 699.2 | 617.3 | 580.2 |
| Prepaid income taxes | 303.5 | 131.7 | 139.7 |
| Prepaid expenses and other -- Note L | 491.9 | 400.2 | 342.7 |
| TOTAL CURRENT ASSETS | 2,715.5 | 2,921.1 | 3,271.8 |
| PROPERTY, PLANT AND EQUIPMENT -- Note A |  |  |  |
| Land | 267.1 | 210.8 | 210.4 |
| Buildings | 665.6 | 591.4 | 590.6 |
| Machinery, equipment and other | 733.2 | 606.9 | 573.8 |
| Less allowance for depreciation | $1,665.9$ | 1,409.1 | 1,374.8 |
|  | $409.2$ | $336.1$ | 315.5 |
|  | 1,256.7 | 1,073.0 | 1,059.3 |
| OTHER ASSETS |  |  |  |
| Investment in affiliated companies -- Notes A and G | 211.2 | 243.9 | 228.9 |
| Noncurrent receivables and inventories -- Notes A and F | 773.1 | 689.8 | 604.7 |
| Intangible assets -- net -- Note A | 2,093.5 | 1,517.5 | 1,528.1 |
| Deferred costs and other -- Note A | 558.0 | 429.5 | 364.2 |
|  | 3,635.8 | 2,880.7 | 2,725.9 |
|  | \$7,608.0 | \$6,874.8 | \$7,057.0 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| CURRENT LIABILITIES |  |  |  |
| Current maturities of long-term debt | \$ 35.6 | \$ 109.8 | \$ 10.0 |
| Trade accounts payable | 201.6 | 194.7 | 143.7 |
| Income taxes payable | 19.6 | 26.6 | 139.2 |
| Accrued expenses and other -- Note L | 1,484.4 | 1,128.4 | 1,114.1 |
| TOTAL CURRENT LIABILITIES | 1,741.2 | 1,459.5 | 1,407.0 |
| DEFERRED LIABILITIES -- Note L | 795.3 | 805.9 | 822.4 |
| LONG-TERM DEBT, net of current maturities -- Notes A, H and M STOCKHOLDERS' EQUITY -- Note I | 998.4 | 707.3 | 812.1 |
| STOCKHOLDERS' EQUITY -- Note I |  |  |  |
| Common Stock, recorded at $\$ 1.00$ par value; 600,000,000 shares authorized; shares outstanding, 122,792,910 at March 31, 1994 (excluding 25,069,138 shares held in treasury), 118,199,396 at April 30, 1993 (excluding 29,665,980 shares held in treasury) and 117,459,926 at October 31, 1992 (excluding 30,405,450 shares held in treasury) |  |  |  |
|  |  |  |  |
| Paid-in surplus | 957.7 | 712.8 | 665.7 |
| Retained earnings -- Notes A, G and J | 3,016.5 | 3,082.5 | 3,228.6 |
| Cumulative translation adjustments | (23.9) | (11.4) | 3.7 |
|  | 4,073.1 | 3,902.1 | 4,015.5 |
|  | \$7,608.0 | \$6,874.8 | \$7,057.0 |

See notes to consolidated financial statements.

For the Period From October 31, 1990 to March 31, 1994

|  |  |  | Cumulative | Total |
| :---: | :---: | :---: | :---: | :---: |
| Common | Paid-in | Retained | Translation | Stockholders' |
| Stock | Surplus | Earnings | Adjustments | Equity |

(In millions)

| BALANCE AT OCTOBER 31, 1990, NET OF TREASURY | \$117.4 | \$575.9 | \$3, 075.0 | \$ 15.5 | \$3, 783.8 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common Stock issued |  |  |  |  |  |
| Exercise of stock options and grants to employees | 1.0 | 51.8 |  |  | 52.8 |
| Dividend reinvestment and stock |  |  |  |  | 3.4 |
| Acquisition of stock for the treasury | (0.7) | (3.7) | (23.8) |  | (28.2) |
| Common Stock dividends (\$.70 per share) |  |  | (82.4) |  | (82.4) |
| Translation adjustments |  |  |  | (4.4) | (4.4) |
| Tax benefit from exercise of stock options |  | 2.2 |  |  | 2.2 |
| Net earnings for the year |  |  | 127.6 |  | 127.6 |
| BALANCE AT OCTOBER 31, 1991, NET OF TREASURY | 117.8 | 629.5 | 3,096.4 | 11.1 | 3,854.8 |
| Common Stock issued |  |  |  |  |  |
| Exercise of stock options and grants to employees | 0.7 | 38.1 |  |  | 38.8 |
| Dividend reinvestment and stock purchase plan | Dividend reinvestment and stock |  |  |  | 3.7 |
| Acquisition of stock for the treasury | (1.1) | (6.4) | (41.7) |  | (49.2) |
| Common Stock dividends (\$.775 per share) |  |  | (91.5) |  | (91.5) |
| Translation adjustments |  |  |  | (7.4) | (7.4) |
| Tax benefit from exercise of stock options |  | 0.9 |  |  | 0.9 |
| Net earnings for the year |  |  | 265.4 |  | 265.4 |
| -------------------------------------------- |  |  |  |  |  |
| BALANCE AT OCTOBER 31, 1992, NET OF TREASURY | 117.5 | 665.7 | 3,228.6 | 3.7 | 4, 015.5 |
| Common Stock issued |  |  |  |  |  |
| Exercise of stock options and grants to employees | 1.3 | 41.6 |  |  | 42.9 |
| Dividend reinvestment and stock |  | 1.9 |  |  | 1.9 |
| Acquisition of stock for the treasury | (0.6) | (3.5) | (22.9) |  | (27.0) |
| Common Stock dividends (\$.40 per share) |  |  | (47.2) |  | (47.2) |
| Translation adjustments |  |  |  | (15.1) | (15.1) |
| Tax benefit from exercise of stock options |  | 7.1 |  |  | 7.1 |
| Net loss for the six months ended April 30, 1993 |  |  | (76.0) |  | (76.0) |
| --------------------------------------------- |  |  |  |  |  |
| BALANCE AT APRIL 30, 1993, NET OF TREASURY | 118.2 | 712.8 | 3,082.5 | (11.4) | 3,902.1 |
| Common Stock issued |  |  |  |  |  |
| Exercise of stock options and grants to employees | 4.6 | 207.6 |  |  | 212.2 |
| Dividend reinvestment and stock purchase plan |  | 2.8 |  |  | 2.8 |
| Common Stock dividends (\$.60 per share) |  |  | (71.7) |  | (71.7) |
| Translation adjustments |  |  |  | (12.5) | (12.5) |
| Tax benefit from exercise of stock options |  | 34.5 |  |  | 34.5 |
| Net earnings for the eleven months ended March 31, 1994 |  |  | 5.7 |  | 5.7 |
| BALANCE AT MARCH 31, 1994, NET OF TREASURY | \$122.8 | \$957.7 | \$3, 016.5 | \$(23.9) | \$4,073.1 |

See notes to consolidated financial statements.

Eleven Months Ended March 31

Six Months
Ended April 30

## CASH FLOWS FROM OPERATING ACTIVITIES

Earnings (loss) before extraordinary item and cumulative effect of accounting change
Non-cash expenses
Depreciation
Deferred income taxes
Amortization of intangible assets
Amortization of pre-publication costs
Gain from sale of affiliate equity investment
Other non-cash charges
Provision for real estate write-down and relocation
Undistributed net earnings of unconsolidated affiliates
Theatrical and television inventories and broadcast rights Gross additions
Amortization
Decrease (increase) in network features and syndication licenses
Increase in pre-publication costs
Decrease (increase) in trade receivables
Decrease (increase) in inventories (other than theatrical
and television)
Increase in prepaid expenses
Increase (decrease) in trade accounts payable
Increase (decrease) in income taxes payable
Increase (decrease) in accrued expenses and other
Other -- net
NET CASH FLOWS PROVIDED FROM (USED FOR)
OPERATING ACTIVITIES
4.2
(161.2)
(11.3)
37.1
28.9
4.3
24.0

40.0
(12.6)
(1,121.2)
(526.8)
(19.7)
$(21.5)$
$(80.8)$
387.0
(909.6)
(953.6)
4.2
(78.7)
47.1)
(25.8)
$(39.6)$
194.6
(78.2)
(47.1)
(77.8)
(44.6)

| 16.5 | $(23.5)$ | 19.4 | 19.2 |
| :--- | :--- | :--- | :--- |

16.5
$(89.2)$
(23.5) 19.4
19.2
$\begin{array}{cccc}(89.2) & (67.6) & (13.4) & (45.0) \\ (10.1) & 51.0 & 8.5 & (24.3)\end{array}$
(10.1) 51.0
(24.3)
$5.7 \quad(112.6) \quad 12.4$
(29.8)
228.4
(50.7) 34.4
(10.3)


See notes to consolidated financial statements.

## NOTE A-- SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation
The consolidated financial statements include the accounts of Paramount Communications Inc. (Company) and its majority-owned affiliates. As a result of the Viacom Offer described in Note B, the Company became a majority-owned subsidiary of Viacom Inc. in March 1994. The Company's investments in its $20-50 \%$ owned investees are carried on the equity basis. The income taxes of the investees are included in the provision for income taxes.

Accounting Changes
Effective November 1, 1992, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." This statement requires that the projected future cost of providing postretirement benefits, such as health care and life insurance, be recognized as an expense as employees render service instead of when the benefits are paid. The Company's previous practice was to recognize the cost of such postretirement benefits when paid.

The Company elected to record the cumulative effect of the accounting change as charge against income as of November 1, 1992, resulting in a one-time charge of $\$ 66.9$ million, net of income taxes of $\$ 34.5$ million, or $\$ .57$ per share.

In February 1992, the Financial Accounting Standards Board issued SFAS No. 109, "Accounting for Income Taxes." Effective May 1, 1993, the Company adopted the provisions of this standard by restating its prior period financial statements beginning November 1, 1988. The effect of adopting SFAS No. 109 was to decrease the loss before cumulative effect of accounting change and net loss by $\$ 1.8$ million ( $\$ .01$ per share) for the six months ended April 30, 1993; increase earnings before extraordinary item and net earnings by $\$ 4.0$ million ( $\$ .04$ per share) for the year ended October 31, 1992; and, increase net earnings by $\$ 5.4$ million (\$.05 per share) for the year ended October 31, 1991. The cumulative effect of adopting SFAS No. 109 as of October 31, 1990, decreased the beginning balance of 1991 's retained earnings by $\$ 45.4$ million. Under SFAS No. 109, the liability method is used in accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based upon differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Prior to the adoption of SFAS No. 109, income tax expense was determined using the deferred method. Deferred tax expense was based on items of income and expense that were reported in different years in the financial statements and tax returns and were measured at the tax rate in effect in the year the differences originated.

## Change in Fiscal Year End

In June 1993, the Board of Directors approved a change in the Company's fiscal year end to April 30 from October 31. In March 1994 , the Board of Directors approved a change in the Company's fiscal year end to March 31 from April 30 The accompanying consolidated financial statements include audited financial statements for the six-month and eleven-month transition periods ended April 30, 1993 and March 31, 1994, respectively. The unaudited condensed financial information presented below for the eleven-month period ended March 31, 1993 and the six-month period ended April 30, 1992 are for comparative purposes only.

| Eleven Months | Six Months |
| :---: | :---: |
| Ended March 31 | Ended April 30 |
| 1993 | 1992 |

In millions except per share (Unaudited)

Revenues
\$3,753.2
Gross Profit
Operating Income
1,376.6
\$1, 998.5
$1,376.6 \quad 615.4$ $301.8 \quad 77.8$ $94.4 \quad 20.0$
Earnings before extraordinary item and
$\begin{array}{lll}\text { cumulative effect of accounting change } & 213.7 & 48.7\end{array}$
Extraordinary item
Cumulative effect of accounting change
(8.8)
(66.9)

Net Earnings
138.048 .7

Earnings (Loss) Per Share
Earnings before extraordinary item and
cumulative effect of accounting change 1.80 . 41
Extraordinary item
$(.07)$
Cumulative effect of accounting change (.57)
Net earnings

Cash and Cash Equivalents
Cash equivalents consist of highly liquid instruments with original maturities of three months or less.

Short-Term Investments
Short-term investments consist of instruments with original maturities in excess of three months and are carried at the lower of cost or market.

## Inventories

Inventories are generally determined using the lower of cost (first-in first-out or average cost method) or net realizable value.

Theatrical and Television Inventories, Revenues and Costs
Feature films are produced or acquired for distribution, normally, first in the theatrical market followed by videocassettes, pay cable, network television and syndicated television. On average, the length of the revenue cycle for feature films approximates four years. Theatrical revenues from domestic and foreign markets are recognized as films are exhibited, revenues from the sale of videocassettes are recognized upon delivery of the merchandise and revenues from all television sources are recognized upon contract execution and availability of the film for telecast.

Television series initially produced for the networks and first-run syndication are generally licensed to domestic and foreign markets concurrently. The more successful series are later syndicated in domestic markets and in certain foreign markets. The length of the revenue cycle for television series will vary depending on the number of seasons a series remains in active production. Revenues arising from television license agreements are recognized in the year that the films or television series are available for telecast and a contract has been executed.

Inventories related to theatrical and television product (which include direct production costs, production overhead, capitalized interest, and acquisition costs) are stated at the lower of cost less amortization or net realizable value. Inventories are amortized and participations and residuals are accrued on an individual product basis in the proportion that current revenues bear to the estimated remaining total lifetime revenues. Domestic syndication and basic cable revenue estimates are not included in the estimated lifetime revenues of network series until such sales are probable. Estimates of total lifetime revenues and expenses are periodically reviewed. The costs of feature and television films are classified as current assets to the extent such costs are expected to be recovered through the respective primary markets. Other costs relating to film production are classified as noncurrent.

The Company estimates that approximately $91 \%$ of unamortized film costs at March 31, 1994 will be amortized within the next three years.

Publishing Revenue Recognition
The Company's publishing segment follows standard industry practice of recognizing revenue when merchandise is shipped and billed.

Broadcast Rights
Broadcast rights are recorded when the license period begins and the program becomes available for use, and are stated at the lower of cost less amortization or net realizable value. Broadcast rights for feature films and syndicated programs are amortized using the straight-line method based on program usage. Sports rights are generally charged to expense when the event is telecast. Contract payments are generally made in installments over a term somewhat shorter than the contract.

Property, Plant and Equipment
Property, plant and equipment are carried at cost. Provision for depreciation on substantially all depreciable assets is computed using the straight-line method over the estimated useful lives of the assets.

## Intangible Assets

Intangible assets primarily represent the excess of cost of purchased businesses over the value of their net underlying assets (goodwill) and are being amortized annually by the straight-line method over appropriate periods not exceeding forty years. Intangible assets are net of accumulated amortization of $\$ 277.9, \$ 233.9$ and $\$ 230.1$ million at March 31, 1994, April 30, 1993 and October 31, 1992, respectively.

Deferred Costs and Other
Deferred costs and other includes certain pre-publication costs being amortized annually by the straight-line method or an accelerated basis over various periods, the majority of which is four years.

Unamortized Debt Discount
Debt discount is amortized over the term of the related debt using the interest method.

## Income Taxes

Provision for income taxes includes deferred taxes which represent future tax effects of items reported for income tax purposes in periods different than for financial purposes.

Deferred Off-Season Theme Park Expenses
Certain expenses incurred in the off-season to prepare the theme parks for the operating season are deferred and amortized over the subsequent operating season, which generally begins in March and ends in October.

Earnings (Loss) Per Share
Earnings (loss) per share amounts are based on the weighted average common and dilutive common equivalent (stock options) shares outstanding during the respective periods. Earnings (loss) per share are computed by dividing the average common and, where dilutive, common equivalent shares outstanding into the earnings (loss) applicable to such shares.

NOTE B -- VIACOM INC. MERGER
Pursuant to an Amended and Restated Agreement and Plan of Merger dated as of February 4, 1994 (as subsequently amended, the "Merger Agreement") between Viacom Inc. ("Viacom") and the Company, the Company will become a wholly owned subsidiary of Viacom at the effective time of a merger between the Company and a subsidiary of Viacom (the "Viacom Merger"). A special meeting of the Company's stockholders will be held on July 6, 1994 to act on the Viacom Merger. The approval of holders of a majority of all outstanding voting shares of both Viacom and the Company is required to approve the Viacom Merger. The approval by Viacom's stockholders is assured by means of a voting agreement between the Company and National Amusements, Inc., Viacom's parent corporation which is controlled by Sumner M. Redstone. The approval by the Company's stockholders is assured since Viacom now owns a majority of the outstanding shares of the Company's Common Stock.

On March 2, 1994, Viacom accepted for payment, pursuant to a tender offer (the "Viacom Offer"), 61,657,432 shares of the Company's Common Stock, constituting a majority of the shares outstanding, at a price of $\$ 107$ per share in cash. Pursuant to the Merger Agreement, each share of the Company's Common Stock outstanding at the time of the Viacom Merger (other than shares held in the treasury of the Company or owned by Viacom and other than shares held by any stockholders of the Company who shall have demanded and perfected appraisal rights) will be converted into the right to receive (i) 0.93065 of a share of Viacom Class B Common Stock, (ii) $\$ 17.50$ principal amount of $8 \%$ exchangeable subordinated debentures ("8\% Debentures") of Viacom, (iii) 0.93065 of a contingent value right ("CVR"), (iv) 0.5 of a warrant to purchase one share of Class B Common Stock of Viacom at any time prior to the third anniversary of the Viacom Merger at a price of $\$ 60$ per share, and (v) 0.3 of a warrant to purchase one share of Class B Common Stock at any time prior to the fifth anniversary of the Viacom Merger at a price of $\$ 70$ per share. If a proposed merger between Blockbuster Entertainment Corporation and Viacom is not consummated prior to January 1, 1995, the $8 \%$ Debentures will be exchangeable, at Viacom's option, for 5\% cumulative preferred stock of Viacom and the dividend payable on such preferred stock will be deemed to have accrued from the effective time of the Viacom Merger and there will be no obligation to make payments of interest on the $8 \%$ Debentures.

## NOTE C - ACQUISITION AND <br> DISPOSITION OF BUSINESSES

In May 1993, the Company purchased the remaining $80 \%$ it did not own of Canada's Wonderland, Inc. (CWI), later renamed Paramount Canada's Wonderland, Inc., a Canadian theme park, for approximately $\$ 52$ million.

In September 1993, the Company purchased television station WKBD-TV (WKBD) in Detroit from Cox Enterprises Inc. for approximately $\$ 105$ million.

In February 1994, the Company acquired Macmillan Publishing Company and certain other assets of Macmillan Inc.(Macmillan), a leading book publisher, for approximately $\$ 553$ million.

The acquisitions have been accounted for as purchases and the financial statements include the results of their operations from the dates of acquistion.

The following table summarizes, on a pro forma basis, the combined results of operations as though CWI, WKBD and Macmillan had been acquired on November 1, 1992. It includes estimated amounts for a reduction of interest income due to the use of short-term investments for the acquistions, amortization of estimated intangible assets, an adjustment to depreciation expense, an adjustment to conform WKBD's
accounting policies related to the accrual of certain operating
expenses to that of Paramount and an adjustment for income taxes, at the statutory rate. These pro forma results do not necessarily reflect the actual results of operations as they would have been had the acquistion taken place on that date, nor are they necessarily indicative of future results.

Eleven Months Ended March 31

Six Months Ended April 30

1994
(In millions, except per share) (Unaudited)

## Revenues

| $\$ 4,697.2$ | $\$ 2,035.1$ |
| ---: | ---: |
| $(3.7)$ | $(33.6)$ |
| $(3.7)$ | $(100.5)$ |
|  |  |
| $(0.03)$ | $(0.29)$ |
| $(0.03)$ | $(0.85)$ |

The Company and BHC Communications, Inc., which is majority-owned by
Chris-Craft Industries, Inc., are forming the Paramount Television Network which will provide prime-time television programming primarily to broadcast affiliates nationwide in competition with the three major networks and the Fox Broadcasting Network. The network is expected to begin operations in January 1995.

In November 1991, the Company acquired Macmillan Computer Publishing, later renamed Prentice Hall Computer Publishing, a leading publisher of personal computer and related technical books, for approximately $\$ 158$ million.

In August and October 1992, the Company acquired Kings Entertainment Company and Kings Island Company, respectively, later renamed Paramount Parks, which own and operate regional theme parks, for a total of approximately $\$ 400$ million.

The acquisitions have been accounted for as purchases and the financial statements include the results of their operations from the dates of acquisition.

The following table summarizes, on a pro forma basis, the combined results of operations as though Kings Entertainment Company, Kings Island Company and Macmillan Computer Publishing had been acquired on November 1, 1990. It includes estimated amounts for a reduction of interest income due to the use of short-term investments for the acquisitions, amortization of estimated intangible assets, additional depreciation expense and an adjustment for income taxes, at the statutory rate. These pro forma results do not necessarily reflect the actual results of operations as they would have been had the acquisitions taken place on that date, nor are they necessarily indicative of future results.
Year Ended October 31
----------------------------1991

1992
1991
(In millions, except per share)
(Unaudited)

| Revenues | $\$ 4,464.1$ | $\$ 4,203.5$ |
| :--- | ---: | ---: |
| Earnings before extraordinary item | 277.7 | 133.2 |
| Net earnings | 268.9 | 133.2 |
| Earnings per share |  |  |
| $\quad$ Earnings before extraordinary item | 2.34 | 1.13 |
| Net earnings | 2.26 | 1.13 |

During the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991, the Company also acquired or sold certain other businesses. The contributions of these businesses in the aggregate were not significant to the Company's results of operations for the periods presented, nor are they expected to have a material effect on the Company's results on a continuing basis.

NOTE D -- OTHER INCOME (EXPENSE)
Other income (expense) for the eleven months ended March 31, 1994, includes a pre-tax charge of $\$ 27.2$ million for costs incurred in the Company's merger with Viacom Inc., consisting principally of finance, legal, consulting and other fees, and an $\$ 18.8$ million increase in reserves previously established for

## discontinued operations.

In addition, in the eleven months ended March 31, 1994, an unconsolidated affiliate of the Company sold an equity investment of which the Company recorded its appropriate share, amounting to a pre-tax gain of $\$ 11.0$ million. Other income (expense) also includes foreign exchange gains (losses), minority interest and other.

NOTE E -- EXTRAORDINARY ITEM
In September 1992, the Company redeemed $\$ 175$ million of $93 / 4 \%$ senior debentures due 2016 for $\$ 1,061.25$ per $\$ 1,000$ principal amount. The premium paid by the Company and the write-off of related unamortized discount and issuance costs resulted in a loss of $\$ 8.8$ million, net of an income tax benefit of $\$ 4.6$ million.

## NOTE F -- INVENTORIES

Inventories as described in Note A are stated as follows in millions):

|  | March 31 | April 30 | October 31 |
| :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1992 |
| Current |  |  |  |
| Finished goods | \$ 278.5 | \$ 248.3 | \$230.1 |
| Work in process | 19.2 | 12.8 | 10.6 |
| Materials and supplies | 31.7 | 29.5 | 26.4 |
|  | 329.4 | 290.6 | 267.1 |
| Theatrical and television productions |  |  |  |
| Released | 226.0 | 176.9 | 169.1 |
| Completed, not released | 29.2 | 32.7 | 35.7 |
| In process and other | 46.3 | 61.8 | 75.9 |
|  | 301.5 | 271.4 | 280.7 |
| Broadcast rights | 68.3 | 55.3 | 32.4 |
| Total Current | 699.2 | 617.3 | 580.2 |
| Noncurrent |  |  |  |
| Theatrical and television productions |  |  |  |
| Released | 130.4 | 155.3 | 103.9 |
| In process and other | 305.9 | 247.0 | 174.8 |
|  | 436.3 | 402.3 | 278.7 |
| Broadcast rights | 136.8 | 107.0 | 104.4 |
| Total Noncurrent | 573.1 | 509.3 | 383.1 |
| Total | \$1, 272.3 | \$1, 126.6 | \$963. 3 |

## NOTE G -- INVESTMENT IN

 AFFILIATED COMPANIESInvestments in affiliated companies primarily include the Company's
interest in USA Networks, national advertiser-supported basic cable television networks ( $50 \%$ owned -- see paragraph 4 on page 2 for additional information) Cinamerica, a domestic motion picture theater operation (50\% owned); United Cinemas International Multiplex B.V., engaged in theatrical exhibition of motion pictures in the United Kingdom, Ireland, Germany and Spain (49\% owned); Cinema International Corporation N.V., which owns motion picture screens in six countries (49\% owned); and as of August 1992, Canada's Wonderland, Inc., a Canadian theme park (20\% owned). In May 1993, the Company purchased the remaining $80 \%$ it did not own of Canada's Wonderland, Inc., later renamed Paramount Canada's Wonderland, Inc.

Summarized financial information for the above companies is as follows (in millions)

| Eleven Months Ended or at March 31 |  | Six Months Ended or at April 30 | or at October 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1992 | 1991 |
| Revenues | \$695.1 | \$372.6 | \$783.2 | \$683.0 |
| Gross profit | 152.8 | 129.0 | 321.6 | 226.3 |
| Net earnings (loss) | (26.1) | 36.2 | 83.2 | 74.4 |
| Current assets | \$348.4 | \$326.7 | \$337.8 |  |
| Noncurrent assets | 819.5 | 855.8 | 934.2 |  |
| Current liabilities | 313.9 | 223.7 | 248.8 |  |
| Noncurrent liabilities | 437.9 | 493.4 | 595.4 |  |

$\$ 58.7$ and $\$ 47.6$ million, respectively, for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991. Dividends received from these affiliated companies were $\$ 14.8, \$ 7.8$, $\$ 22.0$ and $\$ 32.5$ million, respectively, for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991.

Included in consolidated retained earnings at March 31, 1994 is $\$ 134.2$ million of undistributed earnings of affiliates.

NOTE H -- LONG-TERM DEBT
Long-term debt includes (in millions):

| March 31 | April 30 | October 31 |
| ---: | ---: | ---: |
| $----------------------1992 ~$ |  |  |

$8 \mathrm{l} / 2 \%$ senior notes due 1996
(prepaid July 1993)

Maturities of long-term debt (including the present value of obligations under capital leases as set forth in Note K) during the five years ending March 31, 1999 are (in millions):

| 1995 | \$ 35.6 |
| :---: | :---: |
| 1996 | 20.0 |
| 1997 | 3.0 |
| 1998 | 0.4 |
| 1999 | 0.4 |

The Company has complied with restrictions and limitations required under terms of various loan agreements.

At March 31, 1994 the Company had $\$ 125$ million of unused revolving loan agreement facilities.

## NOTE I -- CAPITAL STOCK

The authorized capital stock of the Company includes $75,000,000$ shares of Preferred Stock, all of which are undesignated.

Each share of Common Stock outstanding has a related Common Stock purchase right which will become exercisable after a specified period of time only if a person or group acquires beneficial ownership of $15 \%$ or more of the outstanding Common Stock of the Company or announces or commences a tender or exchange offer that would result in the offeror acquiring $30 \%$ or more of the Company's Common Stock. Once exercisable, each right would entitle its registered holder to purchase one share of the Company's Common Stock at a price of $\$ 200$ per share, subject to adjustment to prevent dilution. Upon the occurrence of certain events or transactions specified in the rights agreement, the rights holder is entitled to receive for $\$ 200$ per right a number of shares of the Company's or an acquiring company's common stock having a market value equal to twice the right's exercise price. The rights may be redeemed by the Company for $\$ .01$ per right prior to the tenth day after a person or group acquires $15 \%$ or more of the outstanding Common Stock of the Company. The rights expire on September 30, 1998, unless redeemed earlier by the Company. On March 1, 1994 the rights were amended to permit consummation of the tender offer by Viacom Inc., without causing the rights to become exercisable. In addition, the rights have been amended to provide that the rights expire immediately prior to the merger between the Company and Viacom. See Note B.

Common Stock outstanding at March 31, 1994, does not include 18,975
shares reserved under the 1984 Stock Option Plan; 2,078,971 shares reserved under the 1989 Stock Option Plan; 5,750,000 shares reserved under the 1992 Stock Option Plan; and 3,102,224 shares reserved under the Long-Term Performance Plan.

The Company's 1973 Key Employees Stock Purchase Plan and 1984, 1989 and 1992 Stock Option Plans provide for the issuance of options to key employees to purchase Common Stock of the Company at a price not less than fair market value on the date of grant. Options may not be granted under these plans that expire more than ten years from the date of grant. The Company may establish installment exercise terms for a stock option so that the option becomes fully exercisable in a series of cumulative portions. The Company may also accelerate the period for the exercise of any stock option or portion thereof.

Each option granted under the Company's 1984, 1989 and 1992 Stock Option Plans contains a Limited Right which entitles the holder thereof, only upon the occurrence of certain specified events constituting a change in control of the Company and only after the Compensation Committee of the Board of Directors of the Company so determines, to receive cash in lieu of exercising the option.

Transactions involving outstanding stock options under these plans were:

|  | Number of Common Shares |  |  | Option Price |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1973 Plan | 1984 Plan | 1989 Plan | Per Share | Aggregate |
|  |  |  |  |  | millions) |
| Outstanding at October 31, 1990 | 100, 000 | 4,243,191 | 1,717,305 | \$7.75-\$55.63 | \$223.7 |
| Granted |  |  | 2,967,650 | 36.94-42.13 | 119.9 |
| Issued | $(30,000)$ | $(750,710)$ |  | 11.80-43.13 | (24.1) |
| Rescinded |  | $(320,700)$ | $(487,970)$ | 31.69-55.00 | (36.1) |
| Outstanding at October 31, 1991 | 70,000 | 3,171, 781 | 4,196,985 | 7.75-55.63 | 283.4 |
| Granted |  |  | 468,500 | 37.50-47.13 | 20.0 |
| Issued | $(40,000)$ | $(295,198)$ | $(221,183)$ | 7.75-41.81 | (20.1) |
| Rescinded |  | $(45,075)$ | $(325,825)$ | 20.19-55.00 | (15.7) |
| Outstanding at October 31, 1992 | 30,000 | 2,831,508 | 4,118,477 | 13.94-55.63 | 267.6 |
| Granted |  |  | 442,500 | 44.19-50.69 | 19.7 |
| Issued | $(30,000)$ | $(703,091)$ | $(309,099)$ | 13.94-45.81 | (27.8) |
| Rescinded |  | (600) | $(36,035)$ | 33.88-55.00 | (1.9) |
| Outstanding at April 30, 1993 | -0- | 2,127,817 | 4,215,843 | 15.25-55.63 | 257.6 |
| Granted |  |  | 200, 000 | 51.56-56.38 | 10.7 |
| Issued |  | $(2,035,492)$ | (2,390, 747) | 15.25-55.00 | (177.6) |
| Rescinded |  | $(73,350)$ | $(520,759)$ | 20.19-55.00 | (23.2) |
| Outstanding at March 31, 1994 | -0- | 18,975 | 1,504,337 | 31.69-56.38 | \$67.5 |
| Exercisable at |  |  |  |  |  |
| October 31, 1992 | 30,000 | 2,831,508 | 2,287,869 |  |  |
| April 30, 1993 | -0- | 2,127,817 | 2,238,430 |  |  |
| March 31, 1994 | -0- | 18,975 | 197,500 |  |  |
| Reserved for future grants at |  |  |  |  |  |
| October 31, 1992 |  |  | 660,340 |  |  |
| April 30, 1993 |  |  | 253, 875 |  |  |
| March 31, 1994 |  |  | 574,634 |  |  |

No options have been granted under the 1992 Stock Option Plan, and at March 31, 1994, 5,750,000 shares were reserved for future grants under this plan.

The Company follows the practice of recording amounts received upon the exercise of options by crediting Common Stock and paid-in surplus. No charges are reflected in the consolidated statement of earnings as a result of the grant or exercise of stock options. The Company records compensation expense related to stock appreciation rights of each plan and share unit features of the 1973 Plan based on the change in the quoted market price of the Common Stock for the period. The exercise prices of options are subject to anti-dilution provisions. The Company realizes an income tax benefit from the exercise or early disposition of certain stock options. This benefit results in a decrease in current income taxes payable and an increase in paid-in surplus.

During the six months ended April 30, 1993, 125,000 shares of Common Stock of the Company were granted to certain key employees subject to restrictions which will lapse on certain dates through February 1997. The average market price of these shares on the dates on which they were granted ranged from $\$ 43.06$ to $\$ 44.19$. During the six months ended April 30, 1993 and the year ended October 31, 1991, 50,000 and 292,000, respectively, of previously granted shares were rescinded. At March 31, 1994, the unvested portion of previously granted shares totaling $\$ 1.7$ million is included as a reduction of stockholders' equity. Compensation expense is recorded over the period during which services are performed.

During the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the year ended October 31, 1992, 27,794, 61,094 and 64,205 shares, respectively, of Common Stock of the Company were granted to employees at an average market price of $\$ 80.81, \$ 43.50$ and $\$ 37.63$ under the terms of the Company's Long-Term Performance Plan. At March 31, 1994, April 30, 1993 and October 31, 1992, there were 3,102,224, 3,130,018 and 3,191,112 shares, respectively, of Common Stock reserved for future grants under this plan.

NOTE J--INCOME TAXES
As described in Note A, effective May 1, 1993, the Company adopted SFAS No. 109, "Accounting for Income Taxes" by restating its prior period financial statements beginning November 1, 1988.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred income tax assets and liabilities were as follows (in millions):

|  | March 31 | April 30 | October 31 |
| :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1992 |
| Deferred tax assets: |  |  |  |
| Costs of motion picture and television production | \$ 92.9 | \$ 89.2 | \$ 75.0 |
| Employee compensation and other payroll related expenses | 34.1 | 44.5 | 60.7 |
| Provisions for real estate write-down, relocation and publishing charges | 99.3 | 40.5 | 24.8 |
| Sales returns and allowances | 64.4 | 46.4 | 45.8 |
| Discontinued operations | 37.1 | 34.2 | 29.0 |
| Postretirement benefit obligation | 35.5 | 34.5 |  |
| Preacquisition net operating loss carryforwards of subsidiaries and other | 31.9 | 50.0 | 60.3 |
| Net operating loss carry forward | 87.0 |  |  |
| Other | 93.6 | 32.1 | 42.0 |
|  | 575.8 | 371.4 | 337.6 |
| Valuation allowance for deferred tax assets | (31.9) | (50.0) | (60.3) |
| Total deferred tax assets | 543.9 | 321.4 | 277.3 |
| Deferred tax liabilities: |  |  |  |
| Income on motion picture and television production | (2.6) | (12.4) | (13.1) |
| ```Expenses related to renovation project``` | (9.5) | (9.2) | (9.2) |
| Self insurance | (20.2) | (10.5) | (3.1) |
| Deferred seasonal expenses | (44.0) | (41.9) | (26.8) |
| Other | (5.9) | (18.4) | (17.9) |
| Total deferred tax liabilities | (82.2) | (92.4) | (70.1) |
| Net deferred tax assets | \$461.7 | \$229.0 | \$207.2 |

The net deferred tax assets at March 31, 1994 consist of $\$ 268.9$ million classified in current assets and $\$ 192.8$ million classified as noncurrent assets. At March 31, 1994, the Company has net operating loss carryforwards of $\$ 339.9$ million which begin to expire in 1996, $\$ 91.0$ million of which relates to acquired net operating losses subject to limitations, for which a full valuation has been established .

Provision (benefit) for income taxes includes (in millions):

|  | Eleven Months Ended March 31 | Six Months <br> Ended April 30 | Year Ended October 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1992 | 1991 |
| Current |  |  |  |  |
| Federal | \$ 97.5 | \$(54.1) | \$ 62.4 | \$ 26.1 |
| Foreign | 46.6 | 16.1 | 55.1 | 47.5 |
| State and other | 10.1 | 1.4 | 8.8 | 16.0 |
|  | 154.2 | (36.6) | 126.3 | 89.6 |
| Deferred |  |  |  |  |
| Federal | (158.6) | 27.7 | 4.0 | (28.0) |
| Foreign | 7.5 | 1.2 | (7.2) | (4.2) |
| State and other |  |  |  | (5.3) |
|  | (151.1) | 28.9 | (3.2) | (37.5) |
|  | \$ 3.1 | \$ (7.7) | \$123.1 | \$ 52.1 |

```
millions):
```

|  | Eleven Months Ended March 31 | Six Months <br> Ended April 30 | Year Ended October 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1992 | 1991 |
| Domestic | \$(132.4) | \$(47.8) | \$301.8 | \$ 68.0 |
| Foreign | 141.2 | 31.0 | 95.5 | 111.7 |
|  | \$ 8.8 | \$(16.8) | \$397.3 | \$179.7 |

A reconciliation between the provision (benefit) for income taxes computed by applying the statutory Federal income tax rate to earnings (loss) before income taxes and the actual provision (benefit) for income taxes is as follows (in millions):

| Eleven Months | Six Months | Year Ended |
| :---: | :---: | :---: |
| Ended March 31 | Ended April 30 | October 31 |
| 1994 | 993 | 1991 |



Total income tax payments were \$116.2, \$59.6, \$120.0 and \$103.8 million, respectively, for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991. The Company's share of the undistributed earnings of foreign subsidiaries not included in its consolidated Federal income tax return, that could be subject to additional income taxes if remitted, was approximately $\$ 771$ million at March 31,1994 . No provision has been made for taxes that could result from the remittance of such undistributed earnings since the Company intends to reinvest these earnings indefinitely; determination of the related unrecognized deferred U.S. income tax liability is not practicable.

In August 1993, the Budget Reconciliation Act of 1993 (the "Act") was enacted into law. One of the provisions of the Act increased the corporate income tax rate to $35 \%$ effective January 1, 1993. This increase, from the previous $34 \%$ rate, had no material effect on the Company. The Company expects to benefit from a section of the Act permitting tax deductions derived from the amortization of certain intangible assets acquired after July 25, 1991, which deductions have not previously been claimed on tax returns filed by the Company. However, the Company believes that any tax benefits generated by the amortization of intangible assets previously acquired by it will not be material.

Furthermore, to the extent that the Company is affected by several other provisions of the Act, the results should not be material.

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NOTE K -- COMMITMENTS AND CONTINGENCIES
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Leases
Total rental expense was $\$ 89.9, \$ 45.7, \$ 87.0$ and $\$ 80.0$ million, respectively, for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991.

At March 31, 1994, the minimum lease payments under capital leases and noncancellable operating leases were as follows (in millions):

|  | Year Ending March 31 |  |
| :---: | :---: | :---: |
|  | Capital Leases | Operating <br> Leases |
| 1995 | \$13.5 | \$73.9 |
| 1996 | 9.4 | 57.3 |
| 1997 | 3.6 | 50.0 |
| 1998 | 0.8 | 44.1 |
| 1999 | 0.7 | 41.2 |
| Thereafter | 4.2 | 452.1 |
| Total minimum lease payments | 32.2 | \$718.6 |
| Less amounts representing interest | 8.3 |  |
| Present value of net minimum lease payments | \$23.9 |  |

Many of the leases also require the lessee to pay property taxes, insurance and ordinary repairs and maintenance.

## Employee Benefit Plans

The cost of pension benefits for eligible employees, measured by length of service, compensation and other factors, is currently being funded through trusts established under the plans. In general, the Company's funding policy is to make contributions to the plans as necessary to meet minimum funding requirements.

The components of net periodic pension cost for the Company's plans were as follows (in millions):


In addition, the Company had other pension expense for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991 of $\$ 10.1, \$ 5.0, \$ 9.2$ and $\$ 9.2$ million, respectively, primarily related to multiemployer pension plans.

The funded status and amounts recognized in the Company's consolidated balance sheet for its domestic and non-U.S. plans is as follows (in millions):

| Actuarial present value of benefit obligation |  |  |  |
| :---: | :---: | :---: | :---: |
| Vested | \$418.4 | \$345.8 | \$325.6 |
| Nonvested | 23.5 | 19.4 | 17.8 |
| Accumulated benefit obligation | 441.9 | 365.2 | 343.4 |
| Effect of projected future salary increases | 71.1 | 57.1 | 55.8 |
| Projected benefit obligation | 513.0 | 422.3 | 399.2 |
| Plan assets at fair value | 471.9 | 453.0 | 432.1 |
| Plan assets in excess of or (less than) |  |  |  |
| projected benefit obligation | (41.1) | 30.7 | 32.9 |
| Unrecognized net (gain) loss | 21.8 | (34.9) | (30.2) |
| Unrecognized prior service cost | (7.1) | (8.2) | (9.7) |
| Unrecognized net asset at date of adoption of SFAS No. 87 | (7.5) | (9.0) | (9.7) |
| Net pension liability | \$(33.9) | \$(21.4) | \$(16.7) |

Plan assets consist primarily of marketable equity and fixed income securities and the Company's Common Stock. At April 30, 1993 and October 31, 1992, the Company's plans owned 932, 076 shares of the Company's Common Stock with an aggregate market value of $\$ 48.5$ and $\$ 39.3$ million, respectively. During the eleven months ended March 31, 1994, all shares of the Company's Common Stock owned by the Company's plans were sold, resulting in net proceeds of $\$ 74.2$ million.

The weighted average discount rate and rate of increase in future compensation levels used in determining the actuarial present value of the projected benefit obligation for the Company's plans were $7.5 \%$ and $5.0 \%$, respectively, for the eleven months ended March 31,1994 , and $8.5 \%$ and $6.0 \%$, respectively, for the six months ended April 30, 1993 and the year ended October 31, 1992. The expected long-term rate of return on assets used for the majority of the Company's plans was $10.0 \%$ for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991.

Postretirement Benefits Other Than Pensions
In addition to providing pension benefits, the Company sponsors a welfare plan which provides certain postretirement health care and life insurance benefits for substantially all employees and their covered dependents who generally have worked ten years and are eligible for early or normal retirement under the provisions of the Company's retirement plan. The welfare plan is contributory and contains cost-sharing features such as deductibles and coinsurance which are adjusted annually. The plan is not funded. The Company continues to fund these benefits as claims are paid.

As described in Note A, effective November 1, 1992, the Company adopted SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." Postretirement benefit costs for prior years, which were recorded on a cash basis, have not been restated.

The components of the amounts recognized in the Company's consolidated balance sheet are as follows (in millions):

| March 31 | April 30 | November 1 |
| :---: | :---: | :---: |
| 1994 | 1993 | 1992 |


| Accumulated postretirement benefit obligation attributable to: |  |  |  |
| :---: | :---: | :---: | :---: |
| Current retirees | \$ 50.8 | \$ 51.7 | \$ 49.2 |
| Fully eligible active plan participants | 20.0 | 20.2 | 19.2 |
| Other active plan participants | 34.2 | 34.7 | 33.0 |
| Unrecognized net gain | 9.4 |  |  |
| Accumulated postretirement benefit obligation | \$114.4 | \$106.6 | \$101.4 |

The components of net periodic postretirement benefit cost for the eleven months ended March 31, 1994 and the six months ended April 30, 1993, are as follows (in millions):

|  | Eleven Months Ended March 31 | Six Months Ended April 30 |
| :---: | :---: | :---: |
|  | ----------- | -- |
|  | 1994 | 1993 |
| Service cost-benefits earned | \$ 4.2 | \$2.4 |
| Interest cost on accumulated postretirement benefit obligation | 6.5 | 4.2 |
| Net periodic postretirement benefit cost | \$10.7 | \$6. 6 |

The discount rate used in determining the accumulated postretirement benefit obligation was $7.5 \%$ for the eleven months ended March 31, 1994 and 8.5\% for the six months ended April 30, 1993. At March 31, 1994, the assumed weighted average health care cost trend rates to be used in measuring the accumulated postretirement benefit obligation for 1995 are 11\% for retirees age 65 and over and $13 \%$ for retirees under age 65. Both rates are assumed to decrease gradually each year to $5.5 \%$ in 2011 and thereafter. A one percentage point increase in each year of these health care cost trend rates would increase the accumulated postretirement benefit obligation at March 31, 1994 by \$19.2 million, and increase the sum of the service and interest cost components of net periodic postretirement benefit cost by $\$ 2.3$ million.

In addition, the Company contributes to multiemployer plans which provide health and welfare benefits to active as well as retired employees. The cost of these benefits for the eleven months ended March 31, 1994 and the six months ended April 30, 1993, was $\$ 12.7$ and $\$ 5.6$ million, respectively.

## Commitments

At March 31, 1994, the Company is obligated to make future payments for various feature films, syndicated programs, sports events and other programming totaling approximately $\$ 367$ million. This amount includes $\$ 285$ million related to Madison Square Garden Network's agreement to televise New York Yankees baseball games through the year 2000. These commitments had a fair value of approximately \$295 million at March 31, 1994.

## Legal Proceedings

The Company is a defendant in various lawsuits wherein substantial amounts are claimed. In the opinion of counsel, these suits should not result in judgments that in the aggregate would have a material adverse effect on the Company's financial statements

## NOTE L -- SUPPLEMENTAL INFORMATION

Trade receivables are net of allowance for doubtful accounts of \$47.9, \$64.1 and $\$ 65.5$ million at March 31, 1994, April 30, 1993 and October 31, 1992, respectively.

Prepaid expenses and other includes royalties advances of \$171.4, \$182.8 and $\$ 161.6$ million in addition to deferred theatrical advertising and print costs of $\$ 149.8, \$ 89.9$ and $\$ 95.3$ million at March 31, 1994, April 30, 1993 and October 31, 1992, respectively.

The details of accrued expenses and other are as follows (in millions):

|  | $\begin{array}{r} \text { March } 31 \\ -----1994 \end{array}$ |  | April 30 |  | October 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 1993 |  | 1992 |
| Participations payable and accrued |  |  |  |  |  |  |
| syndication expenses | \$ | 419.8 | \$ | 334.6 | \$ | 363.0 |
| Deferred television contracts income |  | 99.7 |  | 90.6 |  | 86.9 |
| Accrued compensation and other |  |  |  |  |  |  |
| Reverse repurchase liability |  |  |  | 75.1 |  | 50.1 |
| Other |  | 790.0 |  | 513.4 |  | 473.5 |
|  |  | 484.4 |  | 128.4 |  | 114.1 |

Deferred liabilities includes participations payable and deferred syndication
expenses of $\$ 144.5$, $\$ 193.7$ and $\$ 189.2$ million, at March 31, 1994, April 30, 1993 and October 31, 1992, respectively.

The details of interest and other investment income (expense) -- net are as follows (in millions):

|  | Eleven Months Ended March 31 | Six Months <br> Ended April 30 |  | Year Ended October 31 |
| :---: | :---: | :---: | :---: | :---: |
|  | 1994 | 1993 | 1992 | 1991 |
| Interest expense |  |  |  |  |
| Interest on indebtedness |  |  |  |  |
| and other | \$(105.8) | \$(44.9) | \$(104.1) | \$(108.6) |
| Imputed interest on long-term liabilities | (8.6) | (5.8) | (14.7) | (14.6) |
| Less capitalized |  |  |  |  |
|  | (107.7) | (47.9) | (113.8) | (112.0) |
| Interest and other |  |  |  |  |
| investment income |  |  |  |  |
| Interest and other |  |  |  |  |
| investments | 35.7 | 28.6 | 88.4 | 106.9 |
| Imputed interest on long-term receivables | 25.7 | 16.3 | 33.2 | 26.9 |
|  | 61.4 | 44.9 | 121.6 | 133.8 |
|  | \$ (46.3) | \$ (3.0) | \$ 7.8 | \$ 21.8 |

Imputed interest relates principally to network and syndication licenses of motion picture and television products. Capitalized interest relates to projects under construction and theatrical and television productions in process. Interest paid on borrowings was $\$ 84.6, \$ 40.8$, $\$ 91.0$ and $\$ 99.5$ million, respectively, for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the years ended October 31, 1992 and 1991.

## NOTE M --FINANCIAL INSTRUMENTS

The Company adopted SFAS No. 107, "Disclosures about Fair Value of Financial Instruments" in the six months ended April 30, 1993. This statement requires disclosure of estimated fair values for all financial instruments for which it is practicable to estimate fair value.

The Company has used various methods and assumptions to estimate the fair value of its financial instruments at March 31, 1994 and April 30, 1993. For cash and cash equivalents, the carrying amount approximates fair value because of the short maturities of these instruments. Quoted market prices or dealer quotes for the same or similar instrument were used for short-term investments and the majority of long-term debt. Other techniques, such as estimated cash flows and termination cost have been used to estimate the fair value of the remaining financial instruments. These values represent a general approximation of possible value and may not be indicative of the amounts that could be realized in a current market exchange.

The carrying amounts and fair values of the Company's recorded financial instruments at March 31, 1994 and April 30, 1993 are as follows (in millions):

|  | March 31, 1994 |  | April 30, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair Value | Carrying Amount | Fair |
| Cash and cash equivalents | \$ 239.3 | \$239.3 | \$372.6 | \$372.6 |
| Short-term investments | 67.3 | 67.3 | 569.7 | 577.4 |
| Long-term debt (including current |  |  |  |  |
| maturities) (1) | 1,010.1 | 959.8 | 782.8 | 859.8 |
| Reverse repurchase liability | -0- | -0- | 75.1 | 75.1 |

[^0]Periodically, the Company enters into interest rate swap agreements. These agreements generally allow the Company to exchange fixed rates for variable rates without the exchange of cash with respect to the underlying principal amounts. Net interest payments or receipts, which were not material, are
recorded as adjustments to interest expense. At March 31, 1994, the fair market value of the Company's interest rate swaps was a net payable position of approximately $\$ 25$ million. The Company has established reserves for this diminution in value. The fair value of interest rate swaps at April 30, 1993 was not material.

The Company has guaranteed third party securities and commitments relating primarily to joint venture obligations, theater leases and standby letters of credit totaling approximately $\$ 343$ and $\$ 320$ million at March 31, 1994 and April 30, 1993, respectively. These guarantees had a fair value of $\$ 314$ and $\$ 293$ million at March 31, 1994 and April 30, 1993, respectively.

## NOTE N -- FINANCIAL REPORTING BY BUSINESS SEGMENTS

A summary description of the Company's business segments and their respective Revenues and Operating Income (Loss) for the eleven months ended March 31, 1994 and 1993, the six months ended April 30, 1993 and 1992 and the years ended October 31, 1992 and 1991 is presented on page F-6.

Depreciation, capital expenditures and identifiable assets were as follows (in millions)

|  | Depreciation |  |  |  | Capital Expenditures (1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Eleven Months Ended March 31 | Six Months Ended April 30 | Year Ende | October 31 | Eleven Months Ended March 31 | Six Months Ended April 30 |
|  | 1994 | 1993 | 1992 | 1991 | 1994 | 1993 |
| Business Segments |  |  |  |  |  |  |
| Entertainment | \$69.9 | \$24.6 | \$49.0 | \$38.1 | \$119.0 | \$46.0 |
| Publishing | 21.3 | 11.6 | 20.9 | 19.1 | 26.6 | 8.7 |
| Total | 91.2 | 36.2 | 69.9 | 57.2 | 145.6 | 54.7 |
| Corporate and Other Non-Segment Items | 1.8 | 0.9 | 1.8 | 1.9 | 2.6 | 1.2 |
|  | \$93.0 | \$37.1 | \$71.7 | \$59.1 | \$148.2 | \$55.9 |


|  | Capital Expenditures (1) |  |
| :---: | :---: | :---: |
|  | Year Ended October 31 |  |
|  | 1992 | 1991 |
| Business Segments |  |  |
| Entertainment | \$94.3 | \$146.6 |
| Publishing | 24.6 | 25.8 |
| Total | 118.9 | 172.4 |
| Corporate and Other |  |  |
| Non-Segment Items | 1.1 | 0.5 |
|  | \$120. 0 | \$172.9 |


|  | Identifiable Assets |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31 <br> 1994 | April 30 | October 31 |  |
|  |  | 1993 | 1992 | 1991 |
| Business Segments |  |  |  |  |
| Entertainment | \$3,792.9 | 3,377.8 | \$3, 221.9 | 2,493.7 |
| Publishing | 2,886.4 | 2,321.3 | 2,396.5 | 2,226.4 |
| Total | 6,679.3 | 5,699.1 | 5,618.4 | 4,720.1 |
| Corporate and Other |  |  |  |  |
| Non-Segment Items | 928.7 | 1,175.7 | 1,438.6 | 1,934.6 |
|  | \$7,608. 0 | 6,874.8 | \$7, 057.0 | 6,654.7 |

(1) Including capitalized leases.

Identifiable assets are those which can be directly identified or associated with the segments. Corporate and other non-segment items principally include cash and cash equivalents, short-term investments, notes receivable, prepaid income taxes and corporate property and equipment.

NOTE 0 -- QUARTERLY RESULTS (UNAUDITED)
The following summarizes the quarterly operating results of the Company for the eleven months ended March 31, 1994, the six months ended April 30, 1993 and the year ended October 31, 1992 (in millions, except per share):


SIX MONTHS ENDED
APRIL 30, 1993



During the two months ended March 31, 1994, the Company recorded a $\$ 84.3$ million and $\$ 22.3$ million charge, respectively, against Publishing's operating income and Corporate Expenses. For further details related to these charges, see Management's Discussion and Analysis of Financial Condition and Results of Operations.

During the two months ended March 31, 1994, the Company recorded a charge of $\$ 27.2$ million and $\$ 18.8$ million, respectively, for costs incurred in the Company's merger with Viacom Inc. and to provide for additional costs applicable to operations previously discontinued. The Company also recorded a charge of approximately $\$ 20$ million to adjust certain interest rate swaps to current fair market value. In addition, the Company recorded a gain of $\$ 11.0$ million from its share of an equity investment that was sold by an unconsolidated affiliate of the Company (see Note D).

The registrant hereby amends the cover page and the following items, financial statements, exhibits or other portions of its Transition Report on Form 10-K for the eleven months ended March 31, 1994, as set forth in the pages attached hereto:

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.
(a) 1. Financial Statements Index ..... 3
2. The following financial information is submitted herewith:Schedules for the eleven months ended or at March 31, 1994, the six monthsended or at April 30, 1993 and the years ended or at October 31, 1992 and 1991:
Reports of Independent Accountants/Auditors ..... 4
Schedule II -- Amounts Receivable from Related Parties and Underwriters, Promoters, and Employees Other Than Related Parties ..... 6
Schedule VII -- Guarantees of Securities of Other Issuers ..... 14
Schedule VIII -- Valuation and Qualifying Accounts ..... 15
Schedule IX -- Short-Term Borrowings ..... 16
Schedule X -- Supplementary Income Statement Information ..... 17

Schedules other than those listed above are omitted for the reason that they are not required or are not applicable, or the required information is included in the financial statements or in the notes to financial statements or is not significant.

## PARAMOUNT COMMUNICATIONS INC

FINANCIAL STATEMENTS INDEX

Reports of Independent Accountants/Auditors
Selected Financial Data

Consolidated Statement of Earnings
Financial Reporting by Business Segments --
Revenues and Operating Income (Loss)
Management's Discussion and Analysis
Consolidated Balance Sheet
Consolidated Statement of Changes in Stockholders' Equity

Consolidated Statement of Cash Flows
Notes to Consolidated Financial Statements

The above listed consolidated financial statements and accompanying footnotes were previously filed as part of this transition report on Form $10-\mathrm{K}$ for the eleven months ended March 31, 1994.

Stockholders and Board of Directors
Paramount Communications Inc.
Our audit of the consolidated financial statements referred to in our report dated June 3, 1994 appearing on page F-2 of the March 31, 1994 Form 10-K also included an audit of the Financial Statement Schedules included in this filing on Form $10-\mathrm{K} / \mathrm{A}$ as listed in the accompanying index. In our opinion, these Financial Statement Schedules present fairly, in all material respects, the information set forth therein when read in conjunction with the related Form 10-K.

Price Waterhouse

New York, New York
June 3, 1994

Stockholders and Board of Directors
Paramount Communications Inc.

In connection with our audits of the consolidated financial statements of Paramount Communications Inc. as of April 30, 1993 and October 31, 1992 and for the six-month period ended April 30, 1993 and for each of the two years in the period ended October 31, 1992, we have also audited the consolidated schedules included in this filing on Form 10-K/A as listed in the accompanying index as of and for the aforementioned periods.

In our opinion, the consolidated schedules referred to above present fairly, in all material respects, the information required to be stated therein.

PARAMOUNT COMMUNICATIONS INC.
ELEVEN MONTHS ENDED MARCH 31, 1994 (Dollars in millions)


PARAMOUNT COMMUNICATIONS INC.
Eleven Months Ended March 31, 1994
(Dollars in millions)

| COL. A | COL. B | COL. C | COL. D |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | DEDUCTIONS |  |  |
|  | BALANCE |  | (1) | (2) |
|  | AT BEGINNING |  | AMOUNTS | AMOUNTS |
| NAME OF DEBTOR | OF PERIOD | ADDITIONS | COLLECTED | WRITTEN-OFF |

Earl Lestz: 8\% note payable; principal to be
repaid out of future compensation . . . . . . . 0.4
Anthony Mason: 10\% note payable; due in 24 semi-
monthly installments beginning July 15, 1994

| 0.1 | 0.5 | 0.1 |
| :--- | :--- | :--- |

Patrick Purcell: 7\% note payable; principal to be repaid out of future compensation; secured by residential real estate . . . . . . . 0.7
0.1
0.1

## Patrick Riley:

Relocation bridge loan; due no later than August 31, 1994 or 180 days after termination; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate
Note payable; due no later than December 31, 1996 or 180 days after termination; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate
2.0

Neil Smith: note payable; principal to be repaid 180 days after termination of employment; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate

Esa Tikkanen: note payable; due in 24 installments from October 1993 to October 1995

|  | 0.8 | 0.4 |
| ---: | ---: | ---: |
| --------- |  |  |
| $\$ 8.8$ | \$ 3.4 | $\$ 1.1$ |
| $====$ | $====$ | $====$ |

COL. A COL. E
BALANCE AT END OF PERIODrepaid out of future compensation
0.4

Anthony Mason: $10 \%$ note payable; due in 24 semimonthly installments beginning July 15, 1994 . . 0.40 .1

Patrick Purcell: $7 \%$ note payable; principal to be repaid out of future compensation; secured by residential real estate . . . . . . . 0.1 0.6

Patrick Riley:
Relocation bridge loan; due no later than August 31, 1994 or 180 days after termination; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate
1.0

Note payable; due no later than December 31, 1996 or 180 days after termination; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate

Neil Smith: note payable; principal to be repaid 180 days after termination of employment; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate . . . . . . . . . . . 0.4

Esa Tikkanen: note payable; due in 24 installments from October 1993 to October 1995

| 0.3 | 0.1 |
| ---: | ---: |
| ---- | --- |
| $\$ 2.3$ | $\$ 8.8$ |
| $====$ |  |

PARAMOUNT COMMUNICATIONS INC.
SIX MONTHS ENDED APRIL 30, 1993
(Dollars in millions)


William Bernstein: 6\% note payable
Rolando Blackman: 10\% note payable; due in monthly installments from September 15, 1994 to August 15, 1995 repaid the earlier of February 28, 1995 or 180 days after termination; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate 0.5

Arthur Cohen: 6\% note payable; principal to be repaid monthly with the balance due on demand or no later than October 31, 1995

$$
\text { \$ } 0.1
$$

Patrick Ewing: 10\% note payable; due September 1995

Robert Gutkowski: $6 \%$ note payable; due November 1, 1993; interest due on first business day of each month commencing February 1, 1993; secured by residential real estate

Robert Klingensmith: $10 \%$ note payable; principal to be repaid out of future compensation; secured by residential real estate

PARAMOUNT COMMUNICATIONS INC.
Six Months Ended April 30, 1993
(Dollars in millions)

Neil Smith: note payable; principal to be repaid
180 days after termination of employment;
interest rate set quarterly based on the 90 day
commercial paper composite rate; secured by
residential real estate . . . . . . . . . . .

SCHEDULE II -- AMOUNTS RECEIVABLE FROM RELATED PARTIES AND UNDERWRITERS,

PARAMOUNT COMMUNICATIONS INC.
YEAR ENDED OCTOBER 31, 1992
(Dollars in millions)

| COL. A | COL. B | COL. C | COL. D |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | DEDUCTIONS |  |
|  | BALANCE |  | (1) | (2) |
|  | AT BEGINNING |  | AMOUNTS | AMOUNTS |
| NAME OF DEBTOR | OF PERIOD | ADDITIONS | COLLECTED | WRITTEN-OFF |

Rolando Blackman: $10 \%$ note payable; due in monthly installments from September 15, 1994
to August 15, 1995
$\$ 0.2$
David Checketts: note payable; principal to be repaid the earlier of February 28, 1995 or 180 days after termination; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate . . . . . . . 0.5

Arthur Cohen: $6 \%$ note payable; principal to be repaid monthly with the balance due on demand or no later than October 31, 1995 0.1

Alan Cole-Ford: $6.8 \%$ note payable; due October 15, 1996; secured by residential real estate . . . . \$ 0.1
$\$ 0.1(A)$
Patrick Ewing: $10 \%$ note payable;
due September 1995 . . . . . . . . . . . . . 3.0
Robert Gutkowski: 6\% note payable; due November 1, 1993; interest due on first business day of each month commencing February 1, 1993; secured by residential real estate

Robert Klingensmith: $10 \%$ note payable; principal to be repaid out of future compensation; secured by residential real estate
(1) (2)

CURRENT
NOT CURRENT

Rolando Blackman: 10\% note payable; due in monthly installments from September 15, 1994
to August 15, 1995
\$ 0.2
David Checketts: note payable; principal to be
repaid the earlier of February 28, 1995 or 180 days
after termination; interest rate set quarterly based
on the 90 day commercial paper composite rate;
secured by residential real estate . . . . . . . 0.5
Arthur Cohen: 6\% note payable; principal to be repaid monthly with the balance due on demand or no later than October 31, 1995
$\$ 0.1$
Alan Cole-Ford: $6.8 \%$ note payable; due October 15, 1996; secured by residential real estate . . . .

Patrick Ewing: $10 \%$ note payable; due September 1995

Robert Gutkowski: 6\% note payable; due November 1, 1993; interest due on first business day of each month commencing February 1, 1993; secured by residential real estate
0.4

Robert Klingensmith: 10\% note payable; principal to be repaid out of future compensation; secured by residential real estate 0.1
0.2

PARAMOUNT COMMUNICATIONS INC.
Year Ended October 31, 1992
(Dollars in millions)


Earl Lestz: 8\% note payable; principal to be repaid out of future compensation . . . . . . . 0.5

Barry London: 7\% note payable; due October 1992
Anthony Mason: $10 \%$ note payable; due in 48 semimonthly installments beginning July 15, 1993

Patrick Purcell: 7\% note payable; principal to be repaid out of future compensation; secured by residential real estate

Patrick Riley:
Relocation bridge loan; due no later than August 31, 1993 or 180 days after termination; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate
1.0

Note payable; due no later than December 31, 1996 or 180 days after termination; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate 180 days after termination of employment; interest rate set quarterly based on the 90 day commercial paper composite rate; secured by residential real estate

|  | 0.4 |
| :--- | ---: |
| --- | --- |
| $\$ 1.3$ | $\$ 7.8$ |
| ==== | $====$ |

PARAMOUNT COMMUNICATIONS INC.
Year Ended October 31, 1991
(Dollars in millions)


COL. A COL. E
NAME OF DEBTOR (1) (2) CURRENT NOT CURREN

| James Boyd: 16\% note payable; relocation bridge loan |  |  |
| :---: | :---: | :---: |
| Alan Cole-Ford: $6.8 \%$ note payable; due October 15, 1996; secured by residential real estate . |  | \$ 0.1 |
| Richard Evans: 7\% note payable; secured by residential real estate |  |  |
| Patrick Ewing: $10 \%$ note payable; due September 1995 |  | 3.0 |
| Robert Klingensmith: $10 \%$ note payable; principal to be repaid out of future compensation; secured by residential real estate . | \$ 0.1 | 0.7 |
| Earl Lestz: 8\% note payable; principal to be repaid out of future compensation | 0.1 | 0.4 |
| Frank Mancuso: 6\% note payable; secured by residential real estate . |  |  |

PARAMOUNT COMMUNICATIONS INC.
Year Ended October 31, 1991
(Dollars in millions)


Patrick Purcell: 7\% note payable; principal to
be repaid out of future compensation;
secured by residential real estate

Relocation bridge loan; due no later than
August 31, 1992 or 180 days after termination
interest rate set quarterly based on the 90 day
commercial paper composite rate; secured by
residential real estate . . . . . . . . . 1996
Note payable; due no later than December 31, 1996
or 180 days after termination; interest rate se
composite rate; secured by residential
real estate

|  | 2.0 |
| :--- | ---: |
| --- | --- |
| $\$ 1.3$ | $\$ 6.7$ |
| $====$ | $===$ |


| COL. A | COL. B | COL. C |
| :---: | :---: | :---: |
|  | TITLE OF | TOTAL |
|  | ISSUE OF | AMOUNT |
| NAME OF ISSUER OF SECURITIES | EACH CLASS | GUARANTEED |
| GUARANTEED BY PERSON FOR | OF SECURITIES | AND |
| WHICH STATEMENT IS FILED | GUARANTEED | OUTSTANDING |
| CBF Fabrics, Inc. | Industrial Revenue Bond | \$ 2.4 |
| Kayser-Roth Corporation | Secured Notes | 0.6 |
| Simmons Manufacturing Company Inc. | Industrial Revenue Bond | 9.7 |
| Redevelopment Agency of the City of Santa Clara, California | Senior Secured Refunding Notes | 37.8 |
| United Cinemas International | Revolving Credit | 85.1 |
| Cinema International Corporation, N.V. | Revolving Credit | 11.6 |
|  |  | $\xrightarrow[=]{\$ 147.2}$ |

```
COL. A
COL. F
```

| NAME OF ISSUER OF SECURITIES | NATURE |
| :--- | :---: |
| GUARANTEED BY PERSON FOR | OF |
| WHICH STATEMENT IS FILED | GUARANTEE |


| CBF Fabrics, Inc. | Principal and interest |
| :--- | :--- |
| Kayser-Roth Corporation | Principal and interest |
| Simmons Manufacturing <br> Company Inc. | Principal and interest |
| Redevelopment Agency of <br> the City of Santa Clara, <br> California | Principal and interest |
| United Cinemas International |  |
| Cinema International Corporation, N.V. |  |

## SCHEDULE VIII -- VALUATION AND QUALIFYING ACCOUNTS

PARAMOUNT COMMUNICATIONS INC.
ELEVEN MONTHS ENDED MARCH 31, 1994, SIX MONTHS ENDED APRIL 30, 1993 AND TWO YEARS ENDED OCTOBER 31, 1992
(In millions)


Allowance for doubtful accounts deducted from trade receivables on the balance sheet:


COL. A

COL. E

## BALANCE AT END OF PERIOD

Allowance for doubtful accounts deducted from trade receivables on the balance sheet:

Eleven months ended March 31, 1994 . . . . . . . . . \$ 47.9
=====
Six months ended April 30, 1993 . . . . . . . . . . $\$ 64.1$
===ニ==
Year ended October 31, $1992 \ldots \$ 5$
Year ended October 31, 1991 . . . . . . . . . . . \$ 59.6

Note A -- Represents balance sheet reclassification related to certain entertainment receivables.

Note B -- Primarily write-off of uncollectible accounts net of collections of accounts previously written-off.

| COL. A | COL. B | COL. C | COL. D |
| :---: | :---: | :---: | :---: |
| CATEGORY OF AGGREGATE <br> SHORT-TERM BORROWINGS | BALANCE AT END OF PERIOD | WEIGHTED AVERAGE INTEREST RATE | MAXIMUM AMOUNT OUTSTANDING DURING THE PERIOD |
| Eleven Months Ended March 31, 1994 <br> Note payable to bank (A) | \$ 25.0 | 3.89\% | \$ 25.0 |
| COL. A | COL. E | COL. F |  |
| CATEGORY OF AGGREGATE <br> SHORT-TERM BORROWINGS | AVERAGE AMOUNT OUTSTANDING DURING THE PERIOD (B) | WEIGHTED AVERAGE INTEREST RATE DURING THE PERIOD (C) |  |
| Eleven Months Ended March 31, 1994 <br> Note payable to bank (A) | \$ 0.2 | 3.89\% |  |

Note A -- The note payable to bank represents a revolving loan agreement borrowing, which has a maturity of one month from date of issue and has a provision to be extended for an additional two months. The Company had no short-term borrowings for the six months ended April 30, 1993 and the two years ended October 31, 1992.

Note B -- The average amount outstanding during the period was computed by dividing the total of the daily outstanding principal balances by the number of days in the period.

Note C -- The weighted average interest rate during the period was computed by dividing the actual interest expense by average debt outstanding.

## SCHEDULE X -- SUPPLEMENTARY INCOME STATEMENT INFORMATION

PARAMOUNT COMMUNICATIONS INC.
Eleven Months Ended March 31, 1994, Six Months Ended April 30, 1993 and Two Years Ended October 31, 1992
(In millions)


Amounts for depreciation and amortization of preoperating costs and similar deferrals are not presented as such amounts do not exceed $1 \%$ of revenues

PARAMOUNT COMMUNICATIONS INC.
PART I. FINANCIAL INFORMATION
CONSOLIDATED STATEMENT OF EARNINGS (Unaudited)

## Revenues

Cost of goods sold
Selling, general and administrative expenses

Operating Income
Other expense
Interest and other investment income (expense):
Interest expense

Interest and other investment income

Earnings before Income Taxes
Provision for income taxes

Net Earnings

Average common and common equivalent
shares outstanding
Net earnings per share
Cash dividends declared per common share

| Three Months Ended June 30, |  |
| :---: | :---: |
| 1994 | 1993 |
| ----- | - |

Three months Ended July 31,
(In millions, except per share)

| \$1,198.6 | \$1,109.9 |
| :---: | :---: |
| 791.1 | 729.8 |
| 332.5 | 346.9 |
| 1,123.6 | 1,076.7 |

\$1, 351.7
842.4
318.7

1,161.1
190.6
(0.8)
(21.0)
16.4
(4.6)
185.2
64.8
$\$ 120.4$

| $\$ 33.8$ | $\$ 17.2$ | $\$ 120.4$ |
| :--- | :--- | :--- |
| $=====$ | $=====$ | $=====$ |

122.8
119.6
119.8
\$0.28 \$0.14
\$1. 01
$\$ 0.20$

See notes to consolidated financial statements.

| June 30, | March 31, |
| :---: | :---: |
| 1994 | 1994 |
| ------ |  |
| (Unaudited) | (Note) |
| (In millions) |  |

## ASSETS

Current Assets
Cash and cash equivalents
Short-term investments
Trade receivables
Inventories - Note D
Prepaid income taxes
Prepaid expenses and other
Total Current Assets
Property, Plant and Equipment
Land
Buildings
Machinery, equipment and other

## Less allowance for depreciation

## Other Assets

Investment in affiliated companies
Noncurrent receivables and inventories - Note D
Intangible assets
Deferred costs and other

## LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities
Current maturities of long-term debt
Trade accounts payable
Income taxes payable
Accrued expenses and other
Total Current Liabilities
Deferred Liabilities
Long-Term Debt, net of current maturities
Stockholders' Equity
Common Stock, recorded at $\$ 1.00$ par value; $600,000,000$ shares authorized; shares outstanding, 122,792,910
(excluding $25,069,138$ shares held in treasury)
Paid-in surplus
Retained earnings
Cumulative translation adjustments

| \$ | 305.2 | \$ | 239.3 |
| :---: | :---: | :---: | :---: |
|  | 66.4 |  | 67.3 |
|  | 1,000.9 |  | 914.3 |
|  | 758.3 |  | 699.2 |
|  | 315.9 |  | 303.5 |
|  | 500.2 |  | 491.9 |
|  | 2,946.9 |  | 715.5 |
|  | 268.2 |  | 267.1 |
|  | 669.7 |  | 665.6 |
|  | 753.8 |  | 733.2 |
|  | 1,691.7 |  | , 665.9 |
|  | 437.0 |  | 409.2 |
|  | 1,254.7 |  | 256.7 |
|  | 206.5 |  | 211.2 |
|  | 758.0 |  | 773.1 |
|  | 2,085.4 |  | , 093.5 |
|  | 543.0 |  | 558.0 |
|  | 3,592.9 |  | 635.8 |
| \$ | 7,794.5 |  | 608.0 |


| \$ | 10.9 | \$ | 35.6 |
| :---: | :---: | :---: | :---: |
|  | 180.5 |  | 201.6 |
|  | -- |  | 19.6 |
|  | 1,497.9 |  | 1,484.4 |
|  | 1,689.3 |  | 1,741.2 |
|  | 770.0 |  | 795.3 |
|  | 1,226.9 |  | 998.4 |
|  | 122.8 |  | 122.8 |
|  | 958.0 |  | 957.7 |
|  | 3,050.3 |  | 3,016.5 |
|  | (22.8) |  | (23.9) |
|  | 4,108.3 |  | 4,073.1 |
| \$ | 7,794.5 |  | 7,608.0 |

Note: Derived from audited financial statements.
See notes to consolidated financial statements.

## PARAMOUNT COMMUNICATIONS INC.

CONSOLIDATED STATEMENT OF CASH FLOWS
(Unaudited)

Cash Flows from Operating Activities
Net earnings
Non-cash expenses
Depreciation
Deferred income taxes
Amortization of intangible assets
Amortization of pre-publication costs
Theatrical and television inventories and broadcast rights Gross additions
Amortization
Decrease in network features and syndication licenses
Increase in pre-publication costs
Increase in trade receivables
Decrease in inventories (other than theatrical and television)
(Increase) decrease in prepaid expenses
Decrease in trade accounts payable
Increase in prepaid taxes and income taxes payable
Increase in accrued expense and other
Other, net
Net cash flows used for operating activities
Cash Flows from Investment and Other Activities
Expenditures for property, plant and equipment (excluding capitalized leases)
Purchase price of acquired businesses (net of acquired cash)
Decrease in short-term investments, net
Other, net
Net cash flows provided from investment and other activities
Cash Flows from Financing Activities
Proceeds of long-term debt
Payments of long-term debt
Issuance of Common Stock (excluding grants to employees)
Dividends

Net cash flows provided from financing activities

Increase in Cash and Cash Equivalents
Cash and Cash Equivalents at Beginning of Period
Cash and Cash Equivalents at End of Period
(17.

Three Months Ended


| $(29.7)$ | $(33.4)$ |
| :---: | :---: |
| -- | $(52.3)$ |
| 0.9 | $(32.3)$ |
| 3.4 | 3.4 |
| ----------9 |  |


|  | 220.0 |  | 298.8 |
| :---: | :---: | :---: | :---: |
|  | (17.7) |  | (134.0) |
|  | -- |  | 7.4 |
|  | -- |  | (23.7) |
|  | 202.3 |  | 148.5 |
|  | 65.9 |  | 24.4 |
|  | 239.3 |  | 372.6 |
| \$ | 305.2 | \$ | 397.0 |

See notes to consolidated financial statements.

Note A - Basis of Presentation

The accompanying consolidated financial statements of Paramount Communications Inc. and its consolidated subsidiaries (Company) have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The results of operations of any interim period are not necessarily indicative of the results of operations for the fiscal year. For further information, refer to the consolidated financial statements and accompanying footnotes included in the Company's transition report on Form 10-K for the eleven months ended March 31, 1994), as amended.

The consolidated financial statements are stated on an historical basis and do not reflect adjustments made in connection with the Merger (as defined in Note B).

Change in Fiscal Year End
In March 1994, the Board of Directors approved a change in the Company's fiscal year end to March 31 from April 30.

Note B - Tender Offer and Merger
In March 1994, Viacom Inc. acquired a majority of the Company's common stock outstanding at a price of $\$ 107$ per share in cash. On July 7, 1994, the Company became a wholly owned subsidiary of Viacom Inc. (the "Merger") at the effective time of the merger between the Company and a subsidiary of Viacom Inc. Each share of the Company's common stock outstanding at the time of the Merger (other than shares held in the treasury of Paramount or owned by Viacom Inc. and other than shares held by any stockholders who shall have demanded and perfected appraisal rights) was converted into the right to receive (i) 0.93065 of a share of Class B Common Stock, (ii) $\$ 17.50$ principal amount of $8 \%$ exchangeable subordinated debentures (" $8 \%$ Debentures") of Viacom Inc., (iii) 0.93065 of a contingent value right ("CVR"), (iv) 0.5 of a warrant to purchase one share of Class B Common Stock at any time prior to the third anniversary of the Merger at a price of \$60 per share, and (v) 0.3 of a warrant to purchase one share of Class B Common Stock at any time prior to the fifth anniversary of the Merger at a price of $\$ 70$ per share.

## Note C - Acquisition and Disposition of Businesses

The Company and BHC Communications, Inc., which is majority-owned by Chris-Craft Industries, Inc., have formed the United Paramount Network which will provide prime-time television programming primarily to broadcast affiliates nationwide in competition with the three major networks and the Fox Broadcasting Network. The network is expected to begin operations in January 1995.

In February 1994, the Company acquired Macmillan Publishing Company and certain other assets of Macmillan Inc. (Macmillan), a leading book publisher, for approximately $\$ 553$ million.

In September 1993, the Company purchased television station WKBD-TV (WKBD) in Detroit from Cox Enterprises Inc. for approximately \$105 million.

In May 1993, the Company purchased the remaining $80 \%$ it did not own of Canada's Wonderland, Inc., later renamed Paramount Canada's Wonderland, Inc., a Canadian theme park, for approximately \$52 million.

During the periods ended June 30, 1994 and 1993, the Company also acquired or sold certain other businesses. The contributions of these businesses in the aggregate were not significant to the Company's results of operations for the periods presented, nor are they expected to have a material effect on the Company's results on a continuing basis.

PARAMOUNT COMMUNICATIONS INC
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
Note D Inventories
Inventories are stated at lower of cost or net realizable value as follows (in millions):

|  | $\begin{aligned} & \text { June 30, } \\ & 1994 \end{aligned}$ | $\begin{gathered} \text { March } 31 \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: |
| Current |  |  |
| Finished goods | \$ 275.7 | \$278.5 |
| Work in process | 17.8 | 19.2 |
| Materials and supplies | 32.2 | 31.7 |
|  | 325.7 | 329.4 |
| Theatrical and television productions |  |  |
| Released | 232.2 | 226.0 |
| Completed, not released | 108.3 | 29.2 |
| In process and other | 36.4 | 46.3 |
|  | 376.9 | 301.5 |
| Broadcast rights. | 55.7 | 68.3 |
| Total current | 758.3 | 699.2 |
| Noncurrent |  |  |
| Theatrical and television productions |  |  |
| Released | 136.8 | 130.4 |
| In process and other | 293.5 | 305.9 |
|  | 430.3 | 436.3 |
| Broadcast rights | 109.1 | 136.8 |
| Total noncurrent | 539.4 | 573.1 |
| Total | \$1,297.7 | \$1,272.3 |

Item 8. Financial Statements and Supplementary Data
Blockbuster Entertainment Corporation Index to Consolidated Financial Statements

## Report of Independent Certified Public Accountants

Consolidated Balance Sheets as of
December 31, 1993 and 1992
Consolidated Statements of Operations for Each of the Three Years Ended December 31, 1993

Consolidated Statements of Changes in Shareholders' Equity for Each of the Three Years Ended December 31, 1993

Consolidated Statements of Cash Flows for Each of the Three Years Ended December 31, 1993

Notes to Consolidated Financial Statements
Financial Statement Schedules for Each of the Three Years Ended December 31, 1993:
V. Property, Plant and Equipment
VI. Accumulated Depreciation, Depletion and Amortization of Property, Plant and Equipment
VIII. Valuation and Qualifying Accounts
X. Supplementary Statements of Operations Information

All other schedules are omitted as not applicable or not required.

To Blockbuster Entertainment Corporation:
We have audited the accompanying consolidated balance sheets of Blockbuster Entertainment Corporation (a Delaware corporation) and subsidiaries as of December 31, 1993 and 1992, and the related consolidated statements of operations, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 1993. These financial statements and the schedules referred to below are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Blockbuster Entertainment Corporation and subsidiaries as of December 31, 1993 and 1992, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1993, in conformity with generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules included in Item 14.(a)(2) are presented for purposes of complying with the Securities and Exchange Commission's rules and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

ARTHUR ANDERSEN \& CO.

Fort Lauderdale, Florida, March 23, 1994.

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS
AS OF DECEMBER 31,
(In thousands, except share data)


CURRENT LIABILITIES:
Current portion of long-term debt
Accounts payable
Accrued liabilities
Accrued participation expenses
Income taxes payable
Total Current Liabilities
LONG-TERM DEBT, LESS CURRENT PORTION
SUBORDINATED CONVERTIBLE DEBT OTHER LIABILITIES
MINORITY INTERESTS IN SUBSIDIARIES
COMMITMENTS AND CONTINGENCIES

SHAREHOLDERS' EQUITY:
Preferred stock, \$1 par value; authorized 500,000 shares; none outstanding
Common stock, $\$ .10$ par value; authorized 300,000,000 shares; issued and outstanding 247,380, 069 and 197,944,685 shares, respectively
Capital in excess of par valu
Cumulative foreign currency
translation adjustment
Retained earnings
Total Shareholders' Equity
\$ 9,083 369, 815 177,695
43, 013
43, 632
643, 238
603,496
59,999
90, 834
\$ 16,894
216, 362
99, 518
2, 827
345, 601
238, 034
118, 532
48, 365
2,775

19, 794

| 24,738 | 19,794 |
| ---: | ---: |
| $1,564,685$ | 453,081 |


| $(38,143)$ | $(34,656$ |
| :---: | :---: |
| 572,120 | 349, 128 |
| 2,123,400 | 787,347 |
| \$3,520, 967 | \$1, 540, 654 |

The accompanying notes are an integral part of these statements.

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE YEARS ENDED DECEMBER 31,
(In thousands, except per share data)

|  | 1993 |  | 1992 | 1991 |
| :---: | :---: | :---: | :---: | :---: |
| REVENUE: |  |  |  |  |
| Rental revenue | \$1, 285,412 | \$ | 969,333 | \$742, 013 |
| Product sales | 658, 097 |  | 298, 338 | 182, 032 |
| Other revenue | 283,494 |  | 48,173 | 37,593 |
|  | 2,227,003 |  | 315,844 | 961,638 |
| OPERATING COSTS AND EXPENSES: |  |  |  |  |
| Cost of product sales | 430, 171 |  | 196,175 | 126,746 |
| Operating expenses | 1,195,483 |  | 763, 220 | 565,160 |
| Selling, general and administrative | 178, 322 |  | 113,587 | 108,607 |
| OPERATING INCOME | 423, 027 |  | 242,862 | 161, 125 |
| INTEREST EXPENSE | $(33,773)$ |  | $(17,793)$ | $(21,780)$ |
| INTEREST INCOME | 6,818 |  | 7,044 | 4,013 |
| GAIN FROM EQUITY INVESTMENT | 2,979 |  | --- |  |
| OTHER EXPENSE, NET | $(9,217)$ |  | (893) | $(2,345)$ |
| INCOME BEFORE INCOME TAXES | 389,834 |  | 231, 220 | 141, 013 |
| PROVISION FOR INCOME TAXES | 146,188 |  | 82,951 | 51,901 |
| NET INCOME | \$ 243,646 |  | 148, 269 | \$ 89, 112 |
| Net Income per Common and |  |  |  |  |
| Common Equivalent Share | \$ 1.11 | \$ | . 77 | \$ . 51 |
| Net Income per Common and ========== |  |  |  |  |
| Common Equivalent Share - |  |  |  |  |
| assuming full dilution | \$ 1.10 | \$ | . 76 | \$ . 51 |

The accompanying notes are an integral part of these statements.

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

 CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 1993, 1992 AND 1991 (In thousands)|  | Common Stock | Capital in Excess of Par Value | Cumulative Translation Adjustment | Retained Earnings |
| :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 1990 | \$ 15,638 | \$ 181,021 | \$ | \$122,706 |
| Net income |  |  |  | 89,112 |
| Sales of common stock, net | 644 | 10,872 | --- | --- |
| Stock issued in acquisitions | 649 | 54,396 | --- |  |
| Tax benefit of non-qualified stock options exercised |  | 8,798 | --- |  |
| Other | --- | $(3,375)$ | --- | --- |
| Balance, December 31, 1991 | 16,931 | 251,712 | --- | 211,818 |
| Net income | --- | --- |  | 148,269 |
| Sales of common stock, net | 1,838 | 133,431 | --- | --- |
| Stock issued in acquisitions and investments | 1,025 | 112,949 | --- | --- |
| Note receivable from shareholder | -- - | $(54,500)$ | --- | --- |
| Cash dividends | --- | --- | --- | $(10,959)$ |
| Tax benefit of non-qualified stock options exercised | --- | 8,740 | --- | --- |
| Foreign currency translation adjustment | --- | --- | $(34,656)$ |  |
| Other | --- | 749 | --- |  |
| Balance, December 31, 1992 | 19,794 | 453, 081 | $(34,656)$ | 349,128 |
| Net income |  | --- | --- | 243,646 |
| Sales of common stock, net | 2,098 | 539,100 | --- | --- |
| Stock issued for conversion of subordinated convertible debt | 830 | 121,442 | --- | --- |
| Collection of shareholder note receivable | -- - | 54,500 | --- |  |
| Stock issued in acquisitions and investments | 2,016 | 367,391 | --- | --- |
| Cash dividends | --- | --- | --- | $(20,654)$ |
| Tax benefit of non-qualified stock options exercised | --- | 18,909 | --- | -- - |
| Foreign currency translation adjustment | --- | --- | $(3,487)$ |  |
| Other |  | 10,262 | ( |  |
| Balance, December 31, 1993 | \$ 24,738 | \$1,564, 685 | \$ 38,143 ) | \$572, 120 |

The accompanying notes are an integral part of these statements.

|  |  | 1993 | 1992 | 1991 |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 243,646 | \$148,269 | \$ 89,112 |
| Adjustments to reconcile net income |  |  |  |  |
| to cash flows from operating |  |  |  |  |
| activities: |  |  |  |  |
| Depreciation and amortization |  | 396,122 | 306,829 | 223,672 |
| Amortization of film costs |  | 87,281 |  |  |
| Additions to film costs and |  |  |  | --- |
| Interest on subordinated convertible debt | Interest on subordinated | 6,362 | 8,945 | 8,267 |
| Gain from equity investment |  | $(2,979)$ | --- | --- |
| Changes in operating assets and |  |  |  |  |
| liabilities, net of effects from purchase transactions: |  |  |  |  |
| Increase in accounts and notes <br> receivable <br> $(29,444)$ <br> $(9,347)$ <br> $(14,203)$ |  |  |  |  |
| (Increase) decrease in |  |  |  |  |
| merchandise inventories |  | $(83,333)$ | 1,379 | $(38,606)$ |
| (Increase) decrease in other |  |  |  |  |
| Increase (decrease) in accounts |  |  |  |  |
| Increase in income taxes |  |  |  |  |
| Other |  | $(5,101)$ | 16,732 | 17,106 |
|  |  | 522,284 | 450,785 | 350,351 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Purchases of videocassette rental |  |  |  |  |
| Disposals of videocassette |  |  |  |  |
| Purchases of property and equipment |  | $(164,541)$ | $(98,393)$ | $(78,698)$ |
| Net cash used in business combinations |  |  |  |  |
| Other |  | $(2,216)$ | $(22,893)$ | $(15,603)$ |
|  |  | 1,250,519) | (632,695) | $(301,893)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Proceeds from the issuance of common |  |  |  |  |
| Proceeds from long-term debt |  | 2,373,786 | 328,583 | 87,717 |
| Repayments of long-term debt |  | (2,152,239) | $(222,523)$ | $(144,410)$ |
| Cash dividends paid |  | $(18,275)$ | $(7,154)$ |  |
| Other |  | $(18,839)$ | $(6,071)$ | $(3,375)$ |
|  |  | 780,131 | 173,604 | $(48,552)$ |
| INCREASE (DECREASE) IN CASH AND |  |  |  |  |
| CASH EQUIVALENTS |  | 51,896 | $(8,306)$ | (94) |
| CASH AND CASH EQUIVALENTS AT |  |  |  |  |
| BEGINNING OF YEAR |  | 43,358 | 51,664 | 51,758 |
| CASH AND CASH EQUIVALENTS AT |  |  |  |  |
| END OF YEAR | \$ | 95,254 | \$ 43, 358 | \$ 51, 664 |

The accompanying notes are an integral part of these statements.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements present the consolidated financial position and results of operations of Blockbuster Entertainment Corporation and subsidiaries (the "Company"). All material intercompany accounts and transactions have been eliminated.

In order to maintain consistency and comparability between periods presented, certain amounts have been reclassified from the previously reported financial statements in order to conform with the financial statement presentation of the current period.

The accompanying consolidated financial statements also include the financial position and results of operations of WJB Video Limited Partnership and certain of its affiliates ("WJB"), with which the Company merged in August 1993. This transaction has been accounted for under the pooling of interests method of accounting and, accordingly, these financial statements and notes thereto have been restated as if the companies had operated as one entity since inception. See Note 2, Business Combinations and Investments, for a further discussion of this transaction.

Accounts and Notes Receivable:
Accounts and notes receivable, which are stated net of an allowance for doubtful accounts, consist primarily of amounts due from customers. The current portion of notes receivable was approximately $\$ 13,298,000$ and $\$ 15,432,000$ at December 31, 1993 and 1992, respectively. The Company believes that the carrying amounts of accounts and notes receivable at December 31, 1993 and 1992 approximate fair value at such dates.

Merchandise Inventories:
Merchandise inventories, consisting primarily of prerecorded music and videocassettes, are stated at the lower of cost or market. Cost is determined using the moving weighted average or the retail inventory method, the uses of which approximate the first-in, first-out basis.

Film Costs and Program Rights:
Film costs and program rights relate to the operations of the Company's filmed entertainment business. See Note 2, Business Combinations and Investments. Film costs and program rights include production or acquisition costs (including advance payments to producers), capitalized overhead and interest, prints, and advertising expected to benefit future periods. These costs are amortized, and third party participations and residuals are accrued, in the ratio that the current year's gross revenue bears to estimated future gross revenue, calculated on an individual product basis.

Film costs and program rights are stated at the lower of cost, net of amortization, or estimated net realizable value on an individual film product basis. Estimates of total gross revenue, costs and participation expenses are reviewed quarterly and write-downs to net realizable value are recorded and future amortization expense is revised as necessary. Based on the Company's estimates of future gross revenue as of December 31, 1993, approximately $60 \%$ of unamortized released film costs and program rights will be amortized within the next three years.

The components of film costs and program rights, net of amortization, at December 31, 1993 are as follows:

| Film costs: |  |
| :---: | :---: |
| Released | \$ 77, 204 |
| In process and other | 22,009 |
| Program rights | 89,690 |
| Less: non-current portion | $\begin{aligned} & 188,903 \\ & (71,579) \end{aligned}$ |
| Current portion of film costs and program rights | \$117,324 |

The non-current portion of film costs and program rights is included in other assets

Videocassette Rental Inventory:
Videocassettes are recorded at cost and amortized over their estimated economic life with no provision for salvage value. Videocassettes which are considered base stock are amortized over thirty-six months on a straight-line basis. Videocassettes which are considered new release feature films frequently ordered in large quantities to satisfy initial demand ("hits") are, except as discussed below, amortized over thirty-six months on an accelerated basis "Hit" titles for which twelve or more copies per store were purchased during the period from January 1, 1990 through December 31, 1991 were, for the twelfth and any succeeding copies, amortized over twelve months on an accelerated basis. Effective January 1, 1992, "hit" titles for which ten or more copies per store are purchased are, for the tenth and any succeeding copies, amortized over nine months on an accelerated basis. For the twelve months ended December 31, 1992, the adoption of this shorter economic life had the effect of reducing net income by approximately $\$ 9,556,000$ and net income per common and common equivalent share by approximately five cents per share.

Videocassette rental inventory and related amortization at December 31 are as follows:

|  | 1993 | 1992 |
| :---: | :---: | :---: |
| Videocassette rental inventory | \$841, 488 | \$580, 748 |
| Less: accumulated amortization | $(371,265)$ | $(258,580)$ |
|  | \$470, 223 | \$322,168 |
|  | ======== | ======== |

Amortization expense related to videocassette rental inventory was $\$ 295,729,000$, \$234,862,000 and \$171,509,000 in 1993, 1992 and 1991, respectively. As videocassette rental inventory is sold or retired, the applicable cost and accumulated amortization are eliminated from the accounts and any gain or loss thereon is recorded.

Property and Equipment:

Property and equipment is stated at cost. Depreciation and amortization expense is provided over the estimated lives of the related assets using the straight-line method. Property and equipment at December 31 consists of the following

|  | Life | 1993 | 1992 |
| :---: | :---: | :---: | :---: |
| Land and buildings | 15-32 Years | \$ 77,715 | \$ 51,781 |
| Leasehold improvements | 2-10 Years | 281, 992 | 199,463 |
| Furniture and fixtures | 2-10 Years | 178,578 | 146, 282 |
| Equipment | 2-10 Years | 194,125 | 132,648 |
|  |  | 732,410 | 530,174 |
| Less: accumulated depreciation and amortization |  | $(209,665)$ | $(141,586)$ |
|  |  | \$522, 745 | \$388, 588 |

Depreciation and amortization expense related to property and equipment was $\$ 74,772,000, \$ 59,094,000$ and $\$ 43,868,000$ in 1993, 1992 and 1991, respectively. Additions to property and equipment are capitalized and include acquisitions of property and equipment, costs incurred in the development and construction of new stores, major improvements to existing property and management information systems. As property and equipment is sold or retired, the applicable cost and accumulated depreciation and amortization are eliminated from the accounts and any gain or loss thereon is recorded.

## Intangible Assets:

Intangible assets primarily consist of the cost of acquired businesses in excess of the market value of net tangible assets acquired. The cost in excess of the market value of net tangible assets is amortized on a straight-line basis over periods ranging from 15 to 40 years. Subsequent to its acquisitions, the Company continually evaluates factors, events and circumstances which include, but are not limited to, the historical and projected operating performance of acquired businesses, specific industry trends and general economic conditions to assess whether the
remaining estimated useful life of intangible assets may warrant revision or that the remaining balance of intangible assets may not be recoverable. If such factors, events or circumstances indicate that intangible assets should be evaluated for possible impairment, the Company uses an estimate of undiscounted net income over the remaining life of the intangible assets in measuring their recoverability. Accumulated amortization of intangible assets at December 31, 1993 and 1992 was $\$ 45,286,000$ and \$20,168,000, respectively.

Other Assets:
Other assets consist primarily of equity investments in less than majority-owned businesses, the non-current portion of film costs and program rights related to the Company's filmed entertainment business and the non-current portion of accounts and notes receivable. The non-current portion of such receivables was approximately $\$ 39,153,000$ and $\$ 47,288,000$ at December 31, 1993 and 1992, respectively. The Company believes the carrying amounts of the non-current portion of accounts and notes receivable approximate fair value at such dates.

Accrued Participation Expenses:
Accrued participation expenses relate to the Company's filmed entertainment business and include amounts due to producers and other participants for their share of programming and distribution revenue.

Foreign Currency Translation:
Foreign subsidiaries' assets and liabilities are translated at the rates of exchange at the balance sheet date while income statement accounts are translated at the average exchange rates in effect during the periods presented. The resulting translation adjustments are reported as a separate component of shareholders' equity. Gains and losses resulting from foreign currency transactions are included in net income. The aggregate transaction gain included in the determination of net income for the year ended December 31, 1992 was $\$ 6,778,000$. There were no transaction gains or losses during the years ended December 31, 1993 and 1991.

Revenue Recognition:
Revenue from Company-owned video and music stores is recognized at the time of rental or sale. Revenue from franchise owners is recognized when all material services or conditions required under the Company's franchise agreements have been performed by the Company.

Revenue from programming and distribution is recognized as follows: (1) revenue from licensing agreements covering film product owned by the Company is recognized when the film product is available to the licensee for telecast, exhibition or distribution, and other conditions of the licensing agreements have been met and (2) revenue from television distribution of film product which is not owned by the Company is recognized when billed.

Gain From Equity Investment:
It is the Company's policy to record gains or losses from the sale or issuance of previously unissued stock by its subsidiaries or by companies in which the Company is an equity investor and accounts for its investment using the equity method.

The Company's consolidated results of operations for the year ended December 31,1993 include a gain before income taxes of $\$ 2,979,000$, resulting from the Company's investment in Discovery Zone, Inc. ("Discovery Zone") and a subsequent initial public offering of 5,000,000 common shares by Discovery Zone in June 1993. Discovery Zone owns, operates and franchises indoor recreational facilities for children.

Cash Flow Information:
Cash equivalents consist of interest bearing securities with original maturities of less than ninety days.

See Notes 2, 3, 5 and 7, Business Combinations and Investments, Long-term Debt, Income Taxes and Shareholders' Equity, of Notes to Consolidated Financial Statements for a discussion of supplemental cash flow information.
2. BUSINESS COMBINATIONS AND INVESTMENTS

All business combinations discussed below, except for the merger with WJB, were accounted for under the purchase method of accounting and, accordingly, are included in the Company's financial statements from the date of acquisition.

In November 1993, the Company acquired all of the outstanding capital stock of Super Club Retail Entertainment Corporation and subsidiaries ("Super Club"), which owns and operates video and music stores. The purchase price paid by the Company was approximately $\$ 150,000,000$ and consisted of $5,245,211$ shares of the Company's common stock, $\$ .10$ par value ("Common Stock") and warrants to acquire shares of Common Stock. The warrants give the holders the right to acquire $1,000,000$ and 650,000 shares of Common Stock at exercise prices of $\$ 31.00$ and $\$ 32.42$ per share, respectively.

In October 1993, the Company purchased $24,000,000$ shares of newly-issued Series A cumulative convertible preferred stock of Viacom Inc. ("Viacom") for an aggregate purchase price of $\$ 600,000,000$, representing a purchase price of $\$ 25$ per share. The preferred stock provides for the payment of quarterly dividends at an annual rate of $5 \%$ and is convertible into non-voting Viacom Class B common stock at a conversion price of $\$ 70$ per share. The preferred stock is redeemable at the option of Viacom beginning in October 1998. Although the preferred stock is currently an unlisted equity security, based upon a valuation which considered the terms and conditions of the preferred stock as well as comparisons to other similar securities, the company estimates the fair
value of such investment to be approximately $\$ 552,000,000$ at December 31, 1993
In August 1993, the Company merged with WJB, its largest franchise owner. In connection with the merger, the Company issued 7,214,192 shares of its Common Stock in exchange for the equity interests of WJB. This transaction has been accounted for under the pooling of interests method of accounting and, accordingly, the Company's financial statements have been restated for all periods as if the companies had operated as one entity since inception.

Revenue and net income of the previously separate companies for the periods before the pooling of interests business combination was consummated (after reflecting the effects of intercompany eliminations) are as follows:

|  | $\begin{aligned} & \text { Six Months } \\ & \text { Ended } \\ & \text { June } 30, \end{aligned}$ | Year Ended December 31, |  |
| :---: | :---: | :---: | :---: |
|  | 1993 | 1992 | 1991 |
| Revenue: |  |  |  |
| The Company | \$840, 416 | \$1,188,118 | \$858,353 |
| WJB | 85,440 | 127,726 | 103,285 |
|  | \$925,856 | \$1,315, 844 | \$961,638 |
| Net Income: |  |  |  |
| The Company | \$ 81,006 | \$ 133,638 | \$ 86,798 |
| WJB | 11, 646 | 14,631 | 2,314 |
|  | \$ 92,652 | \$ 148,269 | \$ 89,112 |

During the second quarter of 1993, the Company acquired a majority of the common stock of Spelling Entertainment Group Inc. ("Spelling"), a producer and distributor of filmed entertainment. The aggregate consideration paid by the Company totaled approximately $\$ 163,369,000$ and consisted of cash and 9,278,034 shares of Common Stock. The Company also issued to certain sellers of Spelling's common stock, warrants to acquire an aggregate of 2,000,000 shares of its Common Stock at an exercise price of $\$ 25$ per share. Additionally, in October 1993, the Company exchanged $3,652,542$ shares of Common Stock for $13,362,215$ newly issued shares of Spelling's common stock as more fully discussed in Note 7, Shareholders' Equity. As a result of the transactions described above, the Company owned approximately 70.5\% of the outstanding common stock of Spelling at December 31, 1993.

During 1993, the Company acquired or invested in businesses that own and perate video stores, are involved in the production and distribution of filmed entertainment, and own, operate and franchise indoor recreational facilities for children. The aggregate purchase price paid by the Company was approximately $\$ 195,610,000$ and consisted of cash and 5,631,180 shares of Common Stock.

In November 1992, the Company acquired Sound Warehouse, Inc. and subsidiary and Show Industries, Inc. ("Sound Warehouse" and "Music Plus") which own and operate music stores. The purchase price paid by the Company was approximately $\$ 190,000,000$ and consisted of cash and $4,142,051$ shares of Common Stock.

In February 1992, the Company acquired Cityvision plc ("Cityvision"), the largest home video retailer in the United Kingdom. The purchase price paid by the Company was approximately $\$ 125,000,000$ and consisted of cash and 3,999,672 shares of Common Stock. At December 31, 1993, Cityvision operated 775 stores under the trade name "Ritz".

During 1992, the Company also acquired or invested in several other businesses that own and operate video and music stores. The aggregate purchase price paid by the Company was approximately $\$ 103,774,000$ and consisted of cash and $2,112,977$ shares of Common Stock

During 1991, the Company acquired several businesses that own and operate video stores. The aggregate purchase price paid by the Company was approximately $\$ 89,614,000$ and consisted of cash and 6,492,757 shares of Common Stock. Such shares of Common Stock include 1,297,921 shares issued by the Company in connection with the repayment of a $\$ 12,586,000$ short-term promissory note which was issued by the Company in connection with an acquisition during 1991.

The Company's consolidated results of operations for the years ended December 31 on an unaudited pro forma basis assuming the acquisitions of Super Club, Spelling, Sound Warehouse and Music Plus had occurred as of January 1, 1992, are as follows:

1993
\$2,595,199 \$2,296,570
\$ 247,735
$========$

1992
==========
\$ 177,034
$=======$
\$
.82

The purchase price allocations for all business combinations and investments discussed above, except for the merger with WJB which was accounted for under the pooling of interests method of accounting, were as follows for the years ended December 31:

|  | 1993 | 1992 | 1991 |
| :---: | :---: | :---: | :---: |
| Videocassette rental inventory | \$ 33,683 | \$ 53, 889 | \$ 18,642 |
| Property and equipment | 56,781 | 85,175 | 22,276 |
| Intangible assets | 456,937 | 347,635 | 40,306 |
| Investment in Viacom | 600,000 | --- |  |
| Other assets | 182,075 | 19,825 | 10,376 |
| Working capital deficiency, net of cash acquired | $(45,614)$ | $(73,592)$ | $(47,464)$ |
| Long-term debt assumed | $(131,008)$ | $(40,048)$ | $(8,759)$ |
| Other liabilities | $(13,986)$ | $(26,022)$ | 15,326 |
| Minority interests in subsidiaries | $(96,220)$ | --- | --- |
| Common stock issued | $(369,407)$ | $(113,974)$ | $(42,459)$ |
| Net cash used in business |  |  |  |
| combinations and investments | \$673,241 | \$252, 888 | \$ 8,244 |

The amounts presented above for 1993 reflect the preliminary purchase price allocations for business combinations.

Long-term debt at December 31 is as follows:

|  | 1993 |  | 1992 |  |
| :---: | :---: | :---: | :---: | :---: |
| Payable to banks under an unsecured revolving credit agreement, interest at 3.71\% at December 31, 1993 | \$ | 411,000 | \$ | --- |
| Payable to banks under an unsecured revolving credit agreement, interest at 3.98\% at December 31, 1992 |  | --- |  | 173,000 |
| Unsecured senior notes, interest fixed at 6.625\% |  | 150,000 |  | --- |
| Bank term loan, interest at eurodollar rate plus 2\% (5.62\% at December 31, 1993) |  | 49,579 |  |  |
| Payable to others, interest at 10.00\% at December 31, 1993 |  | 2,000 |  | 41, 031 |
| Payable to a bank under a secured revolving credit agreement, interest at LIBOR plus 1.75\% (5.06\% at December 31, 1992) |  | --- |  | 31,500 |
| Payable to a bank under a secured term <br> loan agreement, interest at LIBOR plus 1.50\% (4.81\% at December 31, 1992) |  | --- |  | 9,397 |
| Total long-term debt |  | 612,579 |  | 254,928 |
| Less: current portion |  | $(9,083)$ |  | $(16,894)$ |
| Long-term debt, less current portion |  | 603,496 |  | 238,034 |

In December 1993, the Company entered into a credit agreement (the "Credit Agreement") with certain banks pursuant to which such banks have agreed to advance the Company on an unsecured basis an aggregate of $\$ 1,000,000,000$ for a term of 40 months. Outstanding advances, if any, are payable at the expiration of the 40 -month term. The Credit Agreement requires, among other items, that the Company maintain certain financial ratios and comply with certain financial covenants. Interest is generally determined and payable monthly using a competitive bid feature. The Credit Agreement replaces a 1992 revolving credit arrangement among the Company and certain other banks.

In December 1992, the Company filed with the Securities and Exchange Commission a shelf registration statement covering up to $\$ 300,000,000$ of unsecured senior debt securities and unsecured subordinated debt securities. In February 1993, the Company issued $\$ 150,000,000$ of $6.625 \%$ senior notes under the registration statement. Such notes mature in February 1998 and pay interest semi-
annually. The proceeds from such issuance were used to refinance existing indebtedness. The notes are registered on the New York Stock Exchange and at December 31, 1993 had a quoted market price of approximately $\$ 101.25$ per note resulting in a fair value for all outstanding notes of approximately \$151, 875, 000

All outstanding advances under the bank term loan, which were related to the Company's filmed entertainment business, were repaid and such loan terminated in January 1994.

Excluding the unsecured senior notes discussed above, substantially all of the Company's long-term debt at December 31, 1993 and 1992 carried interest rates that were adjusted regularly to reflect current market conditions. Accordingly, the Company believes the carrying amount of such indebtedness approximated fair value at such dates.

The Company made interest payments of $\$ 26,301,000, \$ 9,707,000$ and $\$ 12,913,000$ in 1993, 1992 and 1991, respectively.

## 4. SUBORDINATED CONVERTIBLE DEBT

In August 1993, the Company called its Liquid Yield Option Notes ("LYONs") for redemption. As a consequence of the call, substantially all such LYONs were converted to approximately $8,303,000$ shares of Common Stock resulting in an increase to shareholders' equity of approximately $\$ 122,272,000$. The LYONs were issued initially in November 1989 in the aggregate principal amount at maturity of $\$ 300,000,000$ and required no periodic interest payments. Each LYON had an issue price of $\$ 308.32$ and would have had a principal amount due at maturity of $\$ 1,000$ (representing a yield to maturity of $8 \%$ per annum computed on a semi-annual bond equivalent basis). Each LYON was convertible into 27.702 shares of Common Stock, at the option of the holder, at any time on or prior to maturity, was subordinated to all existing and future Senior Indebtedness (as defined in the LYONs indenture agreement) of the Company, and was redeemable under certain circumstances in whole or in part, at the option of the Company, for cash in an amount equal to the issue price plus accrued original issue discount to the date of redemption.

The LYONs were registered on the New York Stock Exchange and at December 31, 1992 had a quoted market price of approximately $\$ 530$ per LYON resulting in a fair value for all outstanding LYONs of approximately $\$ 159,000,000$.
5. INCOME TAXES

In February 1992, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 109 - Accounting for Income Taxes, which superceded SFAS No. 96. The Company adopted SFAS No. 109 in 1991.

The income tax provision for the years ended December 31 consists of the following components:

|  | 1993 | 1992 | 1991 |
| :---: | :---: | :---: | :---: |
| Current: |  |  |  |
| Federal | \$100, 008 | \$69, 020 | \$38,443 |
| State | 8,600 | 5,006 | 2,095 |
| Foreign | 2,749 | --- | --- |
| Total current | 111,357 | 74,026 | 40,538 |
| Deferred: |  |  |  |
| Federal | 27,549 | 3,407 | 10,041 |
| State | 1,689 | 227 | 1,322 |
| Foreign | 5,593 | 5,291 | --- |
| Total deferred | 34,831 | 8,925 | 11,363 |
|  | \$146,188 | \$82,951 | \$51,901 |

A reconciliation of the federal income tax rate to the Company's effective income tax rate for the years ended December 31 is as follows:

|  | 1993 | 1992 | 1991 |
| :---: | :---: | :---: | :---: |
| Income tax at statutory rate | 35.0\% | 34.0\% | 34.0\% |
| State income taxes, net of federal income tax benefit | 2.6 | 2.3 | 2.4 |
| Other, net | (.1) | (.4) | 4 |
|  | 37.5\% | 35.9\% | 36.8\% |

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BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31 are as follows:

Difference between assigned value and tax basis of acquired entities:

Foreign

| \$ 3,008 | \$12,862 |
| :---: | :---: |
| 82,373 | 11,898 |
| 82,469 | 10,218 |
| 6,076 | 5,109 |
| 173,926 | 40,087 |
| $(47,275)$ | $(3,731)$ |
| \$126,651 | \$36,356 |
| ======== | ====== |
| \$ 22,221 | \$15,518 |
| 54,733 | 29,160 |
| 3,808 | 8,575 |
| \$ 80,762 | \$53,253 |
| ======== | ===== |

During 1993, the Company's valuation allowance increased by $\$ 43,544,000$ to $\$ 47,275,000$. Such increase relates primarily to certain deferred tax assets of acquired businesses which consist principally of net operating loss
carryforwards. Should future circumstances result in a change in the valuation allowance, such change may be allocated so as to increase or decrease intangible assets

The foreign component of income before income taxes for the years ended December 31, 1993 and 1992 was approximately $\$ 15,200,000$ and $\$ 22,723,000$, respectively.

At December 31, 1993, the Company had approximately $\$ 210,000,000$ of operating and capital loss carryforwards available to reduce future income taxes, of which approximately $\$ 29,000,000$ have unlimited carryforward periods and approximately $\$ 181,000,000$ expire in varying amounts commencing in 2001. These carryforwards relate primarily to businesses acquired by the Company and to periods prior to their respective acquisition dates.

The Company made income tax payments of approximately $\$ 63,621,000, \$ 61,002,000$ and \$14,857,000 in 1993, 1992 and 1991, respectively.
6. STOCK OPTIONS AND WARRANTS

The Company has various stock option plans under which shares of Common Stock may be granted to key employees and directors of the Company. Options granted under the plans are non-qualified and are granted at a price equal to the fair market value of the Common Stock at the date of grant.

A summary of stock option and warrant transactions for the years ended December 31 is as follows:

|  | 1993 | 1992 | 1991 |
| :---: | :---: | :---: | :---: |
| Options and warrants outstanding at beginning of year | 12,658 | 17,384 | 21,614 |
| Granted | 8,915 | 8,963 | 2,942 |
| Exercised | $(2,675)$ | $(12,371)$ | $(6,440)$ |
| Cancelled | (584) | $(1,318)$ | (732) |
| Options and warrants outstanding at end of year | 18,314 | 12,658 | 17,384 |
| Average price of options and warrants exercised | \$ 6.45 | \$ 5.72 | \$ 1.79 |
| Prices of options and warrants outstanding at end of year | $\begin{aligned} & \$ 1.08 \text { to } \\ & \$ 32.42 \end{aligned}$ | $\begin{aligned} & \$ 1.08 \text { to } \\ & \$ 16.75 \end{aligned}$ | $\begin{aligned} & \$ 1.08 \mathrm{t} \\ & \$ 14.25 \end{aligned}$ |
| Average price of options and warrants outstanding at end of year | \$15.86 | \$ 9.07 | \$ 6.83 |
| Vested options and warrants at end of year | 11,070 | 7,645 | 12,736 |
| Options available for future grants at end of year | 1,800 | 6,481 | 9,126 |

In February 1992, warrants to acquire $5,138,323$ shares of Common Stock, originally issued in 1987 in connection with the initial equity investment in the Company by its Chairman, were exercised with the Company receiving proceeds of approximately $\$ 6,293,000$.

In April 1992, the Company granted a call option, for 5,000,000 shares of Common Stock, to Philips Electronics N.V. ("Philips") that was subsequently exercised as more fully described in Note 7, Shareholders' Equity.
7. SHAREHOLDERS' EQUITY

The Board of Directors has the authority to issue up to 500,000 shares of $\$ 1$ par value preferred stock at such time or times, in such series, with such designations, preferences, special rights, limitations or restrictions thereof as it may determine. No shares of preferred stock have been issued.

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BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)
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In November 1993, the Company registered with the Securities and Exchange Commission 14,650,000 shares of its Common Stock to be offered in an underwritten public offering. Upon the sale of such shares, the Company realized net proceeds of approximately $\$ 424,118,000$ which were used to reduce existing indebtedness

In October 1993, the Company issued 3,652,542 shares of its Common Stock to Spelling in exchange for $13,362,215$ newly issued shares of Spelling's common stock increasing the Company's ownership to approximately $70.5 \%$ of the outstanding common stock of Spelling. Spelling subsequently resold such shares f the Company's Common Stock resulting in an increase to the Company's shareholders' equity of approximately $\$ 100,445,000$

In 1993, the Company received net proceeds of approximately $\$ 16,635,000$ in connection with the exercise of warrants and options to acquire 2,674,933 shares of Common Stock.

Sales of Common Stock as shown on the Consolidated Statements of
Changes in Shareholders' Equity for the year ended December 31, 1992 include $\$ 66,000,000$ received in January 1992 from Philips for the purchase of 6,000,000 shares of Common Stock and $\$ 55,000,000$ from Philips related to the exercise of an option to purchase $5,000,000$ shares of Common Stock. The sale of the additional 5,000,000 shares of Common Stock was completed in July 1992 with the Company receiving from Philips a $\$ 54,500,000$ promissory note which was subsequently collected in June 1993. In addition to the option exercised by Philips, the Company received net proceeds of approximately $\$ 15,808,000$ in connection with the exercise of warrants and options to acquire 7,371,084 shares of Common Stock in 1992

In April 1992, the Board of Directors of the Company adopted a policy providing for the payment of quarterly cash dividends to the Company's shareholders Cash dividends of nine and one half and six cents per common share were declared during 1993 and 1992, respectively.

In 1991, the Company received net proceeds of approximately $\$ 11,516,000$ in connection with the exercise of warrants and options to acquire 6,439,748 shares of Common Stock.

As of December 31, 1993, approximately 34, 624,000 shares of Common Stock were reserved for issuance under employee benefit and dividend reinvestment plans, upon exercise of certain warrants and options and in connection with potential acquisitions of other businesses, properties or securities.

## 8. COMMITMENTS AND CONTINGENCIES

The Company leases substantially all of its retail, distribution and administration facilities under non-cancellable operating leases, which in most cases contain renewal options. Rental expense was approximately $\$ 212,803,000$, $\$ 153,522,000$ and $\$ 106,608,000$ for the years ended December 31, 1993, 1992 and 1991, respectively.

Future minimum lease payments under non-cancellable operating leases at December 31, 1993 are due as follows:

| 1994 | $\$ 282,822$ |
| :--- | ---: |
| 1995 | 254,853 |
| 1996 | 227,278 |
| 1997 | 202,158 |
| 1998 | 170,699 |
| Thereafter | 625,095 |

The Company has guaranteed obligations of certain of its joint ventures aggregating approximately $\$ 53,755,000$ at December 31, 1993. After considering its interest in the underlying assets of such joint ventures, the Company believes it is not exposed to any potential material losses in connection with these guarantees.

Subject to certain conditions, the Company is committed to purchase all of the outstanding common stock of Republic Pictures Corporation ("Republic") for approximately $\$ 68,000,000$ in cash in connection with the merger of Republic into Spelling.

The Company has become subject to various lawsuits, claims and other legal matters in the course of conducting its business, including its business as a franchisor. The Company believes that such lawsuits, claims and other legal matters will not have a material adverse effect on the Company's consolidated results of operations or financial condition.

Spelling is involved in a number of legal actions including threatened claims, pending lawsuits and contract disputes, environmental clean-up assessments, damages from alleged dioxin contamination and other matters primarily resulting from its discontinued operations. Some of the parties involved in such actions seek significant amounts of damages. While the outcome of these suits and claims cannot be predicted with certainty, the Company believes based upon its knowledge of the facts and circumstances and applicable law that the ultimate resolution of such suits and claims will not have a material adverse effect on the Company's results of operations or financial condition. This belief is also based upon the adequacy of approximately $\$ 30,000,000$ of accruals that have been established for probable losses on disposal of former operations and remaining Chapter 11 disputed claims and an insurance-type indemnity agreement which covers up to $\$ 35,000,000$ of certain possible liabilities in excess of a threshold amount of $\$ 25,000,000$, subject to certain adjustments. Substantial portions of such accruals are intended to cover environmental costs associated with Spelling's former perations. Such accruals are recorded without discount or offset for either the time value of money prior to the
anticipated date of payment or expected recoveries from insurance or contribution claims against unaffiliated entities.

Although there are significant uncertainties inherent in estimating environmental liabilities, based upon the Company's experience it is considered unlikely that the amount of possible environmental liabilities and Chapter 11 disputed claims would exceed the amount of accruals by more than $\$ 50,000,000$.

## 9. NET INCOME PER SHARE

Net income per common and common equivalent share is based on the combined weighted average number of common shares and common share equivalents outstanding which include, where appropriate, the assumed exercise or conversion of warrants and options. In computing net income per common and common equivalent share, the Company utilizes the treasury stock method. For the year ended December 31, 1992, computation of net income per common and common equivalent share on a fully diluted basis assumes conversion of the LYONs, resulting in an increase to net income for the hypothetical elimination of interest expense, net of tax, related to the LYONs. No such adjustment was necessary for 1993 as the LYONs were converted to shares of Common Stock as more fully described in Note 4, Subordinated Convertible Debt.

The information required to compute net income per share on a primary and fully diluted basis for the years ended December 31 is presented below:

|  | 1993 | 1992 | 1991 |
| :---: | :---: | :---: | :---: |
| Primary: <br> Weighted average number of common and common equivalent shares |  |  |  |
|  |  |  |  |
|  | 220,195 | 192,427 | 175,420 |
| Fully Diluted: |  |  |  |
| Net income | \$243,646 | \$148, 269 | \$ 89,112 |
| Interest expense related |  |  |  |
|  | -------- | ------- | ----- |
| Adjusted net income | \$243,646 | \$154, 039 | \$ 89,112 |
| Weighted average number of common and common equivalent shares | -------- |  |  |
|  | 221,476 | 194,008 | 175,687 |
| Shares issued upon assumed conversion of LYONs |  | 8,306 |  |
| Shares used in computing net income per common and common equivalent share assuming full dilution |  |  |  |
|  | 221,476 | 202,314 | 175,687 |

10. BUSINESS SEGMENT INFORMATION

Prior to 1992, the Company's operations consisted primarily of operating and franchising video stores. With the acquisition of Sound Warehouse and Music Plus in November 1992, the acquisition of a majority interest in Spelling in April 1993 and the acquisition of Super Club in November 1993, the Company's operations were expanded to include the sale
of prerecorded music and related items and the production and distribution of filmed entertainment

Financial information about the Company's operations by industry segment for the years ended December 31 is as follows:

|  | 1993 | 1992 |
| :---: | :---: | :---: |
| Revenue: |  |  |
| Video | \$1,597, 024 | \$1,234, 237 |
| Music | 404,515 | 81,607 |
| Filmed Entertainment | 225,464 | --- |
|  | \$2,227,003 | \$1,315, 844 |
| Operating Income: |  |  |
| Video | \$ 332,118 | \$ 228,910 |
| Music | 43,181 | 13,952 |
| Filmed Entertainment | 47,728 | --- |
|  | \$ 423,027 | \$ 242,862 |
| Depreciation and Amortization Expense: |  |  |
| Video | \$ 378,577 | \$ 305,043 |
| Music | 12,809 | 1,786 |
| Filmed Entertainment | 4,736 | - |
|  | \$ 396,122 | \$ 306,829 |
| Identifiable Assets: |  |  |
| Video | \$1,541, 274 | \$1,177,184 |
| Music | 537,883 | 309,168 |
| Filmed Entertainment | 584,570 |  |
| Corporate and Other | 857,240 | 54,302 |
|  | \$3,520,967 | \$1,540,654 |
| Capital Expenditures: |  |  |
| Video | \$ 610, 505 | \$ 523,012 |
| Music | 35,885 | 10,584 |
| Filmed Entertainment | 3,008 | --- |
| Corporate and Other | 56,723 |  |
|  | \$ 706,121 | \$ 533,596 |

The following is an analysis of certain items in the Consolidated Statements of Operations by quarter for 1993 and 1992.

|  | Revenue | Operating Income | Net Income | Net Income Per Share |
| :---: | :---: | :---: | :---: | :---: |
| 1993 |  |  |  |  |
| First quarter | \$ 433, 398 | \$ 76, 928 | \$ 44,686 | \$ . 22 |
| Second quarter | 492,458 | 81,729 | 47,966 | . 22 |
| Third quarter | 577,450 | 127,329 | 69,699 | . 32 |
| Fourth quarter | 723,697 | 137,041 | 81,295 | . 34 |
|  | $\$ 2,227,003$ $=======$ | \$423, 027 $======$ | $\$ 243,646$ $======$ | \$ $======$ |
| 1992 |  |  |  |  |
| First quarter | \$ 280,596 | \$ 47, 614 | \$ 27, 808 | \$ . 15 |
| Second quarter | 287,758 | 50,402 | 30,192 | . 16 |
| Third quarter | 310,772 | 65,230 | 42,623 | . 22 |
| Fourth quarter | 436,718 | 79,616 | 47,646 | . 23 |
|  | \$1,315, 844 | \$242,862 | \$148, 269 | \$ . 76 |

## 12. OTHER MATTERS

In January 1994, the Company entered into a merger agreement pursuant to which the Company has agreed to merge with and into Viacom, with Viacom being the surviving corporation. Under the terms of the agreement each share of Common Stock shall be converted into the right to receive . 08 shares of Viacom Class A common stock, . 60615 shares of non-voting Viacom Class B common stock and under certain circumstances, up to an additional . 13829 shares of non-voting Viacom Class B common stock. The closing of the merger is subject to customary conditions including approval of the merger by the Company's shareholders.

Concurrently with the merger agreement, the Company entered into a subscription agreement pursuant to which, in March 1994, the Company purchased from Viacom $22,727,273$ shares of non-voting Viacom Class B common stock for an aggregate purchase price of $\$ 1,250,000,000$, or $\$ 55$ per share.

In February 1994, the Company entered into a credit agreement with certain banks pursuant to which such banks advanced the Company on an unsecured basis $\$ 1,000,000,000$ for a term of twelve months. In March 1994, the Company used the proceeds from such borrowing along with $\$ 250,000,000$ of proceeds from borrowings under its existing Credit Agreement for the purchase of shares of non-voting Viacom Class B common stock

Under the terms of the subscription agreement the Company was granted certain rights to a make-whole amount in the event that the merger agreement is terminated and the highest average trading price of the non-voting Viacom Class B common stock during any consecutive 30 trading day period prior to the first anniversary of such termination is below $\$ 55$ per share. Such make-whole amount would be based on the difference between $\$ 55$ per share and such highest average rading price per share. However, the aggregate make-whole amount may not exceed \$275,000,000.

Viacom is entitled to satisfy its obligation with respect to any such make-whole amount, at Viacom's option, either through the payment to the Company of cash or marketable equity or debt securities of Viacom, or a combination thereof, with an aggregate value equal to the make-whole amount or through the sale to the Company of the theme parks currently owned and operated by Paramount Communications Inc., a subsidiary of Viacom.

In the event that Viacom were to elect to sell the theme parks to the Company, the purchase price would be $\$ 750,000,000$, payable through delivery to Viacom of shares of non-voting Viacom Class B common stock valued at $\$ 55$ per share. If the theme parks were so purchased by the Company, the subscription agreement further provides that the Company would grant an option to Viacom, exercisable for a period of two years after the date of grant, to purchase a $50 \%$ equity interest in the theme parks at a purchase price of $\$ 375,000,000$.

Effective January 1, 1994, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 115, Accounting for Certain Investments in Debt and Equity Securities. The adoption of SFAS No. 115 will require the Company to adjust its investment in non- voting Viacom Class B common stock to fair market value. Pursuant to the provisions of SFAS No. 115, the Company has classified such investment as an "available-for-sale security". Accordingly, any adjustment to fair value will be excluded from net income and reported as a separate component of shareholders' equity. Based on the quoted market price at March 23, 1994 and after satisfaction of Viacom's make-whole obligation, the maximum adjustment to fair value would result in a reduction of total assets and shareholders' equity of approximately $\$ 186,000,000$, net of income taxes, at such date.
(a) (1) Financial Statements of the Company are set forth in Part II, Item 8.
(2) The following financial statement schedules for each of the three years ended December 31, 1993 are submitted herewith:

Schedule V - Property, Plant and Equipment.
Schedule VI - Accumulated Depreciation, Depletion and Amortization of Property, Plant and Equipment.

Schedule VIII - Valuation and Qualifying Accounts.
Schedule X - Supplementary Statements of Operations Information.

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

SCHEDULE V
PROPERTY, PLANT AND EQUIPMENT (In Thousands)

For the year ended December 31, 1993

| Classification | Balance at beginning of period | Additions at cost | Retirements | Acquisitions (1) |  | Other changes add (deduct) describe (2) | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Videocassette Rental |  |  |  |  |  |  |  |
| Inventory | \$580, 748 | \$451, 116 | \$ 223,219 ) |  | \$ 33,683 | \$ (840) | \$841,488 |
| Property and Equipment: |  |  |  |  |  |  |  |
| Land and Buildings | \$ 51,781 | \$ 28 | \$ (150) |  | \$ 26,066 | \$ (10) | \$ 77,715 |
| Leasehold Improvements | 199,463 | 72,624 | $(6,099)$ |  | 16,582 | (578) | 281,992 |
| Furniture and Fixtures | 146,282 | 29,057 | $(4,071)$ |  | 7,765 | (455) | 178,578 |
| Equipment | 132,648 | 62,832 | $(7,129)$ |  | 6,368 | (594) | 194,125 |
| Total Property and |  |  |  |  |  |  |  |
| Equipment | \$530, 174 | \$164,541 | \$ 17,449 ) |  | \$ 56,781 | \$ (1,637) | \$732,410 |

(1) Assets acquired in business combinations accounted for under the purchase method of accounting.
(2) Primarily represents the effects of foreign currency translation.

# BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES 

SCHEDULE V

PROPERTY, PLANT AND EQUIPMENT
(In Thousands)
For the year ended December 31, 1992

| Classification | Balance at beginning of period | Additions at cost | Retirements | Acquisitions (1) | Other changes add (deduct) describe (2) | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Videocassette Rental |  |  |  |  |  |  |
| Inventory | \$ 472, 009 | \$ 296,139 | \$ $(232,433)$ | \$ 53,889 | \$ $(8,856)$ | \$ 580, 748 |
| Property and Equipment: |  |  |  |  |  |  |
| Land and Buildings | \$ 34,696 | \$ 1,036 | \$ (112) | \$ 16,288 | \$ (127) | \$ 51,781 |
| Leasehold Improvements | 148,440 | 38,698 | $(8,309)$ | 25,442 | $(4,808)$ | 199,463 |
| Furniture and Fixtures | 99,544 | 25,889 | $(7,834)$ | 33,331 | $(4,648)$ | 146,282 |
| Equipment | 98,916 | 32,770 | $(6,766)$ | 10,114 | $(2,386)$ | 132,648 |
| Total Property and |  |  |  |  |  |  |
| Equipment | \$ 381,596 | \$ 98,393 | \$ (23, 021) | \$ 85,175 | \$ (11, 969) | \$ 530, 174 |

(1) Assets acquired in business combinations accounted for under the purchase method of accounting.
(2) Primarily represents the effects of foreign currency translation.

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES
SCHEDULE V
PROPERTY, PLANT AND EQUIPMENT (In Thousands)

For the year ended December 31, 1991

| Classification | Balance at beginning of period | Additions at cost | Retirements | Acquisitions (1) | Other changes add (deduct) describe | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Videocassette Rental |  |  |  |  |  |  |
| Inventory | \$ 367, 217 | \$ 221,996 | \$(135, 846 ) | \$ 18,642 | \$ | \$ 472,009 |
| Property and Equipment: |  |  |  |  |  |  |
| Land and Buildings | \$ 30,536 | \$ 2,892 | \$ (574) | \$ 1,842 | \$ | \$ 34,696 |
| Leasehold Improvements | 116,352 | 27,892 | $(7,593)$ | 11,789 | --- | 148,440 |
| Furniture and Fixtures | 77,425 | 21,553 | $(5,825)$ | 6,391 | --- | 99,544 |
| Equipment | 73,582 | 26,361 | $(3,281)$ | 2,254 | --- | 98,916 |
| Total Property and |  |  |  |  |  |  |
| Equipment | \$ 297, 895 | \$ 78,698 | \$(17, 273) | \$ 22,276 | \$ | \$ 381, 596 |

(1) Assets acquired in business combinations accounted for under the purchase method of accounting.

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

SCHEDULE VI

ACCUMULATED DEPRECIATION, DEPLETION AND AMORTIZATION OF PROPERTY, PLANT AND EQUIPMENT (In Thousands)

For the year ended December 31, 1993

| Classification | Balance at beginning of period | Additions charged to costs and expenses | Retirements | Other changes add (deduct) describe (1) | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Videocassette Rental |  |  |  |  |  |
| Inventory | \$ 258,580 | \$ 295,729 | \$(182, 624$)$ | \$ (420) | \$ 371, 265 |
| Property and Equipment: |  |  |  |  |  |
| Land and Buildings | \$ 1,636 | \$ 896 | \$ | \$ --- | \$ 2,532 |
| Leasehold Improvements | 45,668 | 25,727 | $(1,998)$ | (78) | 69,319 |
| Furniture and Fixtures | 38,450 | 19,045 | $(2,660)$ | (53) | 54,782 |
| Equipment | 55,832 | 29,104 | $(1,813)$ | (91) | 83,032 |
| Total Property and |  |  |  |  |  |
| Equipment | \$ 141, 586 | \$ 74,772 | \$ $(6,471)$ | \$ (222) | \$ 209, 665 |

[^1]
## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

SCHEDULE VI

ACCUMULATED DEPRECIATION, DEPLETION AND AMORTIZATION OF PROPERTY, PLANT AND EQUIPMENT
(In Thousands)
For the year ended December 31, 1992

| Classification | Balance at beginning of period | Additions charged to costs and expenses | Retirements | Other changes add (deduct) describe (1) | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Videocassette Rental |  |  |  |  |  |
| Inventory | \$ 220,935 | \$ 234, 862 | \$(194, 815 ) | \$ $(2,402)$ | \$ 258,580 |
| Property and Equipment: |  |  |  |  |  |
| Land and Buildings | \$ 1,000 | \$ 668 | \$ (26) | \$ (6) | \$ 1,636 |
| Leasehold Improvements | 28,815 | 19,273 | $(1,774)$ | (646) | 45,668 |
| Furniture and Fixtures | 25,082 | 15,516 | $(1,739)$ | (409) | 38,450 |
| Equipment | 33,686 | 23,637 | (873) | (618) | 55,832 |
| Total Property and |  |  |  |  |  |
| Equipment | \$ 88,583 | \$ 59,094 | \$ (4, 412) | \$ $(1,679)$ | \$ 141, 586 |

[^2]
## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

SCHEDULE VI

ACCUMULATED DEPRECIATION, DEPLETION AND AMORTIZATION OF PROPERTY, PLANT AND EQUIPMENT (In Thousands)

For the year ended December 31, 1991

| Classification | Balance at beginning of period | Additions charged to costs and expenses | Retirements | Other changes add (deduct) describe | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Videocassette Rental |  |  |  |  |  |
| Inventory | \$ 162,624 | \$ 171, 509 | \$(113, 198) | \$ | \$ 220,935 |
| Property and Equipment: |  |  |  |  |  |
| Land and Buildings | \$ 438 | \$ 566 | \$ (4) | \$ | \$ 1,000 |
| Leasehold Improvements | 16,002 | 13,788 | (975) | --- | 28,815 |
| Furniture and Fixtures | 14,617 | 11,462 | (997) | --- | 25,082 |
| Equipment | 16,585 | 18,052 | (951) | --- | 33,686 |
| Total Property and |  |  |  |  |  |
| Equipment | \$ 47,642 | \$ 43, 868 | \$ $(2,927)$ | \$ -- | \$ 88,583 |

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES
SCHEDULE VIII

VALUATION AND QUALIFYING ACCOUNTS
(In Thousands)
For the years ended December 31,

|  | Balance at beginning of period |  | Charged to expense |  | Accounts written off |  | Balance at end of period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1993 - Allowance for doubtful accounts | \$ | 229 | \$ | 11,717 |  | $(9,809)$ | \$ | 2,137 |
| 1992 - Allowance for doubtful accounts | \$ | 374 | \$ | 10,583 |  | $(10,728)$ | \$ | 229 |
| 1991 - Allowance for doubtful accounts | \$ | 426 | \$ | 13,544 |  | $(13,596)$ | \$ | 374 |

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES
SCHEDULE X
SUPPLEMENTARY STATEMENTS OF OPERATIONS INFORMATION (In Thousands)

For the years ended December 31,

|  | Charged to Costs and Expenses |  |  |
| :---: | :---: | :---: | :---: |
| Item (1) | 1993 | 1992 | 1991 |
| Amortization of intangible assets | \$ 24,692 | \$ 9,874 | \$ 5,518 |
| Real property taxes | \$ 26,411 | \$ 18,491 | \$ 8,734 |
| Advertising costs | \$ 50,774 | \$ 39,922 | \$ 38,992 |

(1) Items not presented are less than one percent of revenue.

PART I.
ITEM 1. Financial Statements
BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share data)


The accompanying notes are an integral part of these statements.

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)


The accompanying notes are an integral part of these statements.

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE SIX MONTHS ENDED JUNE 30, 1994
(In thousands)

|  | Common Stock | Capital in Excess of Par Value | Cumulative Translation Adjustment | Unrealized Holding Loss | Retained Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 1993 | \$ 24,738 | \$1,564,685 | \$ $(38,143)$ | \$ | \$572,120 |
| Net income for the period | --- | --- | --- | --- | 135,594 |
| Stock issued in acquisitions and investments | 130 | 35,200 | --- | --- | --- |
| Sales of common stock | 55 | 8,587 | --- | --- | --- |
| Cash dividends | --- | --- | --- | --- | $(12,455)$ |
| Foreign currency translation adjustment | --- | --- | 5,688 | --- | --- |
| Unrealized holding loss on available-for-sale securities |  |  | --- | $(276,123)$ |  |
| Balance at June 30, 1994 | \$ 24,923 $======$ | \$1,608, 472 $========$ | \$ $(32,455)$ $=======$ | $\$(276,123)$ $======$ | $\$ 695,259$ $=======$ |

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)


The accompanying notes are an integral part of these statements.

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (000's omitted in all tables except per share amounts)

## 1. INTERIM FINANCIAL STATEMENTS

The accompanying unaudited condensed consolidated financial statements of Blockbuster Entertainment Corporation and subsidiaries (the "Company") have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations. However, the Company believes that the disclosures contained herein are adequate to make the information presented not misleading. It is suggested that these condensed consolidated financial statements be read in conjunction with the consolidated financial statements and notes thereto included in the Company's most recent annual report to shareholders.

The financial statements reflect, in the opinion of management, all material adjustments (which include only normal recurring adjustments) necessary to present fairly the Company's financial position and results of operations.

In order to maintain consistency and comparability between periods presented, certain amounts have been reclassified from the previously reported financial statements in order to conform with the financial statement presentation of the current period.

The accompanying financial statements also include the financial position and results of operations of WJB Video Limited Partnership and certain of its affiliates ("WJB"), with which the Company merged in August 1993. This transaction has been accounted for under the pooling of interests method of accounting and, accordingly, these financial statements and notes thereto have been restated as if the companies had operated as one entity since inception. See Note 16, Business Combinations and Investments, for a further discussion of this transaction.

## 2. MERCHANDISE INVENTORIES

Merchandise inventories, consisting primarily of prerecorded music and videocassettes, are stated at the lower of cost or market. Cost is determined using the moving weighted average or the retail inventory method, the uses of which approximate the first-in, first-out basis.

## 3. FILM COSTS AND PROGRAM RIGHTS

Film costs and program rights relate to the operations of the Company's filmed entertainment business. See Note 16, Business Combinations and Investments. Film costs and program rights include production or acquisition costs (including advance payments to producers), capitalized overhead and interest, prints, and advertising expected to benefit future periods. These costs are amortized, and third party participations and residuals are accrued, in the ratio that the current year's gross revenue bears to estimated future gross revenue, calculated on an individual product basis

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

 NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)Film costs and program rights are stated at the lower of cost, net of amortization, or estimated net realizable value on an individual film basis. Estimates of total gross revenue, costs and participation expenses are reviewed quarterly and write-downs to net realizable value are recorded and future amortization expense is revised as necessary.

The components of film costs and program rights, net of amortization, are as follows:

| June 30, | December 31, |
| :---: | :---: |
| 1994 | 1993 |

Film costs:
Released
In process and other
Program rights

Less: non-current portion
Current portion of film costs
and program rights
\$ 82,476
26,717
146,780
255,973
$(104,238)$
\$ 151, 735
-
\$ 77,204 22, 009 89, 690

188, 903 $(71,579)$
\$ 117, 324
-_117,324

The non-current portion of film costs and program rights is included in other assets.

## 4. VIDEOCASSETTE RENTAL INVENTORY

Videocassettes are recorded at cost and amortized over their estimated economic lives with no provision for salvage value. Videocassettes which are considered base stock are amortized over thirty-six months on a straight-line basis. Videocassettes which are considered new release feature films frequently ordered in large quantities to satisfy initial demand ("hits") are, except as discussed below, amortized over thirty-six months on an accelerated basis. "Hit" titles for which ten or more copies per store are purchased are, for the tenth and any succeeding copies, amortized over nine months on an accelerated basis.

Videocassette rental inventory and related amortization are as follows:

|  | $\begin{aligned} & \text { June 30, } \\ & 1994 \end{aligned}$ | $\begin{gathered} \text { December } 31 \\ 1993 \end{gathered}$ |
| :---: | :---: | :---: |
| Videocassette rental inventory | \$ 894,416 | \$ 841,488 |
| Less: accumulated amortization | $(396,491)$ | $(371,265)$ |
|  | \$ 497,925 | \$ 470, 223 |

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

 NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)5. PROPERTY AND EQUIPMENT

Property and equipment is stated at cost. Depreciation and amortization expense is provided over the estimated lives of related assets using the straight-line method. The components of property and equipment are as follows:

|  | Life | $\begin{aligned} & \text { June } 30 \text {, } \\ & 1994 \end{aligned}$ | $\begin{gathered} \text { December 31, } \\ 1993 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Land and buildings | 15-32 Years | \$ 92,912 | \$ 77,715 |
| Leasehold improvements | 2-10 Years | 345,194 | 281, 992 |
| Furniture and fixtures | 2-10 Years | 205, 393 | 178, 578 |
| Equipment | 2-10 Years | 242,524 | 194, 125 |
|  |  | 886, 023 | 732,410 |
| Less: accumulated depreciation and amortization |  | ( 252,840 ) | $(209,665)$ |
|  |  | -------- | -------- |

## 6. INTANGIBLE ASSETS

Intangible assets primarily consist of the cost of acquired businesses in excess of the market value of net tangible assets acquired. The cost in excess of the market value of net tangible assets is amortized on a straight-line basis over periods ranging from 15 to 40 years.

Accumulated amortization of intangible assets at June 30, 1994 and December 31, 1993 was \$59,460,000 and \$45,286,000, respectively.
7. INVESTMENTS IN VIACOM INC.

In January 1994, the Company entered into a merger agreement pursuant to which the Company agreed to merge with and into Viacom Inc. ("Viacom"), with Viacom being the surviving corporation. The closing of the merger is subject to customary conditions including, but not limited to, approval of the merger by the Company's shareholders.

Concurrent with the merger agreement, the Company entered into a subscription agreement pursuant to which, in March 1994, the Company purchased from Viacom $22,727,273$ shares of non-voting Viacom Class B common stock for an aggregate purchase price of approximately $\$ 1,250,000,000$, or $\$ 55$ per share.

Under the terms of the subscription agreement, the Company was granted certain ights to a make-whole amount in the event that the merger agreement is terminated and the highest average trading price of the non-voting Viacom class B common stock during any consecutive 30 trading day period prior to the first anniversary of such termination is below
$\$ 55$ per share. Such make-whole amount would be based on the difference between $\$ 55$ per share and such highest average trading price per share. However, the aggregate make-whole amount may not exceed $\$ 275,000,000$.

Viacom is entitled to satisfy its obligation with respect to any such make-whole amount, at Viacom's option, either through the payment to the Company of cash or marketable equity or debt securities of Viacom, or a combination thereof, with an aggregate value equal to the make-whole amount or through the sale to the Company of the theme parks currently owned and operated by Paramount Communications Inc., a subsidiary of Viacom. In the event that Viacom were to elect to sell the theme parks to the Company, the purchase price would be $\$ 750,000,000$, payable through delivery to Viacom of shares of non-voting Viacom Class B common stock valued at $\$ 55$ per share.

Effective January 1, 1994, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 115, Accounting for Certain Investments in Debt and Equity Securities, which requires the Company to carry its investment in non-voting Viacom Class B common stock at fair value. Pursuant to the provisions of SFAS No. 115, the Company has classified its investment in non-voting Viacom Class B common stock as an "available-for-sale security". Accordingly, based upon the quoted market price of such common stock and assuming that Viacom would have elected to satisfy its make-whole obligation using the method that results in the maximum unrealized holding loss to the Company, at June 30, 1994 the carrying value of the Company's investment has been reduced to $\$ 981,730,000$. The corresponding unrealized holding loss resulting from such reduction has been excluded from net income and reported in a separate component of shareholders' equity.

In October 1993, the Company purchased 24,000,000 shares of newly-issued Series A cumulative convertible preferred stock of Viacom for an aggregate purchase price of $\$ 600,000,000$, representing a purchase price of $\$ 25$ per share. The preferred stock provides for the payment of quarterly dividends at an annual rate of $5 \%$ and is convertible into non-voting Viacom Class B common stock at a conversion price of $\$ 70$ per share. The preferred stock is redeemable at the option of Viacom beginning in October 1998. Since the preferred stock is an unlisted equity security, the provisions of SFAS No. 115 described above are not applicable to this investment. However, based upon a valuation which considered the terms and conditions of the preferred stock as well as comparisons to other similar securities, the Company estimates the fair value of such investment to be approximately $\$ 440,000,000$ at June 30, 1994.

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 9. ACCRUED PARTICIPATION EXPENSES

Accrued participation expenses relate to the Company's filmed entertainment business and include amounts due to producers and other participants for their share of programming and distribution revenue.
10. DEBT

Debt consists of the following:
$l$
Bank term loan, interest at eurodollar
rate plus .75\% (5.56\% at June 30, 1994)

In February 1994, the Company entered into a credit agreement with certain banks pursuant to which such banks advanced the Company on an unsecured basis $\$ 1,000,000,000$ for a term of twelve months. This credit agreement requires, among other items, that the Company maintain certain financial ratios and comply with certain financial covenants. In March 1994, the Company used the proceeds from such borrowing along with $\$ 250,000,000$ of proceeds from borrowings under its existing revolving credit agreement for the purchase of shares of non-voting Viacom Class $B$ common stock. See Note 7, Investments in Viacom Inc., for a further discussion of such investment.

BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 11. SHAREHOLDERS' EQUITY

As of June 30, 1994, approximately $48,879,000$ shares of the Company's common stock, $\$ .10$ par value ("Common Stock") were reserved for issuance under employee benefit and dividend reinvestment plans, upon exercise of certain warrants and options, and in connection with potential acquisitions of other businesses, properties or securities.

During the six months ended June 30, 1994, the Company's shareholders approved an increase in the number of authorized shares of Common Stock from 300,000,000 to $800,000,000$ shares

Cash dividends of five cents per common share were declared during the six months ended June 30, 1994

During the six months ended June 30, 1994, an unrealized holding loss of $\$ 276,123,000$ resulting from a fair value adjustment to the Company's investment in non-voting Viacom Class $B$ common stock was reported in a separate component of shareholders' equity. See Note 7, Investments in Viacom Inc., for a further discussion of this fair value adjustment.

## 12. GAIN FROM EQUITY INVESTMENT

It is the Company's policy to record gains or losses from the sale or issuance of previously unissued stock by its subsidiaries or by companies in which the Company is an equity investor and accounts for its investment using the equity method. The Company's consolidated results of operations for the three months ended June 30,1993 include a gain before income taxes of $\$ 2,979,000$ resulting from the Company's investment in Discovery Zone, Inc. ("Discovery Zone") and a subsequent initial public offering of 5,000,000 common shares by Discovery Zone in June 1993. Discovery Zone owns, operates and franchises indoor recreational facilities for children.

## 13. INCOME TAXES

Income taxes have been provided for based on the Company's anticipated annual effective income tax rate.
14. NET INCOME PER SHARE

Net income per common share is based on the combined weighted average number of common shares and common share equivalents outstanding which include, where appropriate, the assumed exercise or conversion of warrants and options. In computing net income per common share, the Company utilizes the treasury stock method. For the three and six months ended June 30, 1993, computation of net income per common share on a fully diluted basis assumes conversion of the Liquid Yield Option Notes ("LYONs") which were outstanding during this period, resulting in an adjustment to net income for the hypothetical elimination of interest expense, net of tax, related to the LYONs.

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

 NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)The information required to compute net income per common share on a primary and fully diluted basis is presented below:

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Primary: | 1994 | 1993 | 1994 | 1993 |
| Weighted average number of common and common equivalent shares | 253,990 | 214,547 | 253,901 | 208,928 |
| Fully diluted: | ======= | ======= | ======= | ======= |
| Net income | \$ 63,001 | \$ 47,966 | \$135,594 | \$ 92,652 |
| Interest expense related to LYONs, net of tax |  | 1,561 | --- | 3,081 |
| Adjusted net income | \$ 63,001 | \$ 49,527 | \$135,594 | \$ 95,733 |
| Weighted average number of common and common equivalent shares | 253,993 | 215,308 | 253,902 | 209,642 |
| Shares issued upon assumed conversion of LYONs |  | 8,300 | --- | 8,300 |
| Shares used in computing net income per common share - assuming full dilution | 253,993 | 223,608 | 253,902 | 217,942 |

## 15. STOCK OPTIONS AND WARRANTS

A summary of stock option and warrant transactions for the six months ended June 30, 1994 is as follows:

Options and warrants outstanding at
beginning of period 18,314
Granted 5,426

Exercised
(373)
(475)

Options and warrants outstanding at end of period

22,892
end of period
======
Average price of options and warrants exercised
$\$ 11.78$
Prices of options and warrants outstanding at end of period
$\$ 1.08$ to $\$ 33.50$
Average price of options and warrants outstanding at end of period
Vested options and warrants at end of period
\$18. 21

Options available for future grants at 11,849

## 16. BUSINESS COMBINATIONS AND INVESTMENTS

All business combinations discussed below, except for the merger with WJB, were accounted for under the purchase method of accounting and, accordingly, are included in the Company's financial statements from the date of acquisition.

During the six months ended June 30, 1994, the Company acquired businesses that own and operate video stores and indoor recreational facilities for children, invested in a business which develops, publishes and distributes interactive software and acquired a distributor of filmed entertainment. The aggregate purchase price paid by the Company was approximately $\$ 141,195,000$ and consisted of cash and $1,304,864$ shares of the Company's Common Stock.

In November 1993, the Company acquired all of the outstanding capital stock of Super Club Retail Entertainment Corporation and subsidiaries ("Super Club"), which owns and operates video and music stores. The purchase price paid by the Company was approximately $\$ 150,000,000$ and consisted of $5,245,211$ shares of Common Stock and warrants to acquire shares of Common Stock. The warrants give the holders the right to acquire 1,000,000 and 650,000 shares of Common Stock at exercise prices of $\$ 31.00$ and $\$ 32.42$ per share, respectively.

In August 1993, the Company merged with WJB, its then largest franchise owner. Under the terms of the agreement and plan of reorganization, the Company issued 7,214, 192 shares of its Common Stock in exchange for the

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

 NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)equity interests of WJB. This transaction has been accounted for under the pooling of interests method of accounting and, accordingly, the Company's financial statements have been restated for all periods as if the companies had operated as one entity since inception.

During the second quarter of 1993, the Company acquired a majority of the common stock of Spelling Entertainment Group Inc. and subsidiaries ("Spelling"), a producer and distributor of filmed entertainment. The aggregate consideration paid by the Company totaled approximately $\$ 163,369,000$ and consisted of cash and $9,278,034$ shares of Common Stock. The Company also issued to certain sellers of Spelling's common stock, warrants to acquire an aggregate of $2,000,000$ shares of its Common Stock at an exercise price of $\$ 25$ per share. Additionally, in October 1993, the Company exchanged 3,652,542 shares of Common Stock for 13,362,215 newly-issued shares of Spelling's common stock. As a result of the transactions described above, the company owned approximately $70.5 \%$ of the outstanding common stock of Spelling at June 30, 1994.

The Company's consolidated results of operations for the six months ended June 30, 1993, on an unaudited pro forma basis assuming the acquisitions of Super Club and Spelling had occurred as of January 1, 1993 are as follows:

| Revenue | \$1,153,271 |  |
| :---: | :---: | :---: |
| Net income | \$ | 96,046 |
| Net income per common share - |  |  |
| assuming full dilution | \$ | 41 |

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

 NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)The purchase price allocations for business combinations and investments during the six months ended June 30, 1994 and 1993, as described above, were as follows:

|  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1994 |  | 1993 |
| Videocassette rental inventory | \$ | 4,619 |  | 6,436 |
| Property and equipment |  | 1,859 |  | 6,391 |
| Intangible assets |  | 58,638 |  | 279,372 |
| Other assets |  | 74,168 |  | 127,884 |
| Working capital (deficiency), excluding cash acquired |  | 13,901 |  | $(8,083)$ |
| Debt assumed |  |  |  | $(91,988)$ |
| Other liabilities |  | $(16,345)$ |  | $(20,128)$ |
| Minority interests in subsidiaries |  | --- |  | $(76,137)$ |
| Common stock issued |  | $(35,330)$ |  | 174,341) |
| Net cash used in business combinations |  |  |  |  |
| and investments |  | 101,510 |  | 49,406 |

The amounts presented above for the six months ended June 30, 1994 reflect the preliminary purchase price allocations for business combinations.

## 17. LEGAL MATTERS

The Company has become subject to various lawsuits, claims and other legal matters in the course of conducting its business, including its business as a franchisor. The Company believes that such lawsuits, claims and other legal matters should not have a material adverse effect on the Company's consolidated results of operations or financial condition.

Spelling is involved in a number of legal actions including threatened claims, pending lawsuits, contract disputes, environmental clean-up assessments, damages from alleged dioxin contamination and other matters. While the outcome of these suits and claims cannot be predicted with certainty, the Company believes based upon its knowledge of the facts and circumstances and applicable law that the ultimate resolution of such suits and claims will not have a material adverse effect on the Company's consolidated results of operations or financial condition. This belief is also based upon the adequacy of approximately $\$ 30,000,000$ of accruals that have been established for probable losses on disposal of former operations and remaining Chapter 11 disputed claims and an insurance-type indemnity agreement which covers up to $\$ 35,000,000$ of certain possible liabilities in excess of a threshold amount of \$25,000,000, subject to certain adjustments.

## BLOCKBUSTER ENTERTAINMENT CORPORATION AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

## 18. OTHER MATTERS

In July 1994, the Company reached an agreement in principle to exercise its option from DKB Investments L.P. pursuant to which the Company would increase its ownership of Discovery Zone common stock to approximately 50.1\%. In addition, the Company reached an agreement in principle whereby Discovery Zone will acquire all of the franchised Discovery Zone facilities and territories currently owned by the Company in exchange for 4,500,000 newly-issued shares of Discovery Zone common stock. Donald F. Flynn, Chairman of the Board and Chief Executive Officer of Discovery Zone and a partner of DKB Investments L.P., is a member of the Company's Board of Directors. Consummation of the transactions is subject, among other things, to approvals by a special committee of the Company's Board of Directors as such committee shall deem to be necessary, receipt by such committee of a financial fairness opinion, negotiation and execution of definitive agreements and other customary conditions.

Viacom Inc
Unaudited Pro Forma Combined Condensed Financial Statements

The following unaudited pro forma condensed balance sheet at December 31, 1994 gives effect to the sale of Madison Square Garden ("MSG") as if the event had occurred on such date, and was prepared based upon the balance sheets of Viacom Inc. ("Viacom"), and MSG at December 31, 1994.

The following unaudited pro forma combined condensed statement of operations for the year ended December 31, 1994 gives effect to the merger of Paramount Communications Inc. ("Paramount") with and into a wholly-owned subsidiary of Viacom Inc. on July 7, 1994 (the "Paramount Merger"), the merger of Blockbuster Entertainment Corporation ("Blockbuster") with and into Viacom Inc. on September 29, 1994 (the "Blockbuster Merger"), the sale of Viacom's one-third partnership interest in LIFETIME, certain acquisitions by Paramount and the sale of MSG as if they had occurred simultaneously at the beginning of the year. The unaudited pro forma condensed statement of operations was prepared based upon the consolidated results of operations of Viacom for the year ended December 31, 1994, Paramount for the two months ended February 28, 1994 and Blockbuster for the nine months ended September 30, 1994. Financial information for Paramount and Blockbuster commencing March 1, 1994 and October 1, 1994, respectively, is included in the Viacom historical information. These unaudited pro forma condensed financial statements should be read in conjunction with the audited financial statements, including the notes thereto, of Viacom, which are included in Viacom's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1994.

The unaudited pro forma data are not necessarily indicative of the results of operations or financial position of Viacom that would have occurred if the Paramount Merger, Blockbuster Merger, the sale of Viacom's one-third partnership interest in LIFETIME, certain acquisitions by Paramount and the sale of MSG had occurred at the beginning of the period or the date indicated, nor are they necessarily indicative of future operating results or financial position. The pro forma adjustments are based upon available information and certain assumptions set forth herein, including the notes to the unaudited pro forma condensed financial statements, which Viacom believes are reasonable under the circumstances.

The future results of operations of Viacom will reflect increased amortization of goodwill (see Notes 3b, 4a and 5a), increased interest expense (see Notes 2a $3 c$ and 5b) and decreased Preferred Stock dividend requirements (see Note 4c). The following unaudited pro forma condensed statement of operations does not reflect potential cost savings attributable to consolidation of certain operating and administrative functions including the elimination of duplicate facilities and personnel.

Viacom Inc.
Unaudited Pro Forma Condensed Balance Sheet At December 31, 1994
(In millions)

| Assets | Historical Viacom Inc. | MSG <br> Sale | Pro Forma Viacom Inc |
| :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$597.7 |  | \$597.7 |
| Other current assets.. | 4,657.5 | (\$697.4)(1) | 3,960.1 |
| Total current assets | 5,255.2 | (697.4) | 4,557.8 |
| Property and equipment, net. | 2,583.1 |  | 2,583.1 |
| Intangible assets, at amortized cost | 16,111.7 |  | 16,111.7 |
| Other assets. | 4,323.7 |  | 4,323.7 |
|  | \$28, 273.7 | (\$697.4) | \$27,576.3 |
| Liabilities and Shareholders' Equity |  |  |  |
| Current liabilities. | \$4, 131.2 |  | \$4, 131.2 |
| Long-term debt. | 10,402.4 | (\$985.0) (1a) | 9,417.4 |
| Other liabilities | 1,948.5 | 287.6 (1b) | 2,236.1 |
| Shareholders' Equity: |  |  |  |
| Preferred stock. | 1,200.0 |  | 1,200.0 |
| Common stock. | 10,591.6 |  | 10,591.6 |
| Total shareholders' equity. | 11,791.6 |  | 11,791.6 |
|  | \$28, 273.7 | (\$697.4) | \$27,576. 3 |

See accompanying notes.

## Historical Viacom Inc.

Other
Pro Forma
Pro Forma
Adjustments
$-------------~$

| Pro Forma | Pro Forma |
| :--- | :--- |
| Viacom Inc. | Paramount |
| $-----------------~$ |  |

\$7,363. 2
Revenues.
Expenses:


Earnings (loss) from continuing operations.............
Other income (expense):

| Interest expense. <br> Interest and other investment income Other Items, net. |  |
| :---: | :---: |
|  |  |
|  |  |

Total other income (expense)
Earnings from continuing operations
before income taxes.
Provision for income taxes.
Equity in earnings (loss) of affiliated companies, net of tax...
Minority interest.
Earnings from continuing operations before discontinued operations and extraordinary items...

Cumulative convertible preferred stock dividend requirement.

Earnings attributable to common stock before
discontinued operations and extraordinary items
Weighted average number of common shares or
common shares and common share equivilants
Primary earnings (loss) per common share before discontinued operations and extraordinary items (6)

4,401.
1, 888.
465.7

6,754.
-------
(494.1) \$ 12.6(2a)

37
27
(254.8)
279.7
18.6
14.9
-------
130.5
75.0
-------
$=======$
213.5

Paramount
Merger Historical Adjustments Blockbuster
\$7,363.2
\$619. 6

| 4,401.0 | 493.3 |
| :---: | :---: |
| 1,888.2 | 192.6 |
| 465.7 | 14.1 |
| 6,754.9 | 700.0 |
| 608.3 | (80.4) |

(481.5) (8.9)

| $(4$ |
| ---: |
| $-\quad--1$ |

$(21.3)$
$-------(30.2)$
\$2,138. 8
\$ (297.9)(3a) 394.3
34.2)(3a) 1, 394.3 53.2 (3b) $\quad 93.4$
$\begin{array}{cr}(278.9)(3 b) & 1,778.6 \\ -------------1 & 360.2\end{array}$

| $(91.7)(3 c)$ | $(71.3)$ |
| :---: | :---: |
| 4.1 |  |

-------
(33.
----
(29.3)
(62.5)
75.0
(\$104.3)
213.5

|  | Blockbuster Merger Adjustments | Pro Forma Combined Company | $\begin{array}{lr} \text { MSG } \\ \text { Sale } \end{array}$ | o Forma mbined any and G Sale |
| :---: | :---: | :---: | :---: | :---: |
| Revenues. |  | \$10,121.6 |  | 0,121.6 |
| Expenses: |  |  |  |  |
| Operating. |  | 4,990.7 |  | 4,990.7 |
| Selling, general and administrative |  | 3,337.5 |  | 3,337.5 |
| Depreciation and amortization. | \$ 128.5 (4a) | 754.9 | \$ (1.5)(5a) | 753.4 |
| Total expenses. | 128.5 | 9, 083.1 | (1.5) | 9,081.6 |
| Earnings from continuing operations | (128.5) | 1,038.5 | 1.5 | 1,040.0 |
| Other Income (expense): |  |  |  |  |
| Interest expense. | (11.1)(4b) | (664.5) | 41.6 (5b) | (622.9) |
| Interest and other investment income. |  | 4.1 |  | 4.1 |
| Other Items, net. | (15.0)(4c) | 36.5 |  | 36.5 |
| Total other income (expense) | (26.1) | (623.9) | 41.6 | (582.3) |
| Earnings from continuing operations before income taxes............... | (154.6) | 414.6 | 43.1 | 457.7 |
| Provision for income taxes. | (9.5)(4d) | 358.3 | 14.6 (5c) | 372.9 |
| Equity in Earnings (loss) of affiliated companies, net of tax. |  | 29.8 |  | 29.8 |
| Minority Interest. |  | (3.0) |  | (3.0) |
| Earnings from continuing operations before discontinued operations and extraordinary items | (145.1) | 83.1 | 28.5 | 111.6 |
| Cumulative convertible preferred stock dividend requirement. | (15.0)(4c) | 60.0 |  | 60.0 |
| Earnings attributable to common stock before discontinued operations and extraordinary items | (\$130.1) | \$23.1 | \$28.5 | \$51.6 |

Notes to Unaudited Pro Forma Combined Condensed Financial Statements
(1) Represents the elimination of the net assets of MSG and related use of proceeds for:
(a) Repayment of debt from the proceeds.
(b) A non-recurring tax charge of approximately $\$ 288$ million. (See

Note 5).
(2) Pro forma adjustments made to Viacoms historical results reflect the following:
(a) A decrease in interest expense of $\$ 12.6$ million resulting from the repayment of bank debt due to the use of cash proceeds from the sale of the onethird partnership interest in LIFETIME
(b) Eliminates the gain on the sale of the one-third partnership interest in LIFETIME.
(c) Pro forma income tax adjustments reflect the income tax effects calculated at the statutory tax rate.
(d) Eliminates Viacom's equity in earnings, net of tax, of LIFETIME.
(3) Pro forma adjustments related to the Paramount Merger:
(a) Reversal of merger-related charges principally related to adjustments of programming assets based upon new management strategies and additional programming sources and other costs incurred related to the merger with Paramount.
(b) Increase in amortization expense resulting from the increase in intangibles which are amortized over a period of up to 40 years.
(c) Increase in interest expense resulting from additional debt financing and use of cash to finance the Paramount Merger. The assumed interest rate on the debt financing from banks of $5.9 \%$ was calculated based on average historical London Interbank Offered Rate for the year ended December 31, 1994.
(d) Pro forma income tax adjustments reflect the income tax effects calculated at the statutory tax rate in effect during the period presented. The effective income tax rate on a pro forma basis is adversely affected by amortization of excess acquisition costs, which are not deductible for tax purposes.
(e) Eliminates minority interest in Paramount for the period March 1 to June 30, 1994.
(4) Pro forma adjustments related to the Blockbuster Merger:
(a) Increase in amortization expense resulting from the increase in intangibles which are amortized over a period of up to 40 years.
(b) Reflects additional interest expense resulting from Blockbuster's additional borrowings used to fund its investment in Viacom.
(c) Eliminates the $5 \%$ cumulative annual dividend on the $\$ 600$ million intercompany Series A Preferred Stock investment by Blockbuster.
(d) Pro forma income tax adjustments reflect the income tax effects calculated at the statutory tax rate in effect during the period presented. The effective income tax rate on a pro forma basis is adversely affected by amortization of excess acquisition costs, which are not deductible for tax purposes.
(5) Pro forma adjustments related to the sale of MSG:
(a) Decrease in amortization expense resulting from the excess acquisition costs allocated to MSG.
(b) Decrease in interest expense resulting from the repayment of debt (see Note 1). The assumed interest rates on the debt financing from banks are as stated in Note 3.
(c) Reflects the income tax effect on the interest adjustment calculated at the statutory tax rate in effect.

Note: This transaction did not result in a book gain but, due to a
difference in the book basis versus tax basis of MSG net assets, will result in a taxable gain. The related non-recurring tax charge is approximately $\$ 288$ million, which has not been reflected in the pro forma statement of operations.
(6) Pro forma primary earnings per common share is calculated based on the weighted average number of shares of Viacom Common Stock outstanding, the number of shares of Viacom Common Stock issued in connection with the Paramount Merger and Blockbuster Merger and respective common share equivalents as if these transactions occurred at the beginning of the year. Conversion of the Series B Preferred Stock would have an antidilutive effect on earnings per common share and therefore fully diluted earnings per common shares is not presented.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

VIACOM INC.

By: /s/ Philippe P. Dauman
Philippe P. Dauman
Executive Vice President,
Chief Administrative Officer, General Counsel and Secretary
23.1 Consent of Ernst \& Young LLP as to financial statements of Paramount Communications Inc.
23.2 Consent of Arthur Andersen LLP as to financial statements of Blockbuster Entertainment Corporation.
23.3 Consent of Price Waterhouse LLP as to financial statements of Paramount Communications Inc.

## Consent of Independent Auditors

We consent to the incorporation by reference in Registration Statements (Form S-3 No. 33-55785 and Form S-8 Nos. 33-41934 and 33-56088) of Viacom Inc., Registration Statement (Form S-8 No 33-55173) of Paramount Communications Inc. and Registration Statement (Form S-8 No. 33-55709) of Blockbuster Entertainment Corporation of our report dated August 27, 1993, except for Notes A and J, as to which the date is September 10, 1993, with respect to the consolidated financial statements of Paramount Communications Inc. included in the Viacom Inc. Current Report (Form 8-K) filed with the Securities and Exchange Commission on April 14, 1995.

As independent certified public accountants, we hereby consent to the incorporation of our report dated March 23, 1994 on Blockbuster Entertainment Corporation's 1993, 1992 and 1991 financial statements, included in this Form 8-K, into Viacom Inc.'s previously filed Registration Statements on Form S-3 (File No. 33-55785) and on Form S-8 (File Nos. 33-41934 and 33-56088), Paramount Communications Inc.'s previously filed Registration Statement on Form S-8 (File No. 33-55173) and Blockbuster Entertainment Corporation's previously filed Registration Statement on Form S-8 (File No. 33-55709).
/s/ ARTHUR ANDERSEN LLP
ARTHUR ANDERSEN LLP

## Consent of Independent Accountants

We hereby consent to the incorporation by reference in the Prospectus constituting part of the Registration Statements on Form S-3 (No. 33-55785) of Viacom Inc., Form S-8 (Nos. 33-41934 and 33-56088) of Viacom Inc., Form S-8 (No. 33-55173) of Paramount Communications Inc. and Form S-8 (No. 33-55709) of Blockbuster Entertainment Corporation of our reports dated June 3, 1994, appearing on page F-2 and page 4 of Item 14(a) in the Paramount Communications Inc. Transition Report on Form 10-K for the eleven month period ended March 31 1994, as amended by Form 10-K/A Amendment No. 1 dated July 29, 1994 and as further amended by Form 10-K/A Amendment No. 2 dated August 12, 1994 included in the Viacom Inc. Current Report (Form 8-K) filed with the Securities and Exchange Commission on April 14, 1995.
/s/ Price Waterhouse LLP
Price Waterhouse LLP

New York, New York
April 12, 1995


[^0]:    (1) Excludes obligations under capital leases classified as long-term debt.

[^1]:    (1) Primarily represents the effects of foreign currency translation

[^2]:    (1) Primarily represents the effects of foreign currency translation.

